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Salesforce Advanced-Administrator Exam is a challenging exam that requires extensive preparation. Candidates are required to have a deep understanding of Salesforce and its various features and functionalities. They must also have experience in implementing and managing Salesforce in a real-world setting. Advanced-Administrator exam is designed to test both theoretical knowledge and practical skills, so candidates must be able to apply their knowledge to real-world scenarios.

To earn the Salesforce Advanced-Administrator Certification, candidates must pass a 60-question multiple-choice exam that tests their knowledge and skills in various areas such as data management, security and access, automation and workflow, analytics and reporting, and mobile and desktop administration. Advanced-Administrator exam is designed to be challenging, and candidates are recommended to have at least two to three years of experience using Salesforce before attempting the exam.

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In this era of the latest technology, we should incorporate interesting facts, figures, visual graphics, and other tools that can help people read the Salesforce Certified Advanced Administrator (Advanced-Administrator) exam questions with interest. ValidExam uses pictures that are related to the Advanced-Administrator certification exam and can even add some charts, and graphs that show the numerical values. It will not let the reader feel bored with the Advanced-Administrator Practice Test. They can engage their attention in Salesforce Advanced-Administrator exam visual effects and pictures that present a lot of.

Salesforce Certified Advanced Administrator Sample Questions (Q62-Q67):

NEW QUESTION # 62

Cloud Kicks (CK) does business directly with individual consumers (B2C) and large businesses (B2B). Some of CK's B2C customers are employed at its larger customer accounts and should be tracked under both.

Which two options will CK need to use to manage its customers' accounts?

Choose 2 answers

- A. Person Accounts
- B. Contacts to Multiple Accounts
- C. Leads
- D. Campaign Members

Answer: A,B

Explanation:

To manage both B2C and B2B customers, CK should use Person Accounts and Contacts to Multiple Accounts features. Person Accounts allow CK to store information about individual consumers without requiring a separate account record. Contacts to Multiple Accounts allow CK to associate a contact with multiple accounts, such as their employer and their personal account.

References: https://help.salesforce.com/s/articleView?id=sf.account_person_behavior.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.account_contact_rel_overview.htm&type=5

NEW QUESTION # 63

A maintenance fee is added to each opportunity. this maintenance fee should NOT be included in the sales Rep's forecast so a custom field called Rep amount is used.

how should an admin configure forecasting?

- A. create a Forecasting report, summarized by the Rep amount field.
- B. Enable customizable forecasting, create a forecast on the Rep amount field.
- C. Create a Forecasting report, Summarized by the Opportunity Owner field.
- D. **Enable Collaborative Forecasting, create a forecast on the Rep Amount field.**

Answer: D

NEW QUESTION # 64

System admin - wants to make sure that when an opportunity is closed - nobody can modify it.

- A. Change OWD setting read / write
- B. give read only permission on close opportunity
- C. **validation rule with priorvalue(isclosed) = true**
- D. create workflow (isclosed) is true - if customer modifies it

Answer: C

NEW QUESTION # 65

What is true about Salesforce Communities? Choose 2

- A. Reputation level is the same across all communities.
- B. Communities can be used by internal salesforce users only
- C. Ideas tab is used by community users to submit, like and promote Ideas

Answer: A,C

NEW QUESTION # 66

Cloud Kicks is looking for a way to back up its data daily.

What should the administrator recommend?

- A. Use an ETL tool that can be scheduled to extract the data and push it to the target destination.
- B. Schedule a report and have the data emailed to the admin to put in the target destination.
- C. Extract the data with the Import Wizard and push it to the target destination.
- D. Set up Salesforce's Data Export Service and store the data in the target destination.

Answer: A

Explanation:

Salesforce's Data Export Service is a tool that allows you to export your organization's data to a set of comma-separated values (CSV) files and store them in a backup location of your choice. You can schedule this service to run weekly or monthly and receive an email notification when your files are ready to download.

This is one way to back up your data daily without using any external tools or services. References:

https://help.salesforce.com/s/articleView?id=sf.data_export.htm&type=5

NEW QUESTION # 67

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