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IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.
Topic 2	<ul style="list-style-type: none">• Obsess About Value: This section of the exam measures the skills of Value Delivery Managers and highlights maximizing product value through prioritization, continuous improvement, and focusing on outcomes that matter most to customers and organizations.
Topic 3	<ul style="list-style-type: none">• Engage the Whole Team: This section of the exam measures the skills of Agile Team Members and focuses on building collaboration within cross-functional teams to ensure everyone contributes to product ownership responsibilities.

IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q44-Q49):

NEW QUESTION # 44

Active listening is used to clarify what the customer is expressing by paying attention and:

- A. deferring feedback, providing constructive criticism and responding with improvements.
- B. correcting responses, providing judgement and questioning appropriately.
- C. paraphrasing feedback, deferring judgement and responding appropriately.
- D. clarifying actions, deferring questions and providing appropriate improvements.

Answer: C

Explanation:

Active listening involves paraphrasing feedback, deferring judgment, and responding appropriately to ensure the customer's message is accurately understood and acknowledged before forming conclusions or solutions.

NEW QUESTION # 45

A large difference between higher lead time and cycle time may be indicative of an issue with:

- A. delivery team skillset.
- B. backlog grooming practices.
- C. prioritization process.
- D. project scope.

Answer: C

Explanation:

A large gap between lead time and cycle time often indicates issues with the prioritization process, as work may be waiting too long before starting, delaying overall delivery.

NEW QUESTION # 46

A high-performance team requires team members to have complementary capabilities so that the product team structure and competencies help:

- A. create a shared vision.
- B. impart product and domain context.
- C. recognize enterprise context.
- D. assess different types of capabilities.

Answer: A

Explanation:

Complementary capabilities enable team members to work toward a shared vision, leveraging diverse skills to collaboratively achieve the product's goals and deliver maximum value.

NEW QUESTION # 47

How does a product ownership analysis (POA) practitioner help a product owner optimize the product development process?

- **A. Anticipate and accept changes**
- B. Assess every change from a cost perspective
- C. Deliver as many things that were originally planned as possible
- D. Refuse all changes once the backlog is complete

Answer: A

Explanation:

A POA practitioner helps optimize the product development process by anticipating and accepting changes, enabling the team to adapt quickly to evolving needs while maintaining focus on delivering value.

NEW QUESTION # 48

Which stakeholder groups are responsible to resolve all issues and limitations and, to ensure building a viable and high value solution?

- A. Supporting stakeholders
- B. Delivery team
- C. Customers
- **D. Key stakeholders**

Answer: D

Explanation:

Key stakeholders are responsible for resolving issues and limitations while ensuring the solution being built is viable and delivers high value, as they have decision-making authority and vested interest in the outcome.

NEW QUESTION # 49

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