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## Salesforce Certified Platform Administrator II Sample Questions (Q176-Q181):

### NEW QUESTION # 176

Dreamhouse Realty recently learned that the major listing service it utilizes can accept messages to a specific endpoint. The realtors want to utilize this to be able to quickly update the listing price on properties after it has been approved.

What automation tool should the administrator configure?

- A. Platform Event

- **B. Flow**
- C. Email Alert
- D. Process Builder

**Answer: B**

Explanation:

Flow is the automation tool that should be configured to utilize the major listing service endpoint. Flow is a tool that allows administrators to automate complex business processes by building flows that can collect, update, or delete data, invoke Apex code, call external services, and more. Flow can use an Apex action or an HTTP request action to send messages to an external endpoint using REST API

#### NEW QUESTION # 177

When should an administrator apply a permission set to a user or group of users versus configuring the user's profile with the necessary access?

- A. When an organization has opted out of using the standard profiles and created custom profiles.
- B. When a user is part of a team with an assigned profile that covers the majority of their needs but requires just a little less access than the rest of their team.
- C. When an organization's sharing model is too broad and they need to restrict access beyond what their sharing model and existing profiles provide.
- **D. When a user is part of a team with an assigned profile that covers the majority of their needs but requires more access than the rest of their team.**

**Answer: D**

Explanation:

As explained in question 13, permission sets are collections of settings and permissions that give users access to various tools and functions without changing their profile or requiring multiple profiles for users who perform different tasks across apps in your org. Permission sets are useful when a user is part of a team with an assigned profile that covers the majority of their needs but requires more access than the rest of their team for some specific tasks or functions. For example, a user may need access to a custom object or field that is not available to their profile, but only for a limited time or project. In this case, assigning a permission set to the user can grant them the additional access they need without affecting their profile or other users with the same profile. References: [https://help.salesforce.com/s/articleView?id=sf.perm\\_sets\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.perm_sets_overview.htm&type=5)

#### NEW QUESTION # 178

An administrator has been asked to enable permissions for users on the account services team to be able to edit and change ownership of Accounts owned by any of the team members. What should the administrator configure?

- A. Enable Account Teams and grant Read record-level access to account team members for the Account object
- **B. Create a Sharing Rule on the Account object for all members of the account services role to have Read/Write access.**
- C. Set organization-wide sharing for Account as Public Read Only.
- D. Update the profile Account object to Modify All.

**Answer: B**

Explanation:

Sharing rules are automatic exceptions to organization-wide sharing settings that grant additional access to records based on record ownership or criteria. By creating a sharing rule on the Account object for all members of the account services role to have Read/Write access, the administrator can allow users in that role to edit and change ownership of Accounts owned by any of their team members, regardless of the organization-wide sharing setting for Account. References: [https://help.salesforce.com/s/articleView?id=sf.security\\_sharing\\_rules.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.security_sharing_rules.htm&type=5)

#### NEW QUESTION # 179

Ursa Major Solar uses the custom object Product Development to track Ideas R&D is wording on. A former administrator added

the custom object Potential Name with a lookup to Product Development to allow R&D to track names under consideration for those product. The R&D manager recently ran a record and noticed several potential names where the relationship to the Product Development record was missing. The current administrator needs to change this relationship to master detail to ensure a potential name only exists when there is product development.

Which two options are available for altering the existing Potential Name records for the deployment of this change to be successful? Choose 2 answers

- **A. Assign any Potential Name records with blank lookup fields to an existing record from Product Development.**
- B. Remove the lookup field from the page layout so the data is maintained without changes.
- C. Remove any existing data in the lookup field in Potential Name records
- **D. Move any Potential Name records with blank lookup fields to the recycle bin.**

**Answer: A,D**

Explanation:

Move any Potential Name records with blank lookup fields to the recycle bin or assign any Potential Name records with blank lookup fields to an existing record from Product Development are two options available for altering the existing Potential Name records for the deployment of this change to be successful. Changing a lookup relationship to a master-detail relationship requires that all child records have a parent record.

Therefore, any Potential Name records that have blank lookup fields to Product Development need to be either deleted or assigned to a valid Product Development record before changing the relationship type

#### NEW QUESTION # 180

AW Computing has implemented the Contacts to Multiple Accounts functionality. Users should be able to distinguish between contacts and related contacts.

What should the administrator do to configure the account page layout?

- A. Display both the contacts and the related contacts related lists.
- **B. Display the related contacts related list and add the direct field.**
- C. Display the related accounts related list on the page layout.
- D. Display the contacts related list and add the related field.

**Answer: B**

Explanation:

Displaying the related contacts related list and adding the direct field will allow users to distinguish between contacts and related contacts. The related contacts related list shows all contacts that are related to an account, either directly or indirectly. The direct field indicates whether a contact is directly associated with an account or not. By adding this field to the related list, users can easily see which contacts are direct and which are not.

References: [https://help.salesforce.com/s/articleView?id=sf.contacts\\_multiple\\_accounts.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.contacts_multiple_accounts.htm&type=5)

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#### NEW QUESTION # 181

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