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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q49-Q54):

NEW QUESTION # 49

Where should a service agent go first to view process exceptions related to a specific Order?

- A. Change order Record -Related Tab
- B. Order Record - Process Exception Details Tab
- C. Order Record - Details Tab
- **D. Order Summary Record - Related Tab**

Answer: D

NEW QUESTION # 50

When can an Invoice be created?

- A. At anypoint before the Fulfillment Order is created, by customizing flow "Create Invoice and Ensure Funds"
- **B. At any point after the Fulfillment Order is created, by customizing flow "Create Invoice"**
- C. At any point before the Fulfillment Order is created, by customizing flow "Create invoice"
- D. At any point after the Fulfillment Order is created, by customizing flow 'Create Invoice and Ensure Funds'

Answer: B

Explanation:

The correct time and way for creating an Invoice is at any point after the Fulfillment Order is created, by customizing flow "Create Invoice". This flow is a core action that creates an Invoice record from a Fulfillment Order record, and updates the status of both records accordingly. The administrator can customize this flow to suit their business needs, such as adding conditions, actions, or subflows. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_create_invoice.htm&type=5

NEW QUESTION # 51

In which two ways can Order Management licenses be assigned?

- A. By Hole
- B. By Profile
- **C. By Permission Set**
- **D. By User**

Answer: C,D

Explanation:

Two ways that Order Management licenses can be assigned are:

By Permission Set. A Permission Set is a collection of settings and permissions that give users access to various tools and functions in Salesforce. A Permission Set can be assigned to individual users or groups of users, regardless of their profile or role. An administrator can create a Permission Set that includes the Order Management User permission, which enables users to access Order Management features and data. The administrator can then assign this Permission Set to the users who need Order Management licenses.

By User. A User is a record that represents a person who can log in and access Salesforce. A User has various fields and settings that determine their access and permissions in Salesforce, such as profile, role, license type, etc. An administrator can assign an Order Management license to a user by editing the user record and selecting Order Management User from the License Type picklist. The administrator can also enable the Order Management User permission on the user record.

Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_user_permission.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.users_understanding_license_types.htm&type=5

NEW QUESTION # 52

A company has an external system that stores client accounting data but they want to be able to search for this data within Salesforce. What three steps should the administrator take to implement this functionality?

- A. Create an automated import of the external data using the Job Scheduler
- **B. Create an External Data Source pointing to the external system's database**
- C. Create an automated data capture (or the external system

- D. Create an External Object for each table of accounting data in the external system
- E. Create an Indirect Lookup field to connect to the Account

Answer: B,D,E

Explanation:

Three steps that the administrator should take to implement this functionality are:

Create an External Data Source pointing to the external system's database. An External Data Source is a type of metadata that defines the connection and authentication information for an external system that stores data outside of Salesforce. The administrator can create an External Data Source using the Lightning Connect OData 2.0 or 4.0 adapters, which support read-only access to data in relational databases.

Create an External Object for each table of accounting data in the external system. An External Object is a type of custom object that maps to a table in an external system. The administrator can create an External Object for each table of accounting data that they want to access from Salesforce, and define its fields and relationships accordingly.

Create an Indirect Lookup field to connect to the Account. An Indirect Lookup field is a type of custom field that links a child External Object record to a parent standard or custom object record. The administrator can create an Indirect Lookup field on the External Object that references the Account object, and specify the external column name and value that match the Account ID.

Verified Reference: https://help.salesforce.com/s/articleView?id=sf.external_object_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.external_object_relationships.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.external_object_relationships.htm&type=5

NEW QUESTION # 53

An administrator is looking for payment information about a returned item on an Order Summary. Which object should the administrator look at?

- A. Return Order Summary
- B. Credit Memo
- C. Return
- D. Invoice

Answer: B

Explanation:

The object that the administrator should look at to find payment information about a returned item on an Order Summary is Credit Memo. A Credit Memo is a record that represents a refund or credit issued to a customer for a returned item. A Credit Memo has a lookup relationship to both Order Summary and Return Order objects, and it contains information such as the credit amount, status, payment method, etc. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_credit_memo.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.order_management_credit_memo.htm&type=5

NEW QUESTION # 54

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