

Rev-Con-201 합격보장 가능 공부자료 최신버전 시험대비 자료

- C-4H430-94 100% 시험패스 덤프 C-4H430-94 시험패스 가능한 공부자료 C-4H430-94 인증 시험대비 덤프공부 무료 다운로드를 위해 * C-4H430-94 *를 검색하시면 www.itdumpskr.com]을(를) 입력하십시오.C-4H430-94 시험용자료
- C-4H430-94 합격보장 가능 덤프공부 C-4H430-94 유용한 최신덤프자료 C-4H430-94 최신 버전 인기덤프 검색만 하면 www.itdumpskr.com]에서 C-4H430-94 무료 다운로드 C-4H430-94 최신덤프
- 시험준비에 가장 좋은 C-4H430-94 퍼펙트 최신버전 공부자료 최신 덤프공부 (www.itdumpskr.com]에서 검색만 하면 (C-4H430-94)를 무료로 다운로드할 수 있습니다.C-4H430-94 합격보장 가능 덤프공부
- C-4H430-94 100% 시험패스 덤프 C-4H430-94 시험용자료 C-4H430-94 최신버전 인기덤프 www.itdumpskr.com]에서 C-4H430-94 를 검색하고 무료 다운로드 받기.C-4H430-94 인기자격을 시험대비 공부자료
- C-4H430-94 완벽한 시험기출자료 C-4H430-94 합격보장 가능 덤프공부 C-4H430-94 응시자료 무료 다운로드를 위해 지금 * www.itdumpskr.com *에서 C-4H430-94 검색.C-4H430-94 인증 시험대비 덤프공부
- C-4H430-94 응시자료 C-4H430-94 최신 시험 최신 덤프 C-4H430-94 100% 시험패스 덤프 (www.itdumpskr.com] 웹사이트를 열고 > C-4H430-94 <를 검색하여 무료 다운로드.C-4H430-94 100% 시험패스 덤프
- 완벽한 C-4H430-94 퍼펙트 최신버전 공부자료 덤프로 시험패스는 한방에 가능 > www.itdumpskr.com < 웹사이트에서 C-4H430-94 를 읽고 검색하여 무료 다운로드.C-4H430-94 최신 업데이트 인증공부자료
- C-4H430-94 시험패스 가능한 공부자료 C-4H430-94 최신덤프 C-4H430-94 응시자료 무료 다운로드를 위해 지금 * www.itdumpskr.com *에서 C-4H430-94 검색.C-4H430-94 완벽한 시험기출자료
- C-4H430-94 인기자격을 시험대비 공부자료 C-4H430-94 최신버전 인기덤프 C-4H430-94 최신 덤프샘플문제 다운 무료로 위해 다운로드하려면 www.itdumpskr.com]에서 > C-4H430-94 <를 검색하세요.C-4H430-94 인기자격을 덤프문제

Tags: C-4H430-94 퍼펙트 최신버전 공부자료, C-4H430-94 퍼펙트 최신버전 문제, C-4H430-94 높은 통과율 덤프문제, C-4H430-94 높은 통과율 덤프샘플 다운, C-4H430-94 최신 인증시험 덤프문제

참고: DumpTOP에서 Google Drive로 공유하는 무료 2026 Salesforce Rev-Con-201 시험 문제집이 있습니다:
https://drive.google.com/open?id=1IX5WAKFebnA0Hbfw-RRtSdc2V_f0OWF2

한번에 Salesforce 인증 Rev-Con-201 시험을 패스하고 싶으시다면 완전 페펙트한 준비가 필요합니다. 완벽한 관련 지식터득은 물론입니다. 우리 DumpTOP의 자료들은 여러분의 이런 시험준비에 많은 도움이 될 것입니다.

Salesforce Rev-Con-201 시험요강:

주제	소개
주제 1	<ul style="list-style-type: none"> • Revenue Cloud Platform Concepts: This section of the exam measures the skills of Revenue Cloud Consultants and covers the foundational Salesforce features required to configure Revenue Cloud. It focuses on setting up flows, Lightning components, permission set licenses, and permission sets, while also identifying core platform capabilities such as Context Service, OmniStudio, the Business Rules Engine, and available APIs. The section also includes creating context-aware dashboards, selecting meaningful KPIs, and understanding the key Revenue Cloud objects, fields, and data relationships that support end-to-end revenue processes.

주제 2	<ul style="list-style-type: none"> • Implementation Readiness: This section of the exam measures the abilities of Implementation Specialists and focuses on preparing an organization to deploy Revenue Cloud. It covers planning for licenses, permission sets, prerequisite feature toggles, and aligning stakeholders across clouds. The domain also includes defining a scope of work, building a project plan, and guiding implementation activities from configuration and testing through deployment and user adoption.
주제 3	<ul style="list-style-type: none"> • Invoice Management: This section of the exam measures the abilities of Billing Specialists and covers the fundamental concepts and capabilities of Invoice Management. It includes implementing out-of-the-box solutions based on scenarios that involve generating, handling, and managing invoices as part of the organization revenue operations.

