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Salesforce Certified Administrator Sample Questions (Q94-Q99):

NEW QUESTION # 94
Cloud Kicks has a Customer success agent going on leave and needs to change ownership on multiple cases.
Which two users are able to fulfill this request?
Choose 2 answers

- A. A user with the System Administrator profile.
- B. A user with the Manage Cases Permission
- C. A user with manager role above the agent.
- D. A user with Read Permission on account.

Answer: A,B

NEW QUESTION # 95
Universal Containers has three separate lines of business. Each line has specific fields that must be displayed to users. However, the fields needed by the sales team are different than the fields needed by the service team.
How should the administrator configure this requirement?

- A. Create six record types, each with 1 page layout.
- B. Create one record type with six Page Layouts.
- C. Create two record types, each with 3 page layouts.
- D. Create three record types, each with 2 page layouts.

Answer: D

NEW QUESTION # 96
Universal Container wants to prevent its service team from accessing deal records. While service users are unable to access deal list views, they are able to find the deal records via a search.
What options should the administrator adjust to fully restrict access?

- A. Record setting and search index
- B. Permissions and tab visibility
- C. App permissions and search terms
- D. Page layouts and field- level security

Answer: D

NEW QUESTION # 97
DreamHouse Realty requires that house showings be scheduled within the current year to prevent too many future showings from stacking up.
How can they make sure Showing Date is only populated with a date this years?

- A. Create a validation rule that ensures Showing Date contains a date within the current year.
- B. Add Help Text so the user knows to only add a Showing Date within the current year.
- C. Create a report that shows any Showing Dates not scheduled in the current year to the updated.
- D. Sync the users' Showing Calendar to Salesforce and filter it to only look at this year.

Answer: A

Explanation:
Explanation

A validation rule is a feature that allows administrators to define criteria for data entry or import operations and display an error message when those criteria are not met. For example, a validation rule can ensure that house showings are scheduled within the current year by comparing the showing date field with a formula that returns the current year. If the showing date field contains a date outside of the current year, then the validation rule will prevent users from saving or importing records with an error message. References:https://help.salesforce.com/s/articleView?id=sf.fields_about_validation_rules.htm&type=5

NEW QUESTION # 98

Sales reps at Cloud Kicks want to be notified when they have a high likelihood of winning an opportunity over $1,000,000. Which feature meets this requirement?

- A. Activity Timeline.
- B. Performance chart.
- C. Key Deals
- D. Big Deal Alerts

Answer: D

Explanation:
Explanation
Big Deal Alerts are notifications that are sent to users when an opportunity reaches a certain amount, probability, or stage. They can be configured by administrators to alert sales reps or managers when they have a high likelihood of winning a big deal. Key Deals are a feature of Einstein Opportunity Scoring that shows the top opportunities based on their score and stage, but they do not send notifications. Activity Timeline is a component of Lightning Experience that shows the past and upcoming activities related to a record, but it does not notify users of big deals. Performance chart is a type of report chart that shows how well users or teams are performing against their goals, but it does not alert users of big deals.
References:https://help.salesforce.com/s/articleView?id=sf.forecasts3_big_deal.htm&type=5

NEW QUESTION # 99

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