

# Salesforce Manufacturing-Cloud-Professional시험문제집 & Manufacturing-Cloud-Professional시험대비덤프최신샘플



참고: PassTIP에서 Google Drive로 공유하는 무료 2026 Salesforce Manufacturing-Cloud-Professional 시험 문제집이 있습니다: <https://drive.google.com/open?id=1QJEJu9l7UeWSSPwgkHyS9nYEZjRYacj>

Salesforce Manufacturing-Cloud-Professional인증시험덤프는 적중율이 높아 100% Salesforce Manufacturing-Cloud-Professional Salesforce Manufacturing-Cloud-Professional 시험에서 패스할 수 있게 만들어져 있습니다. 덤프는 IT전문가들이 최신 실러버스에 따라 몇년간의 노하우와 경험을 충분히 활용하여 연구제작해낸 시험대비자료입니다. 저희 Salesforce Manufacturing-Cloud-Professional 덤프는 모든 시험유형을 포함하고 있는 퍼펙트한 자료기에 한방에 시험패스 가능합니다.

Salesforce Manufacturing-Cloud-Professional(제조 클라우드 인증 전문가) 시험은 Salesforce Manufacturing Cloud를 사용하는 전문가들이 자신의 전문성을 증명하고자 하는 인증 프로그램입니다. 이 시험은 제조 산업에서 일하며 제품의 판매 및 유통을 관리하는 개인들을 위해 특별히 맞춤화되었습니다. 이 인증은 Salesforce Manufacturing Cloud를 사용하여 제조 운영을 개선하고 수익을 증가시키며 고객 만족도를 향상시키는 데에 대한 지식을 검증합니다.

>> [Salesforce Manufacturing-Cloud-Professional시험문제집](#) <<

## Manufacturing-Cloud-Professional시험대비 덤프 최신 샘플, Manufacturing-Cloud-Professional최신 업데이트버전 인증덤프

Salesforce Manufacturing-Cloud-Professional 시험 기출문제를 애타게 찾고 계시나요? PassTIP의 Salesforce Manufacturing-Cloud-Professional 덤프는 Salesforce Manufacturing-Cloud-Professional 최신 시험의 기출문제뿐만 아니라 정답도 표기되어 있고 저희 전문가들의 예상문제도 포함되어 있어 한방에 응시자분들의 고민을 해결해드립니다. 구매후 시험문제가 변경되면 덤프도 시험문제변경에 따라 업데이트하여 무료로 제공해드립니다.

제조 클라우드 공인 전문가가 되려면 후보자는 105 분 안에 60 질문 객관식 시험을 통과해야합니다. 시험은 Salesforce가 관리하며 테스트 센터에서 온라인 또는 직접 복용 할 수 있습니다. 시험의 합격 점수는 69%이며 시험 수수료는 \$ 200 USD입니다.

Salesforce Manufacturing-Cloud-Professional 시험을 준비하기 위해 개인은 Salesforce가 제공하는 다양한 교육 과정을 수강 할 수 있습니다. 이 과정은 제조 판매 및 운영 계획, 수요 관리 및 주문 관리와 같은 주제를 다룹니다. 또한 개인은 실습 시험 및 가이드를 포함한 학습 자료에 액세스하여 시험 준비를 할 수 있습니다. 시험은 도전적이며 개인은 Salesforce의 제조 클라우드를 잘 이해해야합니다.

## 최신 Accredited Professional Manufacturing-Cloud-Professional 무료샘플문제 (Q97-Q102):

### 질문 # 97

Universal container wants to streamline the way they collaborate on sales agreement with their channel partners which is the recommended option

- A. Leverage Heroku for Manufacturing cloud to set up a secure site for collaboration
- B. Leverage my domain to set up a secure site for collaboration
- C. Leverage the manufacturing experience cloud template to set up a secure site for collaboration
- D. Leverage the salesforce site manufacturing cloud template to set up a secure site for collaboration

정답: C

#### 설명:

Manufacturing Cloud comes with a predefined manufacturing partner template that can help manufacturers collaborate efficiently with their channel partners on sales agreements, forecasts, leads, and opportunities. The manufacturing partner template is a responsive portal that provides partners with access to knowledge articles, dashboards, and reports. Partners can also update products, prices, quantities, and adjustments on sales agreements, as well as view and edit account forecasts. The manufacturing experience cloud template is built on Experience Cloud, which allows you to customize the site with branding, themes, components, and pages. You can also assign user permissions and roles for the site to control the access and visibility of your partners. References: Engage with Your Partners, What Is Manufacturing Cloud?, Manufacturing - Salesforce.com, Simplify Partner Engagement: A Guide for Manufacturers

### 질문 # 98

A salesforce Manufacturing cloud admin wants to change the forecast frequency from quarterly to monthly in the account settings. Which two things do they need to be aware of?

