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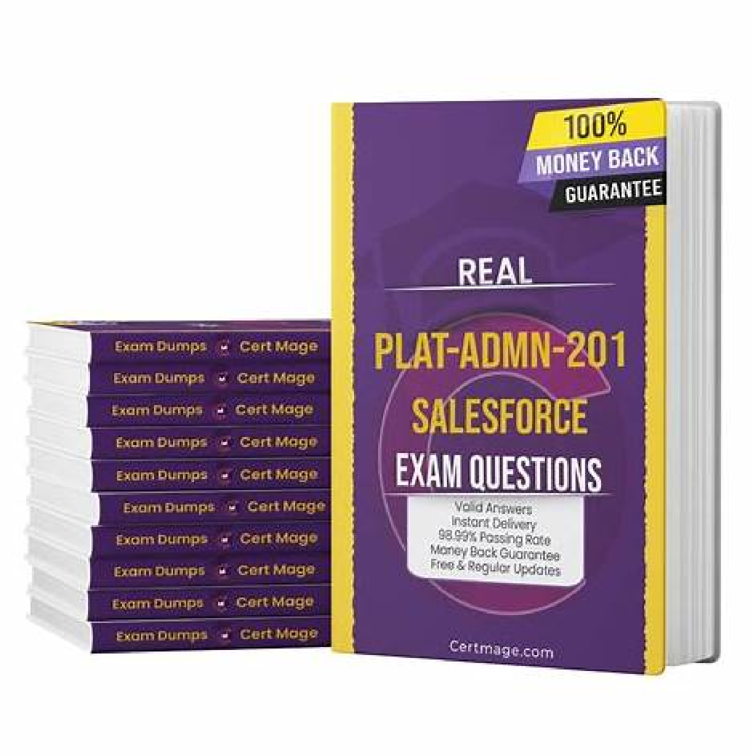

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Salesforce Plat-Admn-201 Exam Syllabus Topics:

Topic	Details
Topic 1	• Automation: This domain covers automation tools for streamlining business processes, including assignment and escalation rules, Flow configuration for various scenarios, and approval process setup.
Topic 2	• Sales and Marketing Applications: This domain addresses sales cycle management from leads to opportunities, including productivity features, lead automation, campaign management, forecasting, and Einstein for Sales capabilities.
Topic 3	• Agentforce AI: This domain introduces AI-powered agents in Salesforce, covering use cases, configuration in Agent Builder, security considerations, and troubleshooting agent permissions.
Topic 4	• Productivity and Collaboration: This domain addresses activity management, Chatter collaboration, Salesforce mobile app customization, and AppExchange applications including managed and unmanaged packages.
Topic 5	• Data and Analytics Management: This domain focuses on data operations including importing, exporting, and backing up data, maintaining data quality through validation rules, and creating reports and dashboards while understanding sharing model impacts.

Exam Salesforce Plat-Admn-201 Discount, Plat-Admn-201 Sample Questions Pdf

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Salesforce Certified Platform Administrator Sample Questions (Q92-Q97):

NEW QUESTION # 92
A Platform Administrator at Ursa Major Solar imported records into an object by mistake. Which two tools should the administrator use to undo this import?

- A. Data Import Wizard
- B. Weekly Data Export
- C. Data Loader
- D. Mass Delete Records

Answer: C,D

Explanation:
To "undo" a mistaken import, the administrator must delete the incorrectly created records. Two standard tools facilitate this:
Mass Delete Records (Option D): This is a browser-based tool in Setup that allows administrators to delete up to 250 records at a time (standard) or use criteria to identify and remove larger sets of records. It is the quickest way for smaller mistakes.
Data Loader (Option B): For large-scale errors, the administrator can use the Success file generated during the original import (which contains the new record IDs) and perform a "Delete" operation.
The Data Import Wizard (Option C) is for adding or updating data, but it does not have a "Delete" function. Weekly Data Export (Option A) is a backup tool and cannot be used to remove existing data from the system.

NEW QUESTION # 93
A Platform Administrator has reviewed an upcoming critical update. How should the administrator proceed with activation of the critical update?

