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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 2	<ul style="list-style-type: none"> Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

Topic 3	<ul style="list-style-type: none"> • Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
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SAP Certified Associate - SAP Business One Sample Questions (Q23-Q28):

NEW QUESTION # 23

A manager would like to measure compliance for on-time delivery at a glance.

When the percentage is too low, the manager would like to drill down to view real-time statistics for deliveries, returns, and average time for order fulfillment.

What would you recommend?

- A. An advanced dashboard in his cockpit
- B. A key performance indicator with an action to open an advanced dashboard
- C. A pervasive dashboard with actions to open additional pervasive dashboards

Answer: B

NEW QUESTION # 24

What payment means can be used for outgoing payments in the Payment Wizard? Note: There are 2 correct answers to this question.

- A. Credit card
- B. Bank transfer
- C. Cash
- D. Checks

Answer: B,D

NEW QUESTION # 25

A production process finishes.

What can you do to add the finished goods to inventory? Note: There are 2 correct answers to this question.

- A. Add a Receipt from Production document for the Production Order.
- B. From the context menu of the Production Order choose Report Completion.
- C. Change the Production Order status to released.
- D. Close the Production Order.

Answer: A,B

NEW QUESTION # 26

The company does NOT want to use the Payment Wizard and asks you to remove the functionality completely from all forms. How do you do this?

- A. Remove authorization to the Payment Wizard in general authorizations.
- B. In the general settings, hide the Payment Wizard function.
- C. Using a UI configuration template, hide the Payment Wizard function.
- D. Using the form settings, hide the Payment Wizard menu.

Answer: B

NEW QUESTION # 27

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