>> Rev-Con-201합격보장 가능 공부자료 <<

Rev-Con-201합격보장 가능 공부자료 100% 유효한 최신버전 덤프

요즘같이 시간인즉 금이라는 시대에 시간도 절약하고 빠른 시일 내에 학습할 수 있는 DumpTOP의 덤프를 추천합니다. 귀중한 시간절약은 물론이고 한번에Salesforce Rev-Con-201인증시험을 패스함으로 여러분의 발전공간을 넓혀줍니다.

최신 Revenue Cloud Consultant Rev-Con-201 무료샘플문제 (Q154-Q159):

질문 # 154

A product designer created the necessary products and bundles using Product Catalog Management. However, users are not able to see the products while preparing quotes.

Which action should the product designer take to resolve this?

- A. Select the appropriate product selling model for each of the products.
- **B. Select the appropriate context definition in the Product Discovery Settings.**
- C. Select the appropriate pricing procedure in the Salesforce Pricing Setup.

정답: B

설명:

When using Product Catalog Management in Salesforce Revenue Cloud, visibility of products during quote creation (especially through Product Discovery) is controlled by the Context Definition. Contexts allow administrators to define when and for whom products are visible during the product selection process, based on criteria like sales channels, quote type, or other business rules. If products are not appearing during quote preparation, it is often due to a missing or misconfigured context definition. Assigning the correct Context Definition in Product Discovery Settings ensures that products and bundles are available during quoting based on business logic.

Option A (selecting a selling model) affects how the product is priced and billed, but not its visibility.

Option B (pricing procedure) impacts price calculations, not product discovery or visibility.

Exact Extracts from Salesforce Revenue Cloud Documents:

* CPQ Implementation Guide - "Product Discovery Configuration": "Ensure that context definitions are properly set so that products appear under the right conditions during quoting. Missing contexts will result in products not being visible to end users."

* Revenue Cloud Product Catalog Guide - "Using Context for Product Availability": "Context Definitions act as filters for product discovery. Without proper context mapping, products may not show up for selection." References:

Salesforce CPQ Implementation Guide

Product Catalog Management Documentation

Revenue Cloud Product Discovery Settings Guide

질문 # 155

A product designer is setting up a product bundle that consists of T-shirts and caps. They want to ensure customers can order a maximum of three T-shirts and three caps, but the total number of products should not exceed five.

How should the product designer set this up?

- A. Define the local cardinality for T-shirts with a minimum quantity of one and a maximum quantity of three.

- B. Define the local cardinality for T-shirts with a minimum quantity of one and a maximum quantity of three.
Define the local cardinality for caps with a minimum quantity of one and a maximum quantity of three.
Define a product group that contains both of these products, and set the group cardinality with a minimum quantity of one and a maximum quantity of five.
- C. Define the local cardinality for T-shirts with a minimum quantity of three and a maximum quantity of three.
Define the local cardinality for caps with a minimum quantity of three and a maximum quantity of three.
Define a product group that contains both of these products, and set the group cardinality with a minimum quantity of one and a maximum quantity of six.

정답: B

설명:

Exact Extracts from Salesforce CPQ Implementation Guide:

- * "Local Cardinality defines the minimum and maximum quantities allowed for an individual product option within a bundle."
- * "Group Cardinality defines the quantity range allowed across all options within a product option group. It restricts the total number of items a user can select within that group."
- * "Use both local and group cardinalities together to control both per-option limits and total group quantity constraints." Step-by-Step Reasoning:
- * Requirement:
- * Max 3 T-shirts
- * Max 3 caps
- * Total bundle limit = 5 items combined.
- * Solution:
- * Local Cardinality: For each item (T-shirts, caps) # min 1, max 3 ensures flexibility.
- * Group Cardinality: Across both # min 1, max 5 ensures total combined limit of 5.
- * Why B is Correct: It satisfies both individual and group quantity rules while maintaining configuration flexibility.
- * Why Others Are Incorrect:
- * A: Allows total of 6 (violates the total maximum requirement).
- * C: Missing group cardinality - does not control total combined quantity.

References :

- * Salesforce CPQ Implementation Guide - Product Bundles, Local and Group Cardinality
- * Salesforce Revenue Cloud Product Configuration Best Practices - Bundle and Option Management

질문 # 156

A telecommunications customer currently subscribes to the Standard Data Plan (US\$50/month). On October 15, halfway through their monthly billing cycle, they decide to upgrade to the Unlimited Data Plan (\$100/month). The company's policy is to immediately apply the new plan's benefits and proportionally adjust the current month's billing. An administrator needs to accurately calculate the credit for the unused portion of the Standard Data Plan and then charge for the used portion of the Unlimited Data Plan in October. Which pricing element should the administrator use?

