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**IIBA-CPOA (Certificate in Product Ownership Analysis)  
Exam Sample Questions 2023 latest solution**

1. At the end of the structured iteration planning session, the team affirms a shared commitment to the iteration goal that is:

- A. clearly understood, compelling, measurable.
- B. common, projectable, commendable.
- C. clear enough, trackable, acceptable.
- D. traceable, well understood, agreeable. - 1. - A

2. Which technique would a product ownership analysis (POA) practitioner use to understand which product characteristics or qualities will prove to be a significant differentiator in the marketplace?

- A. Balanced scorecard
- B. Value stream mapping
- C. Kano analysis
- D. Metrics and key performance indicators - 2. - C

3. How should stakeholder analysis be assessed as the work progresses?

- A. Ad hoc
- B. Retrospectively

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The IIBA CPOA Certification Exam is one of the valuable credentials that are designed to prove an IIBA aspirant's technical expertise. With the Certificate in Product Ownership Analysis (IIBA-CPOA) (CPOA) certificate they can be competitive and updated in the highly competitive market. The IIBA Certification Questions offers a great opportunity for beginners and experienced professionals to not only validate their skills but also advance their careers.

## IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• Engage the Whole Team: This section of the exam measures the skills of Agile Team Members and focuses on building collaboration within cross-functional teams to ensure everyone contributes to product ownership responsibilities.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>• <b>Make an Impact:</b> This section of the exam measures the skills of Product Owners and emphasizes aligning product initiatives with business outcomes and ensuring that the work done creates measurable impact for the organization.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• <b>Deliver Often:</b> This section of the exam measures the skills of Scrum Practitioners and evaluates knowledge of delivering value iteratively and frequently through agile release cycles.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• <b>Learn Fast:</b> This section of the exam measures the skills of Innovation Analysts and addresses using experimentation, feedback loops, and metrics to learn quickly and adjust product direction effectively.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>• <b>Obsess About Value:</b> This section of the exam measures the skills of Value Delivery Managers and highlights maximizing product value through prioritization, continuous improvement, and focusing on outcomes that matter most to customers and organizations.</li> </ul>

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## IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q19-Q24):

### NEW QUESTION # 19

To create a shared understanding and meaningful conversation, the value proposition canvas tool feeds two segments of the business model canvas, the value proposition and:

- A. key partners.
- B. key resources.
- **C. customers.**
- D. costs.

**Answer: C**

Explanation:

The value proposition canvas directly informs the value proposition and customer segments of the business model canvas, ensuring alignment between what the product offers and the needs of its target customers.

### NEW QUESTION # 20

A high performance team can be created by:

- A. coaching the team to be self-organizing.
- **B. providing the team with psychological safety.**
- C. giving the team a shared goal.
- D. engaging and empowering the team.

**Answer: B**

Explanation:

Providing psychological safety enables team members to take risks, share ideas, and collaborate openly without fear of blame, which is essential for creating and sustaining a high-performance team.

### NEW QUESTION # 21

In which stage of the product lifecycle would an iteration plan prioritize requirements related to increasing adoption of the product?

- A. Incubation
- B. Build
- C. Launch
- D. Growth

**Answer: D**

Explanation:

In the growth stage of the product lifecycle, iteration plans prioritize requirements aimed at increasing product adoption, expanding the customer base, and enhancing market presence.

### NEW QUESTION # 22

Communication, collaboration and planning across the product team, facilitate product:

- A. alignment.
- B. vision.
- C. Implementation.
- D. ownership.

**Answer: A**

Explanation:

Communication, collaboration, and planning across the product team facilitate product alignment, ensuring everyone works toward the same objectives and priorities.

### NEW QUESTION # 23

What is a recommended formal or informal approach for resource and outcome sharing across the enterprise called?

- A. Collaborative approach
- B. Working agreement
- C. Inclusion map
- D. Cultural agreement

**Answer: A**

Explanation:

A collaborative approach is a recommended method, whether formal or informal, for sharing resources and outcomes across the enterprise to promote transparency, alignment, and collective success.

### NEW QUESTION # 24

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