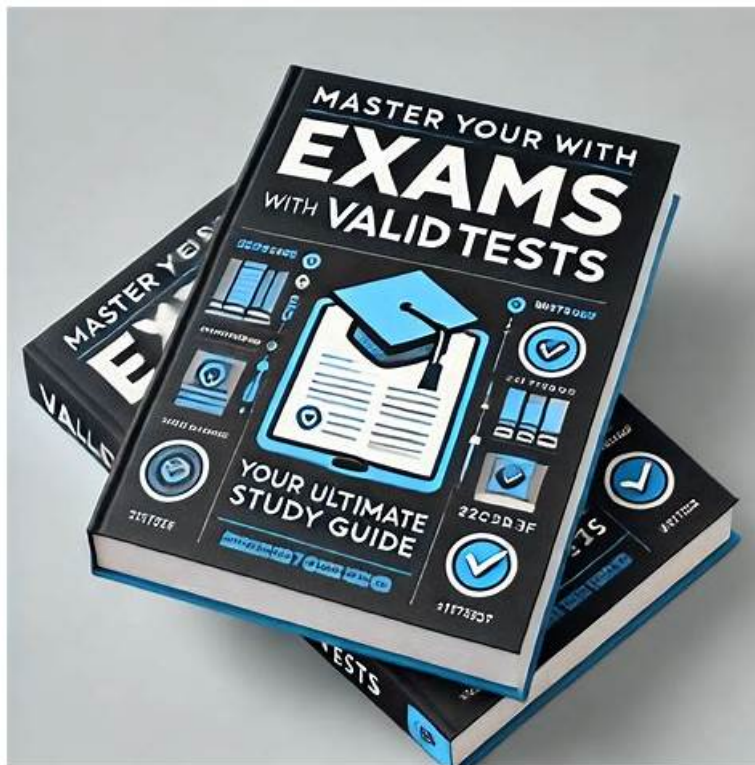


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## HPE2-W12 Exam Tutorial, Exam HPE2-W12 Questions Pdf

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## HP Selling HPE Aruba Networking Solutions Sample Questions (Q18-Q23):

NEW QUESTION # 18

An IT security admin's priority is to manage the security risks from a growing number of personal and IoT devices on the network. Which feature of HPE Aruba Networking Central should you emphasize?

- A. HPE Aruba Networking Unified Infrastructure eases integration in a heterogeneous environment and simplifies management.
- **B. HPE Aruba Networking Device Insight provides real-time visibility and monitoring of all devices connected to the network.**
- C. HPE Aruba Networking SD-WAN solutions send traffic to the data center for monitoring and behavior analysis.
- D. HPE GreenLake for Networking solutions require management services from HPE Aruba Networking, reducing the risk of human errors.

**Answer: B**

Explanation:

The correct answer is B because Aruba Central with Device Insight provides real-time discovery, classification, and monitoring of all connected devices—including IoT, BYOD, and corporate endpoints.

This visibility is essential for identifying unmanaged or rogue devices, applying role-based access, and minimizing risks that come from a rapidly expanding device landscape.

Relevant extracts from official HPE Aruba Networking documentation:

\* "Device Insight in Aruba Central uses AI/ML to automatically discover and profile all devices, including IoT and personal endpoints, with high confidence."

\* "By providing continuous visibility and monitoring, Device Insight enables IT to detect rogue or misbehaving devices before they become a threat."

\* "Central integrates with ClearPass to enforce least-privilege access policies based on device type and context."

\* "This capability helps security admins close blind spots and manage risks associated with the proliferation of IoT and unmanaged devices." Why the other options are incorrect:

\* B GreenLake for Networking is a consumption and service model, not a feature directly tied to IoT and personal device risk management.

\* C Unified Infrastructure simplifies multi-domain management but does not directly address device-level visibility and risk.

\* D SD-WAN does not solve the IoT/personal device visibility challenge; it is focused on WAN optimization and security.

