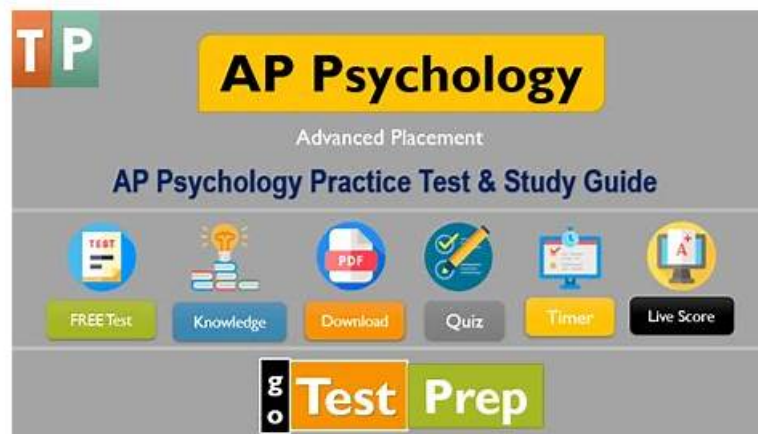# AP-201 Latest Exam Online - Exam AP-201 Tips

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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q98-Q103):

NEW QUESTION # 98
Where can an Administrator configure an alternative or new checkout flow?

- A. Checkout Button on the Cart page
- B. Store tile in the Commerce app
- C. Process Builder Button in Experience Builder
- D. Experience Builder on the Checkout page

Answer: B

Explanation:
An Administrator can configure an alternative or new checkout flow in the Store tile in the Commerce app (C). This area provides access to store configurations, including checkout process customizations. The Commerce app's Store tile allows administrators to

define and manage various aspects of the checkout experience, such as payment options, order review, and final confirmation steps, ensuring a seamless and efficient checkout process for users. The Checkout Button on the Cart page (A), Experience Builder on the Checkout page (B), and Process Builder Button in Experience Builder (D) are not the primary locations for configuring the checkout flow in Salesforce B2B Commerce.

NEW QUESTION # 99
Which tool should an Administrator use to add products, categories, and images in one step?

- A. Data Loader
- B. CSV Import feature
- C. Apex Code
- D. Data Import Wizard

Answer: B

Explanation:
To add products, categories, and images in one step, an Administrator should use the B. CSV Import feature in Salesforce B2B Commerce. This feature enables the bulk upload of product information, including associated categories and images, streamlining the process of populating the storefront with new or updated product listings.

NEW QUESTION # 100
Which two tasks need to be completed before the checkout flow is usable?

- A. Configure the Checkout flow in Flow Builder.
- B. Install the Checkout Process Builder in the org.
- C. Activate the Checkout workflow rule.
- D. Add the checkout flow to the Checkout Page in Experience Builder.

Answer: A,D

Explanation:
Before the checkout flow is usable, the following two tasks need to be completed: A. Configure the Checkout flow in Flow Builder, which involves setting up the logic and steps for the checkout process; and D. Add the checkout flow to the Checkout Page in Experience Builder, which integrates the configured flow into the actual checkout page that users interact with during the purchasing process.

NEW QUESTION # 101
A company already has an Experience Cloud Site that they want to use as the store. They are currently implementing B2B Commerce.
What should an Administrator do in this scenario?

- A. Convert the existing site to a B2B Commerce site in the Digital Experience setting.
- B. Use the 'Create a Store on Existing Site' button in the Commerce app.
- C. Drag and drop the Commerce components onto the proper pages in Experience Builder.
- D. Create the store in Setup and link it to the existing site.

Answer: C

Explanation:
If a company already has an Experience Cloud Site and is implementing B2B Commerce, an Administrator should A. Drag and drop the Commerce components onto the proper pages in Experience Builder. This approach allows for the integration of B2B Commerce functionalities into the existing site by utilizing the modular components available in Experience Builder, tailored to the commerce needs.

NEW QUESTION # 102
A client would like to set up a Priority Pricing Model.

On which object is the Priority field that determines the priority of pricing?

- A. Buyer Group Price Book
- B. Price Book
- C. Entitlement Policy
- D. Buyer Group

Answer: A

Explanation:
For setting up a Priority Pricing Model, the Priority field that determines the priority of pricing is found on the D. Buyer Group Price Book object. This field allows administrators to define the precedence of price books for different buyer groups, ensuring that the correct pricing is applied based on predefined priorities.

NEW QUESTION # 103

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