- A. Activate the critical update in a sandbox.
- B. Allow the critical update to auto-activate.
- C. Activate the critical update in production.
- D. Allow the critical update to auto-activate in a sandbox.

Answer: A

Explanation:
Salesforce Critical Updates (now often called Release Updates) can significantly change the behavior of the platform, potentially impacting custom code, integrations, or existing automation. The best practice for any Platform Administrator is to activate and test the update in a Sandbox environment first. This allows the administrator to identify and resolve any breaking changes without disrupting the live business operations in Production. Only after the update has been thoroughly vetted and all necessary adjustments have been made should the update be activated in the Production environment. Allowing an update to "auto-activate" (Options A and D) is risky because it removes the administrator's control over the timing and testing of the change. Activating directly in Production (Option B) bypasses the essential quality assurance steps that are fundamental to professional org management.

NEW QUESTION # 94
A Platform Administrator wants to limit the kinds of reports their users can create. Which tool should the administrator use?

- A. Report Folder Sharing
- B. Standard Report Types

- C. Hide Report Types
- D. Joined Report

Answer: C

Explanation:
When users click the "New Report" button, they are presented with a list of Report Types, which act as templates determining which objects and fields are available for the report. Often, an org has many standard report types that are irrelevant or confusing to the average user. To "limit the kinds of reports" and simplify the user experience, a Platform Administrator can use the Select Report Types to Hide feature in the Report and Dashboard Settings. By hiding unnecessary or redundant report types, the admin ensures that users only see the specific templates that align with company reporting standards. This reduces the risk of users creating inaccurate reports using the wrong data models. Report Folder Sharing (Option B) controls who can view or edit existing reports, but it does not restrict the creation of new ones from specific templates. While creating Custom Report Types is a way to define what data is available, the specific act of "limiting" the visible list is handled by the "Hide" functionality.

NEW QUESTION # 95
Users at Cloud Kicks want to see information that is more useful for their role on the Case page.
How should a Platform Administrator make the pages more dynamic and easier to use?

- A. Delete the extra components from the page.
- B. Add component visibility filters to the components.
- C. Remove fields from the record details component.
- D. Include more tab components with filters.

Answer: B

Explanation:
In the Lightning App Builder, Component Visibility Filters allow an administrator to show or hide parts of a record page based on specific criteria, such as the user's profile, a field value, or the record type. This is the best way to make pages "dynamic." For example, the administrator can configure a "Financial Details" component to only appear when the user viewing the case has the "Finance User" profile, or hide a "Recall Instructions" component unless the "Case Reason" is set to "Product Defect." This prevents "information overload" by ensuring that users only see the tools and data relevant to their specific role or the current state of the record. Simply deleting components (Option D) or removing fields (Option C) would affect all users equally, failing to provide role-specific utility. Component visibility creates a personalized, streamlined experience that improves user productivity and reduces clutter on complex record pages.

NEW QUESTION # 96
A VP of sales needs to report on records owned by individuals in various parts of the role hierarchy. The organization-wide default is set to Private. What should a Platform Administrator configure to achieve this?

- A. Field-Level Security
- B. Restriction Rules
- C. Sharing Rules
- D. Permission Sets

Answer: C

Explanation:
When the Organization-Wide Default (OWD) for an object is set to Private, users can only see records they own or those shared with them. While the Role Hierarchy automatically grants "upward" visibility (managers see what subordinates own), it does not naturally allow for "lateral" visibility or visibility across different branches of the hierarchy. To solve this, a Platform Administrator should use Sharing Rules. Sharing Rules allow the admin to create exceptions to the Private OWD based on record ownership or specific criteria. For example, the admin can create an "Owner-based Sharing Rule" that shares all records owned by the "East Coast Sales" role with the VP of Sales (or a Public Group the VP belongs to). This provides a scalable way to grant the necessary visibility for reporting without making the data public to the entire company. Sharing Rules are a core security feature that ensures the right people have access to the right data while maintaining the principle of least privilege.

NEW QUESTION # 97

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