References (HPE Aruba Networking Solutions / Study Guides):

\* Aruba Central Device Insight - Solution Overview

\* Aruba ESP Zero Trust Security for IoT - White Paper

\* Aruba Central and ClearPass Integration - Technical Guide

\* Aruba Client and Device Visibility - Product Brief

## NEW QUESTION # 19

What common challenge for network admins is created by an expanding remote workforce?

- A. Data center networks are not designed to receive so much external traffic.
- **B. Typical VPN solutions are complex and take a lot of time to support.**
- C. Home equipment often lacks support for Wi-Fi 6.
- D. The shift in traffic away from the campus makes optimization difficult.

**Answer: B**

Explanation:

The correct answer is B because as remote workforces expand, traditional VPN solutions have become a major challenge for IT teams. VPNs are complex to scale, create management overhead, and introduce performance bottlenecks. HPE Aruba Networking highlights that organizations increasingly need to move from VPN-based access to Zero Trust Network Access (ZTNA) and SASE models to simplify operations and improve security.

Relevant extracts from official HPE Aruba Networking documentation:

\* "Traditional VPNs are complex, hard to scale, and increase operational burden for IT teams supporting large remote workforces."

\* "Remote workforce expansion has exposed the limitations of VPN architectures, including poor user experience, difficulty scaling, and excessive troubleshooting requirements."

\* "ZTNA provides a simplified alternative to VPN by offering application-specific access with least privilege, reducing complexity and support requirements."

\* "With Aruba's SSE and ZTNA solutions, organizations can eliminate VPN sprawl while improving both security and user experience." Why the other options are incorrect:

\* A While external traffic does increase, modern data centers are designed to handle distributed traffic patterns—this is not the primary challenge.

- \* CLack of Wi-Fi 6 support at home is a limitation but not a core IT admin challenge.
  - \* DTraffic shift away from campus is true, but the bigger issue is the complexity of managing VPN solutions for remote users.
- References (HPE Aruba Networking Solutions / Study Guides):
- \* Aruba ZTNA and SSE - Solution Overview
  - \* Aruba ESP Remote Workforce - Technical White Paper
  - \* Aruba Zero Trust Security for Remote Access - Product Brief
  - \* HPE Aruba Networking Business Continuity and Remote Access - Deployment Guide

### NEW QUESTION # 20

A customer wants to know what makes HPE Aruba Networking ZTNA better than a traditional virtual private network (VPN). What is one key distinguishing value?

- A. The cost of the solution is lower than a traditional VPN because HPE Aruba Networking ZTNA uses HPE Aruba Networking gateways.
- B. The cloud-based solution seamlessly scales to accommodate customers' growing remote workforce.
- C. HPE Aruba Networking ZTNA decreases complexity with its on-prem management platform.
- D. HPE Aruba Networking ZTNA shrinks the attack surface by automatically creating and applying least- privilege policies.

**Answer: D**

Explanation:

The correct answer is C because Aruba Zero Trust Network Access (ZTNA) fundamentally reduces risk by replacing broad, implicit trust models of VPNs with least-privilege, identity-based access policies. Instead of giving remote users blanket access to the network, ZTNA dynamically enforces application- and user- specific policies, shrinking the attack surface and preventing lateral movement.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "ZTNA applies Zero Trust principles by continuously verifying user and device identity and assigning least-privilege access based on contextual factors."
- \* "Unlike traditional VPNs that extend full network access, Aruba ZTNA provides per-application access, dramatically reducing the attack surface."
- \* "With automated policy enforcement, Aruba ZTNA ensures secure access while preventing unauthorized lateral movement across the network."
- \* "ZTNA secures the remote workforce by combining granular access control with Zero Trust segmentation, delivering stronger security than legacy VPN models." Why the other options are incorrect:
- \* A Scalability is a benefit, but it is not the key distinguishing factor compared to VPN-least-privilege security is the core differentiation.
- \* B Aruba ZTNA is cloud-native, not dependent on an on-prem management platform, so this is inaccurate.
- \* D Lower cost is not the primary positioning; the value lies in enhanced security and reduced risk.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba Zero Trust Network Access (ZTNA) - Solution Overview
- \* Aruba ESP Zero Trust Security - Technical White Paper
- \* Aruba SSE and ZTNA for Remote Workforce - Product Brief
- \* Aruba Security and Access Control - Deployment Guide

### NEW QUESTION # 21

What is one way organizations can ensure their wireless network is always available?

