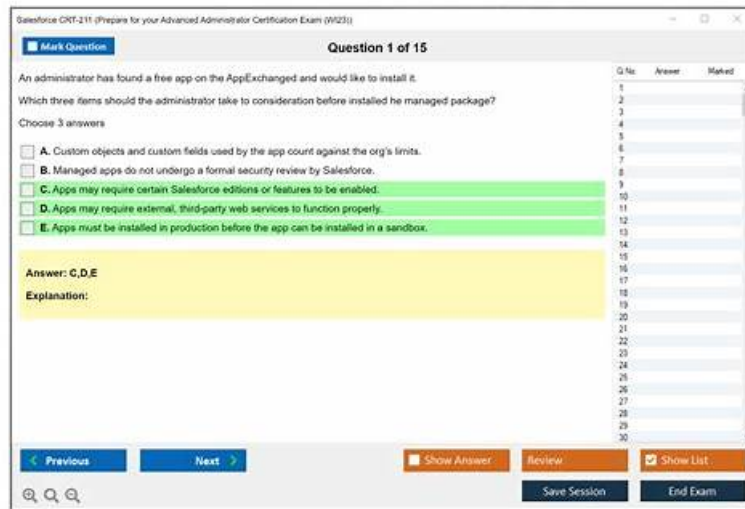


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## Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q128-Q133):

### NEW QUESTION # 128

Salary field was created in Recruiting Object. Recruiting OWD is private. Recruiter and HR manager should have salary field visible. What should be done? (Choose 2)

- A. Make OWD Read/write
- **B. Profile permission to Read-only**
- **C. Permission set and assign to HR manager and Recruiter**
- D. Sharing rule on Salary Field

**Answer: B,C**

### NEW QUESTION # 129

The accounting team at Universal Containers is looking to roll out two new custom objects: a parent Invoice object and a child Payment object. Whenever a Payment record is created, the Invoice object should be updated to reflect the current outstanding value of the Invoice.

What should the administrator do to build this functionality?

- **A. Create a master-detail relationship on the Payment with a Roll-up Summary field on the Invoice.**
- B. Create a lookup-relationship on the Payment and a workflow cross object field update.
- C. Create a lookup-relationship on the Payment with a Roll-up Summary field on the Invoice.
- D. Create a master-detail relationship on the Payment and a workflow cross object field update.

**Answer: A**

Explanation:

Creating a master-detail relationship on the Payment with a Roll-up Summary field on the Invoice will build this functionality. A master-detail relationship creates a parent-child relationship between two objects, where the child records inherit the sharing and security settings of their parent. A Roll-up Summary field calculates values from related child records, such as count, sum, min, or max. In this case, the Roll-up Summary field on the Invoice can calculate the sum of all Payments related to it and subtract it from the Invoice amount to get the current outstanding value. Reference: [https://help.salesforce.com/s/articleView?id=sf.relationships\\_considerations.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.fields\\_about\\_roll\\_up\\_summary\\_fields.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5)

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### NEW QUESTION # 130

The VP of Marketing is launching campaigns in each region to target accounts that do not have open opportunities. What reporting solutions can an administrator set up to assist with this?

- A. Joined report
- **B. Cross filter**
- C. Reporting snapshot
- D. Standard filter

**Answer: B**

#### NEW QUESTION # 131

Which three password options are available for the administrator to set on content deliveries? Choose 3 answers

- A. Password protection is required
- B. Password protection is optional and defaults to ON
- C. Password protection is optional and defaults to OFF
- D. Administrator-provided default password
- E. Password complexity rules

**Answer: A,C,E**

#### NEW QUESTION # 132

The director of sales wants to make sure that every opportunity has either a sales engineer or an account executive assigned to the deal.

How should the administrator meet this requirement?

- A. Require the Sales Engineer and the Account Executive lookup fields on the page layout.
- B. Create a different record type for deals with Sales Engineers and deals with Account Executives to capture one or the other.
- C. Assign a task to the owner if an opportunity is created without one of these fields filled out.
- D. Write a validation rule that checks if the fields are blank and require that one of them be completed in order to save the opportunity.

**Answer: D**

Explanation:

A validation rule can enforce data quality by preventing users from saving records that do not meet certain criteria. In this case, the validation rule can check if both the Sales Engineer and the Account Executive lookup fields are blank, and display an error message if so. This way, the director of sales can ensure that every opportunity has either a sales engineer or an account executive assigned to the deal. References:

[https://help.salesforce.com/s/articleView?id=sf.validation\\_rules\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.validation_rules_overview.htm&type=5)

#### NEW QUESTION # 133

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