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Salesforce Consumer Goods Cloud Accredited Professional Exam is a comprehensive program that covers all aspects of the Consumer Goods Cloud. Consumer-Goods-Cloud-Accredited-Professional Exam is designed to test the knowledge and skills of professionals who work with the platform on a daily basis. It covers topics such as sales management, account planning, and retail execution, and is designed to ensure that individuals who pass the exam are equipped with the knowledge and skills needed to help consumer goods companies achieve their business goals.

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q82-Q87):

NEW QUESTION # 82

Which two permissions should be enabled for users to view the Tableau CRM for Consumer Goods Cloud app?

- A. Tableau CRM View
- B. CG Analytics User
- C. Tableau CRM Plus User
- D. Tableau CRM Growth
- E. Tableau CRM Modify All

Answer: A,B

Explanation:

These permissions ensure that users have the necessary access to view and interact with the Tableau CRM for Consumer Goods Cloud app, providing critical analytics and insights.

NEW QUESTION # 83

GreenTech, a Consumer Goods company wants to sell new products in a particular retail store. Which Tableau CRM dashboard should they use to find opportunities to sell new products in a retail store location?

- A. Sales Manager- Territory Performance
- B. Account Insight
- C. White Space Analysis
- D. Sales Rep Performance

Answer: C

Explanation:

White Space Analysis is a Tableau CRM dashboard that shows opportunities to sell new products in a retail store location. It analyzes the sales performance and product distribution across different stores and segments, and identifies gaps or white spaces where new products can be introduced or existing products can be expanded. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 37.

NEW QUESTION # 84

A large Tier-1 telco with 20 million subscribers needs to move all of their customer data from a legacy system onto Communications Cloud. The team has discovered it could take a long time to migrate all the data over.

Which approach should the fulfillment designer recommend as the migration strategy to ensure that the company is able to process all the orders uninterrupted through the Salesforce platform during migration?

- A. Migrate data on-demand as orders are raised through the Salesforce interface and implement a bulk migration strategy.
- B. Partition the data into logical blocks and run the migration in multiple stages over time, allowing for on-demand migration and direct requests of non-migrated data to the legacy system.
- C. Partition the data into logical blocks and run the migration in multiple stages over time, allowing for on-demand migration while the staged migration occurs.
- D. Disable the production system during off-peak hours and migrate the data from the old system to the new system until all data has been migrated. Ensure that both the new and old system are online during peak hours.

Answer: C

Explanation:

For a Tier-1 Telco with a massive data volume (20 million subscribers), a "Big Bang" migration (shutting down and moving everything at once) is impossible due to the required downtime and risk. The Consultant must recommend a Hybrid Migration Strategy that ensures business continuity.

Staged/Partitioned Migration (The "Bulk" Strategy):

To handle the 20 million records, the data must be partitioned into logical blocks (e.g., by Region, Billing Cycle, or Account Status). These blocks are migrated in multiple stages (batches) over time in the background. This minimizes system load and allows for validation at each stage.

This aligns with the prompt's requirement to address the "long time to migrate." On-Demand / Just-In-Time (JIT) Migration (The "Continuity" Strategy):

The critical requirement is to process orders "uninterrupted through the Salesforce platform".

If a customer whose data has not yet been migrated calls to place an order, the system cannot tell them to wait.

Instead, the system must perform an On-Demand (Just-In-Time) migration for that specific customer record immediately, bringing their asset data into Salesforce so the order can be captured and processed within Salesforce.

Why other options are incorrect:

A (Disable production): Impossible for a Tier-1 Telco; downtime for 20M records would be unacceptable.

B (Direct requests to legacy): This violates the requirement to process orders through the Salesforce platform. Relying on the legacy system for active orders creates a "split brain" scenario and prevents Salesforce from becoming the system of record.

C (Migrate on-demand...): While partially correct, Option D is the better architectural answer because it explicitly defines the Partitioning/Staging strategy required to manage the bulk volume, whereas C is less specific about how the background migration is handled.

NEW QUESTION # 85

Prior to rollout testing users find themselves failing all the test cases related to delivery tasks What is a potential reason for this?

- A. The tester did not have the Lightning Retail Execution Plus Permission Set added
- **B. The tester did not have the lightning direct store delivery Permission Set added**
- C. The tester is outside the geofence for the store
- D. The KPIs are too extreme and causing the system to fail

Answer: B

Explanation:

A possible reason for failing all the test cases related to delivery tasks is that the tester did not have the lightning direct store delivery Permission Set added. A Permission Set is a collection of settings and permissions that grant users access to various tools and features. The lightning direct store delivery Permission Set is required for users who need to use the delivery task functionality and related objects, such as product transfers and shipments. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 29.

NEW QUESTION # 86

For flow based tasks, which two statement are correct?

- **A. Assessment Task IDs and Visit IDs are passed to the flow in a flow task.**
- **B. A Retail Store KPI is always needed and is passed to the flow in the variable Retail Store KPI.**
- C. Retail Store KPIs are not needed, as long as an Assessment Indicator Definition is available within the flow to create the Retail Visit D KPI.
- D. Retail Visit KPIs always need a corresponding Retail Store KPI.
- E. Flow based tasks should never be used for tasks that require a Retail Visit KPI.

Answer: A,B

Explanation:

These statements ensure that the necessary data, such as KPIs and IDs, are available within the flow for accurately performing and tracking flow-based tasks.

NEW QUESTION # 87

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