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## Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q14-Q19):

### NEW QUESTION # 14

Which statement is correct about Consumer Goods- Einstein Visit Recommendations?

- A. Visit Recommendations can be created using the Next Best Action Strategy
- B. Visit Recommendations automatically take into consideration already created visits for the store
- C. Visit Recommendations are automatically generated by recent case activities

- **D. Visit Recommendations rules consider the store operating hours**

**Answer: D**

Explanation:

Einstein Visit Recommendations take into account factors like store operating hours to ensure that suggested visits are feasible and practical.

#### **NEW QUESTION # 15**

Which permission set allows end-users to leverage the Einstein Visit Recommendation feature in Consumer Goods Cloud?

- A. Retail Execution Lightning Plus
- B. Action Plans
- C. Tableau CRM Plus Admin
- D. Lightning Direct Store Delivery
- **E. Tableau CRM Plus User**

**Answer: E**

Explanation:

The Retail Execution Lightning Plus permission set enables end-users to access and leverage the Einstein Visit Recommendation feature in Consumer Goods Cloud, enhancing visit planning and optimization.

#### **NEW QUESTION # 16**

Items are not appearing in the delivery task. What object needs to be assigned to the user for the items to be listed

- A. Product Transfer
- B. Product
- C. Retail Store KPI
- **D. Shipment**

**Answer: D**

Explanation:

Assigning the Shipment object to the user enables the listing of items in the delivery task, as this object tracks the movement of products from warehouses to retail locations.

#### **NEW QUESTION # 17**

Northern Trail Outfitters (NTO) would like to know if the high value assets placed in stores are compliant. If not compliant, NTO would like a boolean value generated to trigger an action plan for correction. What is the recommended approach to meet the customer's requirement and limit the amount of custom code?

- A. Use a custom task with apex
- B. Use an inventory check task with flow
- C. Use a promotion check task with apex
- **D. Use a custom task with flow**

**Answer: D**

Explanation:

To meet the customer's requirement and limit the amount of custom code, NTO should use a custom task with flow. A custom task is a type of action plan task that can be defined and configured to suit specific business needs. A flow is a tool that automates a business process by collecting data and performing actions. By using a custom task with flow, NTO can create a task that captures the information related to the high value assets placed in stores, such as their location, condition, and compliance. The flow can then generate a boolean value based on the compliance criteria and trigger an action plan for correction if needed. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 26.

### NEW QUESTION # 18

Which three setup steps should the salesforce Admin configure to allow Sales Managers to create and assign delivery tasks to deliver?

- A. Create an action plan template with a Delivery Task and assign it to a Visit
- B. Define Assessment Indicator Definitions for Delivery task
- C. Assign the Action Plans permission set to the Sales Manager .
- D. Change the Action Plan Type Delivery
- E. Assign the Lightning Direct store Delivery permissions set to the user

Answer: A,C,E

### NEW QUESTION # 19

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