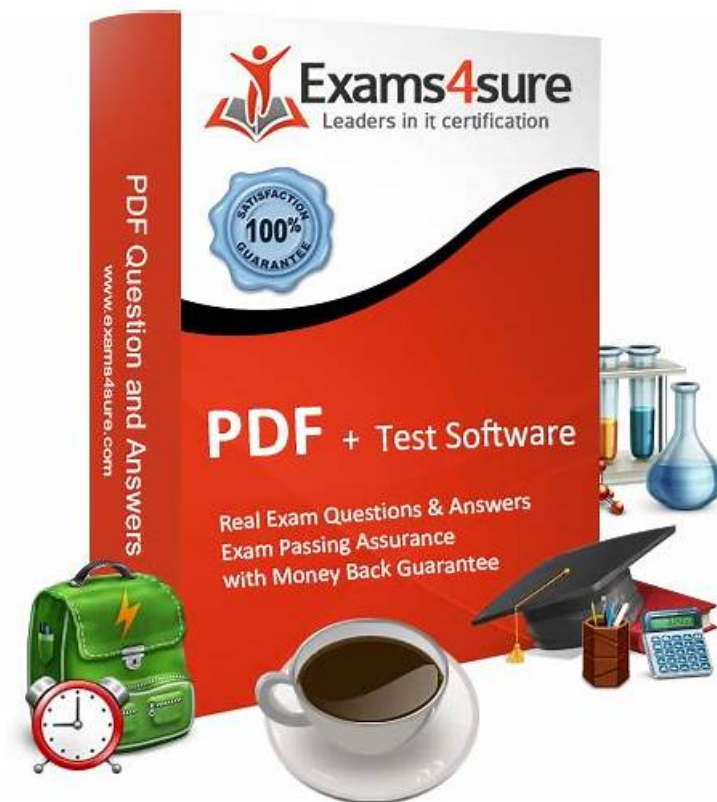


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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q15-Q20):

NEW QUESTION # 15

One activity that helps the product ownership analysis (POA) practitioner target customers is:

- A. modelling customer behaviour.
- B. passive customer work shadowing.
- C. the creation of customer stories.
- D. organizing customer information.

Answer: A

Explanation:

Modeling customer behavior helps the POA practitioner understand patterns, preferences, and needs, enabling targeted approaches that ensure the product addresses the right customer segments effectively.

NEW QUESTION # 16

Which product roadmap provides a picture of what success looks like across stakeholders and the delivery team?

- A. Technology-oriented
- B. Profit-based
- C. Success-oriented
- D. Goal-oriented

Answer: D

Explanation:

A goal-oriented product roadmap aligns stakeholders and the delivery team by showing what success looks like, focusing on desired outcomes rather than just features or technology.

NEW QUESTION # 17

A product ownership analysis (POA) practitioner should consider performing which of the following in response to a changing target market?

- A. Applying human-centered design principles
- B. Grooming the product backlog
- C. Revising the minimal viable product (MVP)
- D. Storyboarding the solution

Answer: C

Explanation:

When the target market changes, revising the MVP ensures that the product's initial deliverable remains aligned with the new market needs, allowing the team to focus on delivering the most relevant and valuable features.

NEW QUESTION # 18

Which type of goal keeps the focus on the customer and the product?

- A. Agreed
- B. Shared
- C. Common
- D. Planned

Answer: B

Explanation:

Shared goals keep the focus on the customer and the product by aligning all stakeholders and team members toward a common vision of delivering value.

NEW QUESTION # 19

While the delivery team is busy building product features in ongoing iterations, the majority of a product ownership analysis (POA) practitioner's time will be spent in:

- A. validating product features from the previous iteration.
- B. monitoring progress of the delivery team.
- C. clarifying delivery team queries.
- **D. refining the product backlog for the upcoming iteration.**

Answer: D

Explanation:

During ongoing iterations, the POA practitioner primarily focuses on refining the product backlog for the upcoming iteration to ensure a steady pipeline of well-defined, prioritized PBIs ready for development.

NEW QUESTION # 20

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