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The modern Salesforce world is changing its dynamics at a fast pace. To stay and compete in this challenging market, you have to learn and enhance your in-demand skills. Fortunately, with the Salesforce Certified Nonprofit Success Pack Consultant (NP-Con-101) certification exam you can do this job nicely and quickly. To do this you just need to enroll in the Salesforce NP-Con-101 Certification Exam and put all your efforts to pass the Salesforce Certified Nonprofit Success Pack Consultant (NP-Con-101) certification exam.

Salesforce Certified Nonprofit Success Pack Consultant Sample Questions (Q187-Q192):

NEW QUESTION # 187

A nonprofit has a membership program it wants to manage in Salesforce.

What are two items the consultant needs to configure so the membership rollups in NPSP work properly?

- **A. Create an Opportunity record type for memberships.**
- B. Set a grace period for memberships.
- **C. Select the membership record type for membership rollups.**
- D. Create a custom field for Membership Amount and select it for membership rollups.

Answer: A,C

Explanation:

To ensure that the membership rollups in NPSP (Nonprofit Success Pack) work properly for managing a membership program, the consultant needs to configure the following items:

Select the membership record type for membership rollups:

This involves defining which Opportunity record types are used for membership donations. This configuration allows the NPSP to properly identify and roll up membership donations.

Create an Opportunity record type for memberships:

Opportunity record types allow different types of opportunities (such as donations, memberships, etc.) to be tracked and managed separately. Creating a specific Opportunity record type for memberships ensures that these are properly categorized and can be used in rollup calculations.

NEW QUESTION # 188

A system admin encounters an error at run time that a record update failed when a Customizable Rollup ran. Which attribute would cause an error?

- A. The object from which the record is derived is a custom object.
- B. The object from which the record is derived is an NPSP object.
- C. The target field is on the correct object.
- D. The target field has an active validation rule.

Answer: D

Explanation:

A runtime error during a Customizable Rollup operation often occurs if the target field has an active validation rule that prevents the update. Validation rules enforce specific criteria that records must meet before they can be saved, and if these criteria are not met during the rollup operation, an error will occur.

Steps to Troubleshoot:

Review Validation Rules:

Navigate to Setup -> Object Manager -> [Target Object] -> Validation Rules.

Review the validation rules on the target object to identify any that might conflict with the rollup operation.

Modify or Temporarily Disable Validation Rules:

If a validation rule is causing the error, consider modifying the rule to accommodate the rollup operation or temporarily disabling it during the data update process.

Check Rollup Configuration:

Ensure the Customizable Rollup settings are correctly configured and that no unnecessary constraints are in place.

Salesforce Nonprofit Success Pack Documentation

Salesforce Help: Validation Rules

NEW QUESTION # 189

How should a consultant install NPSP in an existing Salesforce organization?

- A. Visit the NPSP Installer page, install in the target organization, and complete the post-install instructions
- B. Visit the NPSP Conversion Utility tool, install in the target organization, and complete the post-install instructions
- C. Download each NPSP component from the AppExchange, install in the target organization, and complete the post-install instructions
- D. Download each NPSP component from The Power of Us Hub, install organization, and complete the post-install instructions

Answer: A

Explanation:

The most efficient way to install NPSP in an existing Salesforce organization is to use the NPSP Installer. Here's how to do it:

Access the NPSP Installer Page:

Go to the NPSP Installer page: NPSP Installer

This page provides the latest version of NPSP and installation instructions.

Initiate the Installation:

Click on the installation link for the latest NPSP version.

Log in to your Salesforce org where you want to install NPSP.

Follow the Installation Wizard:

Follow the prompts in the installation wizard to complete the installation.

Choose the appropriate options based on your organization's needs (e.g., data model selection, configurations).

Complete Post-Install Instructions:

After installation, follow the post-install instructions provided in the documentation. This might include configuring NPSP settings, setting up users, and data import processes.

By following these steps, you can ensure that NPSP is correctly installed and configured in your Salesforce organization.

"Installing NPSP" from Salesforce.org: Installing NPSP

NEW QUESTION # 190

An international nonprofit added a translated Relationship picklist value, but both Relationship records are displaying incorrectly. What is the cause of this issue?

- A. The reciprocal relationship value is missing in the NPSP Settings tab.
- B. The language is unsupported in NPSP.
- C. The current user has an incorrect locale.
- D. The Translation Workbench is disabled.

Answer: A

Explanation:

When an international nonprofit adds a translated Relationship picklist value but both Relationship records are displaying incorrectly, the likely cause is that the reciprocal relationship value is missing in the NPSP Settings tab.

Reciprocal Relationship Setup:

In NPSP (Nonprofit Success Pack), relationships between contacts often need to be reciprocal. For example, if Contact A is listed as "Parent" of Contact B, then Contact B should be automatically listed as "Child" of Contact A.

Configuration in NPSP Settings:

The NPSP Settings tab allows administrators to define reciprocal relationship mappings. If these mappings are not correctly defined, relationships may not display as expected.

Ensure the reciprocal relationship is added and mapped correctly in the NPSP Settings under the Relationships section.

NEW QUESTION # 191

A nonprofit provides after-school programs to historically underserved youth. The nonprofit wants to track each program and the status of youth enrolled in the program.

Which set of objects within the Program Management Module should a consultant use to track the programs and enrollments?

- A. Program Engagements and Program Cohorts
- B. Programs and Program Engagements
- C. Programs and Attendance
- D. Programs and Contacts

Answer: B

Explanation:

<https://trailhead.salesforce.com/content/learn/modules/program-management-with-nonprofit-cloud/manage-nonprofit-programs-with-salesforce> To track each program and the status of youth enrolled in the program using the Program Management Module (PMM) in Salesforce, the consultant should use the "Programs" and "Program Engagements" objects.

Key Features:

Programs: This object represents the various programs offered by the nonprofit. Each program can have multiple engagements and activities associated with it.

Program Engagements: This object tracks the involvement of individuals (youth in this case) in specific programs. It allows the nonprofit to monitor the status and progress of each participant within the program.

Steps to Implement:

Set Up Programs:

Navigate to the Programs tab.

Create records for each after-school program offered by the nonprofit.

Track Engagements:

Navigate to the Program Engagements tab.

Create records for each youth enrolled in the programs, linking them to the appropriate program and tracking their status.

Salesforce Program Management Module Documentation

Salesforce Trailhead: Program Management for Nonprofits

NEW QUESTION # 192

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