- A. The Derived Price element
- B. The Provision element
- C. The Aggregate Price element

정답: B

설명:

The Provision element is used in Salesforce Billing and Subscription Management to support mid-cycle changes and proration logic, which is exactly what is required in this scenario. When a customer changes their subscription partway through a billing cycle, Salesforce can use Provision elements to:

- * Prorate credits for the unused portion of the original service
- * Calculate the partial charge for the new service based on the remaining billing period
- * Accurately reflect the change in the invoice and subscription record

This functionality is part of Amendments and Mid-Term Changes in Subscription Management and supports use cases like upgrades, downgrades, and plan switches.

Option A (Derived Price) calculates pricing based on formulas or derived fields but doesn't handle time- based adjustments.

Option B (Aggregate Price) is used when rolling up prices from multiple child components or bundles, not for mid-cycle adjustments.

Exact Extracts from Salesforce Revenue Cloud Documents:

- * Subscription Management Implementation Guide - "Prorated Billing and Provisioning": "Use Provision pricing elements to handle

partial-period charges and credits during plan changes or mid-term amendments."

* Billing Implementation Guide - "Handling Amendments with Pro-ration": "Provision elements automate adjustments to billing based on service activation or termination dates within the billing period." References:

Salesforce Subscription Management Implementation Guide

Salesforce Billing Implementation Guide

Revenue Cloud Amendments and Proration Handling Documentation

질문 # 157

A company purchased Revenue Cloud. The project scope includes the entire Product-to-Cash lifecycle including Dynamic Revenue Orchestrator and Contract Lifecycle Management (CLM). As part of CLM, the company would like to perform internal and external collaborative redlining.

With which cloud computing provider does Salesforce need to integrate?

- A. Amazon Web Services (AWS)
- **B. Microsoft Azure**
- C. Google Cloud Platform (GCP)

정답: B

설명:

Exact Extracts from Salesforce CLM and Revenue Cloud Documentation:

* "Salesforce CLM leverages integration with Microsoft Azure for document storage and redlining via Microsoft Word Online."

* "External and internal collaborative redlining uses Microsoft 365 capabilities hosted on Azure."

* "This integration enables real-time co-authoring and version tracking directly within Salesforce." Step-by-Step Reasoning:

* Requirement: Support for collaborative document redlining inside Salesforce CLM.

* Underlying Provider: Salesforce CLM integrates with Microsoft Azure for Word-based collaboration.

* Why B is Correct: Azure hosts the Microsoft 365 services used for real-time editing.

* Why Others Are Incorrect:

* A (GCP): Not used by Salesforce CLM for redlining.

* C (AWS): Salesforce infrastructure runs on AWS in some regions, but CLM redlining is Microsoft-based.

References :

* Salesforce Contract Lifecycle Management Implementation Guide - Microsoft Integration and Redlining

* Salesforce Revenue Cloud Implementation Guide - CLM and Dynamic Revenue Orchestration Integration Overview

질문 # 158

In Salesforce Revenue Cloud, what is the primary role of Context Service in optimizing revenue operations?

- A. To streamline the precise creation and management of product catalogs and bundles
- B. To automate the generation of official sales contracts and essential service agreements
- **C. To provide and manage the relevant data inputs and variables required for transactional calculations**

정답: C

설명:

Explanation (150-250 words)

The Context Service in Salesforce Revenue Cloud serves as a foundational service layer that centralizes and manages the data inputs, parameters, and contextual variables used in transactional processes across CPQ, Billing, and Subscription Management. Its core role is to ensure that every transaction—such as pricing, billing, revenue recognition, and tax calculation—operates with accurate, synchronized data context.

When a quote, order, or invoice is processed, the Context Service dynamically supplies key contextual data (like currency, account, tax jurisdiction, pricing date, and contractual terms) to ensure consistent calculations and business logic across different Revenue Cloud services. By doing so, it enables unified pricing and billing behavior and eliminates discrepancies that could occur from fragmented data sources.

Exact Extract from Salesforce Revenue Cloud Platform Concepts:

"Context Service provides the foundational context for transactional services in Revenue Cloud. It manages and distributes contextual data, such as customer, pricing, and tax parameters, enabling accurate calculations across CPQ, Billing, and Subscription Management." References:

Salesforce Revenue Cloud Platform Concepts - Context Service Overview

Salesforce CPQ and Billing Integration Guide - Context Service Data Flow Subscription Management Implementation Guide -

