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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G/L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 2	<ul style="list-style-type: none">• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 3	<ul style="list-style-type: none">• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q25-Q30):

NEW QUESTION # 25

The warehouse manager would like to accept deliveries in a designated area where initial inspection is made before allocating the goods to their storage bin location.

What should be defined to implement this procedure in the system?

- A. A receiving bin location
- B. A drop ship warehouse
- C. A default and enforced bin location

Answer: A

NEW QUESTION # 26

Which documents can you copy to a Return Request document? Note: There are 2 correct answers to this question.

- A. Return
- B. A/R Credit Memo
- C. A/R Invoice
- D. Delivery

Answer: C,D

NEW QUESTION # 27

A service representative creates a service call at midnight for a customer with a contract. The contract's service level agreement specifies a resolution time of 8 hours. The service call shows a resolution deadline of noon.

Why is the deadline further out than 8 hours?

- A. The response time from the contract is added to the resolution time.
- B. The time period for resolution begins once a technician is assigned.
- C. The equipment card contains a different resolution time.
- D. Resolution time calculation is affected by the hours of coverage listed in the contract.

Answer: B

NEW QUESTION # 28

Your company manufactures electronic devices.

How would you define a technician employee and a calibration machine in order to plan capacity in the production process?

- A. A technician employee is a resource with a variable capacity based on skills and experience, and a calibration machine is a resource with a fixed capacity based on its calibration frequency.
- B. A technician employee is a resource with fixed working hours, and a calibration machine is a resource that requires periodic maintenance.
- C. A technician employee is a resource that impacts product quality, and a calibration machine is a resource used solely for quality control.
- D. A technician employee is an overhead cost, and a calibration machine is considered a tool in the production process.

Answer: A

NEW QUESTION # 29

An option to exclude discount groups for pricing is available in which two objects? Note: There are 2 correct answers to this question.

- A. Marketing Document

- B. Pricelist
- C. Item Master
- D. Business Partner Master

Answer: C,D

NEW QUESTION # 30

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