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Salesforce Certified Administrator Sample Questions (Q222-Q227):

NEW QUESTION # 222
The Call centre manager in Ursa Major Solar wants to provide agents with a case dashboard that can be drilled down by case origin, status and owner.
What should an Administrator add to the dashboard to fulfil the request?

- A. Dashboard Filter
- B. Bucket column
- C. Combination Chart
- D. Dashboard component

Answer: A

NEW QUESTION # 223
Northern Trail Outfitters wants to initiate expense reports from Salesforce to the external HR system. This process needs to be reviewed by managers and directors.
Which two tools should and administrator configure?
Choose 2 answers

- A. Quick Action
- B. Outbound Message
- C. Email Alert Action
- D. Approval Process

Answer: A,D

Explanation:
Explanation
Quick actions allow you to initiate expense reports from Salesforce to an external HR system. Approval processes allow you to review the expense reports by managers and directors.
References: https://help.salesforce.com/s/articleView?id=sf.approvals_considerations.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.quick_actions_overview.htm&type=5

NEW QUESTION # 224
Northern Trail Outfitters has a custom quick action on Accountthat creates a new Case.
How should an administrator make the quick action available on the Salesforce mobile app?

- A. Modify compact Case page layout to include the action.
- B. Create a custom Lightning App with the action.
- C. Add the Salesforce Mobile and Lightning Experience action to the page layout.
- D. Include the action in the Salesforce Mobile Navigation menu.

Answer: C

Explanation:
Explanation
To make a quick action available on the Salesforce mobile app, you need to add it to the Salesforce Mobile and Lightning Experience Actions section of the page layout. You can use the Page Layout Editor to drag and drop the quick action onto the section.
References:
https://help.salesforce.com/s/articleView?id=sf.actions_in_lex.htm&type=5https://help.salesforce.com/s/articleV

NEW QUESTION # 225
DreamHouse Realty regularly processes customer requests for warranty work and would like to offer customers a self-serve option to generate cases.
Which two solutions should an administrator use to meet this request?
Choose 2 answers

- A. Case Escalation
- B. Case Queues
- C. Web-to-Case
- D. Email-to-Case

Answer: C,D

Explanation:
Explanation
Web-to-Case and Email-to-Case are two solutions that allow customers to create cases from a web form or an email. Web-to-Case generates HTML code for a web form that you can place on your website. Email-to-Case converts incoming emails into cases.
References: https://help.salesforce.com/s/articleView?id=sf.customizesupport_web_to_case.htm&type=5
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NEW QUESTION # 226
Northern Trail Outfitters wants to calculate how much revenue has been generated for each of its marketing campaigns.
How should an administrator deliver this information?

- A. Perform periodic data job to update campaign records.
- B. Design a standard Campaign report and add the value Won Opportunities in Campaign field.
- C. Create a roll-up summary field on Opportunity to Campaign.
- D. Add a Total Value Field on campaign and use a workflow rule to update the value when an opportunity is won.

Answer: B

NEW QUESTION # 227
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