

# C-P2W62-2023 Exam Questions Conveys All Important Information of C-P2W62-2023 Exam

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## CMP 2023 EXAM QUESTIONS WITH COMPLETE SOLUTIONS

All freight traveling between countries must be accompanied by which of the following:

- a. an attorney
- b. an event rep
- c. descriptive documentation
- d. photographs of the contents - ANSWER c. descriptive documentation

The content of an event is determined by

- a. objectives
- b. audience
- c. budget
- d. suppliers - ANSWER a. objectives

DMCs and destination marketing organizations can provide guidelines on:

- a. hiring and contracting
- b. recruitment and retention
- c. marketing and advertising
- d. evaluating and auditing - ANSWER a. hiring and contracting

All of the following are tools that successful teams must have except:

- a. fair compensation
- b. clear direction from leaders
- c. a common goal
- d. good orientation - ANSWER a. fair compensation

Why is SEO important to an event?

- a. so attendees can link into a community website during the event
- b. so event planners can search for suppliers interested in the event
- c. so RFPs can be submitted online
- d. so the event's website can be easily found online - ANSWER d. so the event's website can be found online

Criteria for hiring a speaker for an event should be developed after doing which of the following?

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## SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q30-Q35):

### NEW QUESTION # 30

You sell a product for which there is a bill of material.

What must you set to ensure that the components automatically appear as sub-items in the order?

- A. The item usage during the item category determination of each sub-item
- B. The material entry type in the sales document type
- C. The delivery group in the item category of the sub-item
- **D. The structure scope in the item category of the main item**

**Answer: D**

### NEW QUESTION # 31

Which business partner categories can you use to create customer master records? Note: There are 2 correct answers to this question.

- A. Sold-to party
- B. Company
- **C. Organization**
- **D. Group**

**Answer: C,D**

### NEW QUESTION # 32

You want to set up automatic pricing in a sales order. Which actions should you take to achieve this? Note: There are 2 correct answers to this question.

- **A. Set up condition types and assign them to the relevant pricing procedure.**
- B. Set up the pricing procedure and assign it to the relevant sales document type.
- C. Set up condition tables and assign them to the relevant condition types.
- **D. Set up condition tables and assign them to the relevant access sequences.**

**Answer: A,D**

### NEW QUESTION # 33

How do you restrict the reasons for rejection for a sales document?

- A. Specify the permitted reasons for rejection in the relevant customer master.
- **B. Assign the permitted reasons for rejection to the relevant sales item category.**
- C. Assign the permitted reasons for rejection to the relevant sales document type.
- D. Specify the permitted reasons for rejection in the customer material info record.

**Answer: B**

### NEW QUESTION # 34

What are some of the differences between the Create Billing Documents (VF04) transaction and the Create Billing Documents - Billing Due List Items app Note: There are 2 correct answers to this question.

- A. With the app, a user can set default billing blocks for sales documents.
- **B. With the app, a user can block the automatic posting of billing documents.**

- C. With transaction VF04, a user can generate a log for the collective run.
- D. With transaction VF04, a user can cancel a collective billing run.

**Answer: B,C**

## NEW QUESTION # 35

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A Prototype-Based Abstract Factory Implementation, The distribution layer Associate C-P2W62-2023 Level Exam represents both a separation between the access and core layers and a connection point between the diverse access sites and the core layer.

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