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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q66-Q71):

NEW QUESTION # 66

Which two steps should an Administrator take to move the B2B store configuration from a sandbox environment to a production environment?

- A. Export the store settings with Data Loader.
- B. Add the Store Configuration to a change set.
- C. Export the store configuration from the Store Administration.
- D. Import the settings to the Production environment with Workbench.

Answer: A,B

Explanation:

To move the B2B store configuration from a sandbox to a production environment, an Administrator should A. Add the Store Configuration to a change set and C. Export the store settings with Data Loader. The change set allows for the transfer of configuration settings, while the Data Loader can be used to migrate data related to the store setup, ensuring a smooth transition to the production environment.

NEW QUESTION # 67

Which three guest browsing related options can be seen on the Buyer Access page?

- A. Guest Buyer Profile Name
- B. Buyer Group Descriptions
- C. Buyer Groups
- D. Buyer Group Owner Name
- E. Currency of the Guest Buyer Profile

Answer: A,C,E

Explanation:

On the Buyer Access page, the following guest browsing related options are visible:

B) Buyer Groups: This option allows administrators to view and manage different buyer groups, facilitating tailored experiences for different segments of buyers.

C) Currency of the Guest Buyer Profile: This shows the currency settings for guest buyers, ensuring that products and transactions are displayed in the appropriate currency for a seamless browsing experience.

E) Guest Buyer Profile Name: This identifies the profile used for guest buyers, allowing administrators to customize and manage access and experiences for unauthenticated users browsing the store.

These options play a crucial role in managing and customizing the experience for both guest and authenticated buyers, enhancing the flexibility and effectiveness of the B2B Commerce platform.

NEW QUESTION # 68

Which three options does an Administrator have for adding content to a Product out of the box?

- A. One or more Attachments
- B. Only one Product List Image
- C. One or more Product Banner Images
- D. Only one Product Detail Image
- E. Up to eight Product Detail Images

Answer: A,C,E

Explanation:

In Salesforce B2B Commerce, administrators can enhance product pages by adding various types of content. Out of the box, the options include:

B) One or more Attachments: Administrators can attach multiple files to a product. These attachments can include manuals, specifications, or additional information relevant to the product.

C) Up to eight Product Detail Images: This allows for a more comprehensive display of the product from different angles or in different use cases, enhancing the buyer's understanding and visualization of the product.

E) One or more Product Banner Images: These can be used to highlight key features, promotions, or any other important information related to the product at the top of the product page.

These features are designed to provide a rich, informative, and engaging product experience for the buyers, directly out of the box, without the need for custom development.

NEW QUESTION # 69

Which three configuration aspects must be set up outside the Commerce App in order to deploy and activate the full B2B Commerce experience both for internal and external users?

- A. Multi-Factor Authentication
- B. Experience Sites
- C. Profiles and Permission Sets
- D. Salesforce CMS
- E. Custom attributes

Answer: A,B,C

Explanation:

To deploy and activate the full B2B Commerce experience for internal and external users, the three configuration aspects that must be set up outside the Commerce App include B. Experience Sites, which involves configuring the digital experience platforms for users; C. Multi-Factor Authentication, which is a security measure to verify user identities; and D. Profiles and Permission Sets, which are essential for defining access controls and permissions for different types of users within the system.

NEW QUESTION # 70

An Administrator has a working checkout flow and needs to meet a requirement that all orders over a certain amount be paid for using a credit card instead of a purchase order.

How should the Administrator start?

- A. Add decision logic to hide the option for purchase orders on orders that meet the criteria.
- B. Search AppExchange for a Payment Gateway that handles both credit cards and purchase orders.
- C. Create a Payment Gateway mapped to two providers.
- D. Delete the pricing subflow called Subflow - Confirm Price and replace it with a new subflow for credit cards.

Answer: A

Explanation:

To meet the requirement that all orders over a certain amount be paid for using a credit card instead of a purchase order, the Administrator should start with B. Add decision logic to hide the option for purchase orders on orders that meet the criteria. This approach involves configuring the checkout flow to dynamically adjust the available payment options based on the order amount, ensuring compliance with the specified payment policy.

NEW QUESTION # 71

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