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## Oracle N16302GC10 Exam Syllabus Topics:

| Topic   | Details  |
|---------|--|
| Topic 1 | <ul style="list-style-type: none"><li>• Data Security: This section of the exam measures skills of Security Administrators and focuses on data access and permission management in NetSuite. It includes understanding the implications of user permissions, recommended practices for creating custom roles, and managing data manipulation in bulk. The emphasis is on protecting system integrity and controlling data visibility across users and departments.</li></ul> |

|         |   |
|---------|---|
| Topic 2 | <ul style="list-style-type: none"> <li>• Data Strategy: This section of the exam measures the skills of Data Migration Specialists and covers managing data imports, exports, and transformations using CSV tools. It includes troubleshooting data import errors, applying saved mappings, and establishing strategies for historical data migration. Candidates must know how to organize and complete data migration successfully while ensuring data integrity.</li> </ul>  |
| Topic 3 | <ul style="list-style-type: none"> <li>• Order to Cash: This section of the exam measures the skills of Order Management Specialists and focuses on the complete order processing cycle in NetSuite. It covers setting up entity records, managing shipping configurations, and configuring invoicing, fulfillment, and revenue recognition processes. The section also includes payment processing and return management, ensuring candidates understand the best practices for order-to-cash operations.</li> </ul>                   |
| Topic 4 | <ul style="list-style-type: none"> <li>• Design to Build: This section of the exam measures the skills of Inventory Control Managers and focuses on product and inventory management within NetSuite. It includes identifying appropriate item types, managing assemblies, pricing, and item costing. Candidates must understand how inventory transactions and settings affect costing and how to configure inventory management for optimal business performance.</li> </ul>  |
| Topic 5 | <ul style="list-style-type: none"> <li>• Record to Report: This section of the exam measures the skills of Financial Analysts and covers how to configure NetSuite features and preferences to meet client-specific reporting and accounting needs. It includes understanding the setup of the chart of accounts, segment usage, and best practices for period-end close. Candidates must know how journal entries, exchange rates, and tax configurations operate within NetSuite to maintain accurate financial reporting.</li> </ul> |
| Topic 6 | <ul style="list-style-type: none"> <li>• Analytics and Dashboard: This section of the exam measures the skills of Business Intelligence Analysts and focuses on building and customizing NetSuite dashboards and analytics tools. It includes using SQL expressions, saved searches, and reports to deliver meaningful insights. The section also addresses dashboard publishing methods, report customization, and leveraging analytics for data-driven decision-making.</li> </ul>  |

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## Oracle NetSuite ERP Consultant Professional Sample Questions (Q46-Q51):

### NEW QUESTION # 46

Which is an alternative to assigning <NULL> values while running a CSV Import?

- A. Overwrite Null Values
- **B. Overwrite Missing Fields**
- C. Overwrite Sublists
- D. Overwrite Existing Fields

**Answer: B**

### NEW QUESTION # 47

Which account type can be merged after setup?

- A. Account Payable

- B. Accounts Receivable
- C. Bank
- D. Summary

**Answer: C**

#### **NEW QUESTION # 48**

Which default recognition methods are available when creating a new revenue recognition rule? (Choose two.)

- A. Straight-line, prorate all periods except first and last (period rate)
- B. Straight-line, prorate first and last period (period rate)
- C. Straight-line by exact periods
- D. Straight-line, by even periods

**Answer: B,D**

#### **NEW QUESTION # 49**

When creating Matrix Items, which field lists are used to populate the Matrix Item Name Template? (Choose two.)

- A. Insert Item Attribute
- B. Insert Item Properties
- C. Insert Item Option
- D. Insert Matrix Option

**Answer: A,C**

#### **NEW QUESTION # 50**

Which scenario requires an Advanced Electronic Bank Payments license?

- A. Rollback of Payment File Administration
- B. Aggregate bills to a single payment
- C. Customize Payment File Template for Positive Pay
- D. Automate processing of payments in batches

**Answer: D**

#### **NEW QUESTION # 51**

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