- A. Enable device profiling on the APs to prioritize wireless access for top users and applications.
- B. Connect APs to HPE Aruba Networking CX switches and configure device profiling to prioritize delivering PoE to the APs.
- C. Receive troubleshooting insights from HPE Aruba Networking ClearPass Policy Manager.
- D. Use HPE Aruba Networking ClearPass Device Insight to proactively detect issues before they cause problems.

**Answer: D**

Explanation:

The correct answer is B because ClearPass Device Insight provides continuous visibility and profiling of all devices-including IoT, BYOD, and managed endpoints-on the network. By proactively detecting unknown, rogue, or misbehaving devices before they cause service or security issues, organizations can ensure higher wireless availability and operational continuity.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "ClearPass Device Insight leverages machine learning and crowdsourced device fingerprints to automatically discover, classify, and monitor all devices connected to the network."
- \* "With proactive detection of abnormal behavior, IT can address issues before they affect network availability or security."
- \* "Device Insight closes visibility gaps by identifying unmanaged IoT and BYOD devices, reducing risks that could otherwise disrupt wireless service."
- \* "This proactive approach ensures that the wireless network remains resilient and available to support business-critical users and applications." Why the other options are incorrect:
- \* A Device profiling on APs alone cannot guarantee availability; it is part of traffic management, not proactive issue detection.
- \* CPoE prioritization ensures APs have power but does not address ongoing availability challenges like rogue devices or abnormal behavior.
- \* DClearPass Policy Manager enforces access control policies but does not provide proactive device visibility and anomaly detection to maintain availability.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba ClearPass Device Insight - Solution Overview
- \* Aruba ESP Zero Trust Security and Visibility - White Paper
- \* Aruba ClearPass and Central Integration - Technical Guide
- \* Aruba Proactive Device Security and Monitoring - Product Brief

## NEW QUESTION # 22

Which characteristic indicates a good opportunity for an HPE GreenLake for Networking solution?

- A. Being focused on budget and price-per-unit.
- B. Preferring in-house support and maintenance.
- C. Preferring to use network equipment beyond typical refresh cycles.
- **D. Reducing operational risk.**

**Answer: D**

Explanation:

The correct answer is D because HPE GreenLake for Networking is designed for organizations seeking a service consumption model that delivers flexibility, scalability, and reduced operational risks. Customers benefit from predictable monthly costs, reduced CapEx burden, and the ability to scale capacity on demand.

Additionally, GreenLake incorporates HPE's expertise in monitoring, managing, and supporting infrastructure, which lowers operational risk by offloading routine management tasks to experts.

Relevant extracts from HPE Aruba Networking documentation:

- \* "GreenLake for Networking helps customers reduce operational risk by combining Aruba solutions with consumption-based IT models that are fully managed and supported."
- \* "Organizations adopt GreenLake when they want to avoid the risks of overprovisioning or underprovisioning infrastructure, while maintaining agility and financial flexibility."
- \* "GreenLake delivers networking-as-a-service, aligning costs with actual usage and shifting risk away from the customer's IT operations team."
- \* "The primary opportunity arises with customers seeking to lower operational risk while gaining predictable costs and simplified lifecycle management." Why the other options are incorrect:
- \* A Price-per-unit focus does not align with consumption models like GreenLake, which emphasize service value and outcomes, not unit pricing.
- \* B GreenLake is delivered and supported by HPE/partners, not designed for organizations preferring fully in-house operations.
- \* C Using equipment beyond refresh cycles is opposite of GreenLake's model, which ensures technology remains current without heavy upfront investments.

References (HPE Aruba Networking Solutions / Study Guides):

- \* HPE GreenLake for Aruba Networking - Solution Overview
- \* HPE GreenLake for Networking Technical White Paper
- \* Aruba ESP and GreenLake Consumption Models - Study Guide
- \* HPE GreenLake Customer Benefits Guide

## NEW QUESTION # 23

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