- A. The length of the time that has elapsed since the last change to the forecast setting.
- B. The administrator grants them to right make changes to the forecast settings in the adjustments.
- C. A recalculation of the forecast for the accounts added since the last update will be carried out
- D. All the previously active account forecasts will expire
- E. A full regeneration of all the eligible account forecasts will be carried out.

정답: D,E

#### 설명:

Account forecasts are long-term projections of revenue and volume for accounts based on sales agreements, opportunity products, and account manager targets. Account forecasts can be generated and displayed monthly or quarterly, depending on the business needs. The forecast frequency can be changed in the account forecast settings by an administrator. However, changing the forecast frequency has some consequences that the administrator needs to be aware of. First, a full regeneration of all the eligible account forecasts will be carried out, meaning that all the existing account forecasts will be recalculated based on the new frequency. This may take some time and consume system resources. Second, all the previously active account forecasts will expire, meaning that they will no longer be available for viewing or editing. This is to avoid confusion and inconsistency in the forecast data. Therefore, the administrator should carefully consider the impact of changing the forecast frequency and communicate the change to the account managers and other stakeholders. References: Define Account Forecast Settings, Salesforce Manufacturing Cloud Flashcards, Configure Forecast Generation and Display Settings

### 질문 # 99

Universal container wants to enter a sales agreement for Widget A, Which three minimum data element required on sales agreement

- A. Account, Product, Orders
- B. Opp, Pricebook, Product
- C. Account, Opp, Contracts
- D. Account, Price book, Product

정답: D

#### 설명:

### Explanation

A sales agreement is a long-term contract between a manufacturer and a customer that specifies the products, prices, quantities, and delivery schedules for a given period of time. To create a sales agreement, you need to specify the account (the customer), the price book (the list of products and prices), and the product (the item to be sold). These are the minimum data elements required to create a sales agreement in Manufacturing Cloud. References: Create a Sales Agreement, Get Started with Sales Agreements

### 질문 # 100

Universal Containers (UC) has implemented Sales Cloud and Service Cloud in seven countries in EMEA for about 100 users. UC has successfully tested and signed off on additional Sales Agreements functionality. In order to have control over the rollout and monitor the adoption, UC wants to roll out in a phased manner, country by country. UC follows a single-org strategy. How should a consultant enable this rollout scenario?

- A. Deploy the new functionality and assign the Manufacturing licenses to all of the users.
- B. Deploy the new functionality and make the Sales Agreements tab visible for the designated users.
- C. Deploy the new functionality and assign the permission set to the designated users.

정답: C

### 설명:

### Explanation

To enable a phased rollout scenario, the consultant can deploy the new functionality to the production org and assign the Manufacturing Cloud permission set to the users who are part of the rollout. This way, only the designated users can access the Sales Agreements tab and functionality. The other users can continue to use the standard Sales Cloud or Service Cloud features without any disruption. References: Salesforce Manufacturing Cloud Implementation Guide, page 25

### 질문 # 101

A new custom field is created on the Account Product Forecast (APF) Table. Account Managers have already been assigned the standard Manufacturing Account Forecast permission set.

Which two actions can be taken to give the Account Managers 'Read' access to this new field?

- A. Create a new custom permission set of license type 'Salesforce'. Grant Read access to the field. Assign the newly created permission set to the Account Managers
- B. Clone the standard permission set 'Manufacturing Account Forecast' to a new permission set with license type 'Manufacturing Forecast Psl'. Grant Read access to the field on the new permission set. Assign the cloned permission set to the Account Managers.
- C. Give 'Read' access to the field on the standard 'Manufacturing Account Forecast' permission set.
- D. Clone the standard permission set 'Account Forecast' to a new permission set with license type 'Salesforce'. Grant 'Read' access to the field on the new permission set. Assign the cloned permission set to the Account Managers

정답: B,C

### 설명:

### Explanation

These two actions can be taken to give the Account Managers 'Read' access to the new custom field on the APF Table. The first action involves cloning the existing permission set that already grants access to the APF Table and its standard fields, and then modifying the cloned permission set to include the new custom field.

The second action involves editing the existing permission set directly to add the new custom field. Both actions require the same license type, which is 'Manufacturing Forecast Psl', to access the APF Table. The other two actions are not valid because they use a different license type, which is 'Salesforce', that does not support the APF Table. References: = Assign the Permission Set for Advanced Account Forecast Product Category, Create Custom Fields for Account Product Forecast and Account Product Period Forecast Objects, Permission Sets and Licenses for Manufacturing Cloud

### 질문 # 102

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Manufacturing-Cloud-Professional시험대비 덤프 최신 샘플: <https://www.passtip.net/Manufacturing-Cloud-Professional-pass-exam.html>

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