

# Fantastic New Order-Management-Administrator Test Questions to Obtain Salesforce Certification



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## Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• <b>Process Automation and Integrations:</b> This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• <b>Deployment and Debugging:</b> In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>• <b>Order Management Basics:</b> In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>• <b>User Experience and Customization:</b> This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.</li></ul>

>> New Order-Management-Administrator Test Questions <<

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### Salesforce Order Management Administrator Accredited Professional Sample Questions (Q20-Q25):

#### NEW QUESTION # 20

What object does the Ensure Funds Apex Flow action look for when resolving Invoice balances associated with an Order Summary?

- A. Payment Summaries
- B. Payments
- **C. Order Payment Summaries**
- D. Order Payments

**Answer: C**

Explanation:

The object that the Ensure Funds Apex Flow action looks for when resolving Invoice balances associated with an Order Summary is Order Payment Summaries. This object represents the payments made for an order, and it has a lookup relationship to both Invoice and Order Summary objects. The Ensure Funds Apex Flow action uses this object to calculate the balance due for each Invoice and update its status accordingly. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_order\\_payment\\_summary.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_order_payment_summary.htm&type=5)

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#### NEW QUESTION # 21

What are two reasons an admin should choose an Event over a Trigger when it comes to building out a solution?

- A. Event order is not guaranteed within a topic
- **B. Events are asynchronous**
- C. Events cannot be subscribed to in a batch for bulk operations
- **D. Events do not participate in a transaction scope**

**Answer: B,D**

Explanation:

Two reasons an admin should choose an Event over a Trigger when it comes to building out a solution are:

Events are asynchronous. This means that events are processed in the background, without blocking the main execution thread. This can improve the performance and user experience of the solution, as well as avoid governor limits and timeouts.

Events do not participate in a transaction scope. This means that events are independent of the transaction that publishes them, and they do not affect the rollback or commit behavior of the transaction. This can avoid unwanted side effects and errors in the solution, as well as decouple the logic from the data.

Verified References: [https://developer.salesforce.com/docs/atlas.en-us.platform\\_events.meta/platform\\_events/platform\\_events\\_intro.htm](https://developer.salesforce.com/docs/atlas.en-us.platform_events.meta/platform_events/platform_events_intro.htm)

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#### NEW QUESTION # 22

An administrator needs to import Order Summary records containing historical data but does not want them to be actioned on by Order Management. Which feature supports this use case?

- A. Order Management Type Picklist
- B. Custom checkbox

- C. Unmanaged Order Checkbox
- D. Order Life Cycle Type Picklist

**Answer: C**

Explanation:

Explanation

The feature that supports this use case is the Unmanaged Order Checkbox. This is a standard field on the Order Summary object that indicates whether the order is managed by Order Management or not. If this field is checked, then the order is not actioned on by Order Management, and it does not trigger any flows or processes. The administrator can use this field to import Order Summary records containing historical data without affecting the order lifecycle. Verified References: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_order\\_summary.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_order_summary.htm&type=5)

### NEW QUESTION # 23

Which three options are the main types of building blocks when working in Flow Builder?

- A. Resources
- B. Elements
- C. Async processes
- D. Data lookups
- E. Connectors

**Answer: A,B,E**

Explanation:

The main types of building blocks when working in Flow Builder are:

Elements: These are the components that define the logic and functionality of a flow. Elements include actions, assignments, decisions, loops, screens, subflows, and waits.

Resources: These are the variables, constants, formulas, collections, and record choice sets that store data in a flow. Resources can be used as inputs or outputs for elements.

Connectors: These are the arrows that connect elements and resources in a flow. Connectors determine the sequence and direction of the flow execution. References: [Flow Building Blocks]

### NEW QUESTION # 24

Where should a service agent go first to initiate changes related to an Order in Order Management?

- A. Fulfillment Order Details
- B. Order Summary Details
- C. Order Details
- D. Change Order Details

**Answer: B**

Explanation:

A service agent should go first to the Order Summary Details page to initiate changes related to an order in Order Management. The Order Summary Details page provides a global view of the entire order lifecycle, including order capture, fulfillment, shipping, payment, invoicing, and service. From this page, a service agent can access various actions and flows to process changes such as cancellations, returns, exchanges, reshipments, refunds, and discounts. The service agent can also view related records such as Order, Fulfillment Orders, Shipments, Invoices, Credit Memos, and Change Orders. References: Order Management Console, Order Management Lifecycle

### NEW QUESTION # 25

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