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SAP C_BCSSS_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Business Value, Opportunity and Differentiators:This section of the exam measures the skills of sustainability sales consultants and covers how SAP Sustainability Solutions create business value. It evaluates the ability to identify opportunities in sustainability transformation and clearly communicate SAP's differentiators in the market. The focus is on helping professionals position SAP solutions as impactful, value-driven tools within sustainability conversations.
Topic 2	• Sustainable Business Concepts, Compliance and Use Cases: This section of the exam measures the skills of sustainability advisors and focuses on fundamental concepts of sustainable operations. It covers key compliance frameworks, real-world use cases, and the practical applications of sustainability initiatives across industries. Professionals are expected to show awareness of how regulations and best practices shape business sustainability.
Topic 3	• SAP Sustainability Solutions, Processes and Strategy: This section of the exam measures the skills of SAP solution positioning specialists and covers an in-depth understanding of SAP's sustainability portfolio. It emphasizes the role of SAP processes in environmental, social, and governance (ESG) goals and how SAP's strategy aligns with broader sustainable business practices. The knowledge evaluated here helps in confidently mapping customer needs to relevant SAP sustainability tools.

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SAP Positioning SAP Sustainability Solutions as part of SAP Business Suite Sample Questions (Q17-Q22):

NEW QUESTION # 17
Which of the following SAP sustainability solutions allow our customers to 'treat carbon like money'?

- A. SAP Sustainability Data Exchange
- B. SAP Green Token
- C. SAP Green Ledger
- D. SAP Sustainability Control Tower

Answer: C

NEW QUESTION # 18
Which industries benefit most from SAP Sustainability Footprint Management?
Note: There are 3 correct answers to this question.

- A. Industrial manufacturing
- B. Professional services
- C. Consumer products
- D. Chemicals
- E. Finance and banking

Answer: A,C,D

NEW QUESTION # 19
Which of the following are differentiators of SAP sustainability solutions?
Note: There are 3 correct answers to this question.

- A. SAP solutions come with built-in AI features, helping businesses automate sustainability processes.
- B. SAP has a holistic view of sustainability that goes beyond mere ESG reporting.
- C. SAP makes all its sustainability solutions open-source to allow for customers and citizen developers to add to their capabilities.
- D. SAP's sustainability solutions are tightly integrated into its cloud ERP system.
- E. SAP makes sure that all sales interactions are carried out via MS Teams/Zoom to show that SAP 'walks the talk' when going through the sales cycle.

Answer: A,B,D

NEW QUESTION # 20
Which of the following is an example of how SAP can help its customers embed sustainability into corporate decision making? Note: There are 3 correct answers to this question.

- A. Building custom metrics within SAP Sustainability Control Tower
- B. Using SAP Sustainability Footprint Management to calculate carbon footprints at a product level to support sustainable procurement and product design.
- C. Using SAP S/4HANA for product compliance to track the financial impact of biodiversity loss.
- D. Integrating carbon emissions data into ERP processes
- E. Implementing reverse logistics processes with SAP Responsible Design and Production.

Answer: B,D,E

NEW QUESTION # 21

Which of the following best describes the core capability of SAP Sustainability Control Tower?

- A. It manages ESG reporting, significantly reducing the time needed to collect metrics and generate reports while streamlining data analysis from various sources across the business.
- B. It is the central building at SAP headquarters, where all SAP sustainability products are developed.
- C. It is a sustainability bot that crawls through the company's data landscape to identify key data relevant to an organization's ESG reporting requirements.
- D. It is used in supply chains to sense and detect disruptions.

Answer: A

NEW QUESTION # 22

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