

# Free PDF Quiz SAP - C\_TB120\_2504 - Pass-Sure New SAP Certified Associate - SAP Business One Exam Testking



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## SAP C\_TB120\_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G</li> <li>L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li> </ul>

## C\_TB120\_2504 New Practice Materials - Exam C\_TB120\_2504 Questions Fee

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### SAP Certified Associate - SAP Business One Sample Questions (Q58-Q63):

#### NEW QUESTION # 58

User-defined values can be added to which type of fields?

- A. All document header fields
- B. Only fields in master data
- C. Only user-defined fields
- **D. All editable fields**

**Answer: D**

#### NEW QUESTION # 59

Which CRM object is designed to give you visibility into your sales pipeline?

- A. Campaign
- B. Activity
- **C. Opportunity**
- D. Customer 360

**Answer: C**

#### NEW QUESTION # 60

You are browsing documents and encounter a document with the status Draft for Document Update [Pending]. What does this mean in the context of an approval process?

- **A. Originator has made a change to a document and document now meets criteria for an approval**
- B. A document with status Draft for Document Update was approved and can now be added by the originator.
- C. Document in approval process was canceled by the originator and now cannot be added or updated.
- D. Document was approved but has not yet been saved by the originator.

**Answer: A**

#### NEW QUESTION # 61

A service representative creates a service call at midnight for a customer with a contract. The contract's service level agreement specifies a resolution time of 8 hours. The service call shows a resolution deadline of noon. Why is the deadline further out than 8 hours?

- **A. The time period for resolution begins once a technician is assigned.**
- B. Resolution time calculation is affected by the hours of coverage listed in the contract.
- C. The equipment card contains a different resolution time.
- D. The response time from the contract is added to the resolution time.

**Answer: A**

