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Salesforce Certified Administrator Certification is designed for professionals who are responsible for managing Salesforce implementation and configuration. Salesforce Certified Administrator certification is ideal for those who are responsible for administering and maintaining Salesforce applications, implementing customizations, managing users, and performing system maintenance. Salesforce Certified Administrator certification covers a range of topics such as Salesforce fundamentals, security and access, data management, workflow automation, and more.

One of the reasons why the Salesforce Certified Administrator Certification is so popular is that it is recognized globally. Salesforce Certified Administrator certification is recognized by many companies and organizations around the world as a measure of a candidate's expertise in Salesforce. This recognition makes it easier for Salesforce Certified Administrators to find work in different countries and industries.

## Salesforce Certified Administrator Sample Questions (Q226-Q231):

### NEW QUESTION # 226

The service manager at Ursa Major Solar wants to let customers know that they have received their cases via email and their websites. Medium-priority and high-priority cases should receive different email notifications than low-priority cases. The administrator has created three email templates for this purpose.

How should an administrator configure this requirement?

- A. Add three auto-response rules. Configure one rule entry criteria for each rule and set a filter for case priority. Select the appropriate email template for each rule entry.
- B. Include three assignment rules that fire when cases are created. Add a filter for case priority. Select the appropriate email template for each rule.
- C. Create one auto-response rule. Configure three rule entry criteria and set a filter for case priority. Select the appropriate email template for each rule entry.
- D. Configure one workflow rule that fires when cases are created. Add a filter for case priority. Select the appropriate email template for the rule.

**Answer: C**

Explanation:

Explanation

Auto-response rules are used to automatically send email responses to lead or case submissions based on the criteria you define.

You can create one auto-response rule per object (lead or case) and configure multiple rule entries with different criteria and actions within that rule. To meet the requirement of sending different email notifications based on case priority, you need to create one auto-response rule for cases and configure three rule entries with filters for low-priority, medium-priority, and high-priority cases respectively. Then you need to select the appropriate email template for each rule entry action. References:

[https://help.salesforce.com/s/articleView?id=sf.customize\\_leadsautot.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.customize_leadsautot.htm&type=5)<https://help.salesforce.com/s/a>

### NEW QUESTION # 227

Universal Containers wants to provide reseller partners with discounted prices on the products they purchase.

How should an administrator configure this requirement?

- A. Use a different Opportunity record type.
- B. Add a Partner\_Discount\_c field to the Opportunity
- C. Create a separate PriceBook for reseller partners.
- D. Build separate reseller partner products.

**Answer: C**

Explanation:

Explanation

A PriceBook is a feature that allows administrators to define different prices for the same products based on different criteria such as customer segment, region, channel, etc. For example, a PriceBook can provide reseller partners with discounted prices on the products they purchase compared to regular customers. A PriceBook consists of one or more PriceBook entries that specify the product ID, pricebook ID, list price, currency, and active status for each product-pricebook combination. References:

[https://help.salesforce.com/s/articleView?id=sf.pricebook\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.pricebook_overview.htm&type=5)

### NEW QUESTION # 228

An administrator at Universal Containers has been asked to prevent users from accessing Salesforce from outside of their network.

What are two considerations for this configuration?

Choose 2 answers

- A. Enforce Login IP Ranges on Every Request must be selected to enforce IP restrictions.
- B. IP address restrictions are set on the profile or globally for the org.
- C. Restrict U2F Security Keys on the user's profile to enforce login hours.
- D. Assign single sign-on to a permission set to allow users to log in when outside the network.

**Answer: B,C**

Explanation:

Explanation

Two considerations for preventing users from accessing Salesforce from outside of their network are:

IP address restrictions are set on the profile or globally for the org, which limit login access based on IP ranges specified by an administrator Restrict U2F Security Keys on the user's profile to enforce login hours, which require users to use security keys during certain hours of day Assigning single sign-on to a permission set or enforcing Login IP Ranges on Every Request will not prevent users from accessing Salesforce from outside of their network. References:

[https://help.salesforce.com/s/articleView?id=sf.security\\_networkaccess.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.security_networkaccess.htm&type=5)

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### NEW QUESTION # 229

Ursa Solar Major is evaluating Salesforce for its service team and would like to know what objects were available out of the box. Which three of the standard objects are available to an administrator considering a support use case?

Choose 3 answers

- A. Ticket
- B. Case
- C. Contract
- D. Request
- E. Account

**Answer: B,C,E**

Explanation:

Explanation

Contract is a standard object that represents a contractual agreement between your company and a customer.

Case is a standard object that represents a customer's question or problem that needs to be resolved by your support team. Account is a standard object that represents an individual or an organization involved in your business, such as customers, competitors, partners, etc. These three objects are commonly used for service use cases in Salesforce. References:

[https://help.salesforce.com/s/articleView?id=sf.contract\\_fields.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.contract_fields.htm&type=5)

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### NEW QUESTION # 230

Cloud Kicks (CK) is partnering with a used shoe store and second-hand bicycle emporium. CK has an automated business process it wants to run once a week to count the number of open cases related to an account.

How should the administrator recommend automating this business process?

- A. Configure a scheduled flow in flow Builder.
- B. Use a process to update the account when it is edited
- C. Create a workflow rule with an outbound message.
- D. Set up a scheduled process in Process Builder.

**Answer: C**

### NEW QUESTION # 231

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