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Salesforce ADM-201 Exam

Salesforce Certified Administrator

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Salesforce Certified Administrator Sample Questions (Q19-Q24):

NEW QUESTION # 19

Which of the following Collaboration Cloud Enhancements Features are automatically visible to all users after Winter 11 and no setup is required?

- A. Chatter Search
- B. View Chatter Feeds
- C. Free Chatter Users
- D. Files Tab
- E. Using Chatter Filters
- F. Chatter Invitations

Answer: A,D,E

NEW QUESTION # 20

The Salesforce Console is an example of what?

- A. UI
- B. Third Party Web integration/Application
- C. API
- D. Java Script

Answer: A

NEW QUESTION # 21

Cloud Kicks has a custom object called Shipments. The Company wants to see all the shipment items from an Account page. When an Account is deleted, the shipments should remain.

What type of relationship should the administrator make between Shipments and Account?

- A. Accounts should have a lookup to Shipments.
- B. Shipments should have a master-detail to Accounts.
- C. Shipments should have a lookup to Account.
- D. Accounts should have a master-detail to Shipments.

Answer: C

NEW QUESTION # 22

Who may be assigned a workflow task? There are 5 correct answers.

- A. A single user
- B. Multiple users
- C. An Account team role
- D. A Sales Team Role
- E. The Record creator
- F. The Record owner

Answer: A,C,D,E,F

Explanation:

Section: Volume C

NEW QUESTION # 23

Queues can be setup for which objects? (check all that apply)

- A. Cases

- B. Opportunities
- C. Accounts
- D. Leads
- E. Custom Objects

Answer: A,D,E

NEW QUESTION # 24

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