

# MCE-Con-201 Hot Questions & Test MCE-Con-201 Cram Pdf



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## Salesforce Certified Marketing Cloud Engagement Consultant Sample Questions (Q59-Q64):

### NEW QUESTION # 59

LenoxSof's marketing team wants to make it easier for prospects to manage to opt in and out of marketing emails. What can they consider doing to accomplish this goal?

- A. Create a custom email preference center page.
- B. Minimize public lists used in marketing emails.
- C. Enable prospect resubscribe in Marketing Cloud Account Engagement Settings.
- D. Remove the global opt out link from marketing emails.

**Answer: A**

### NEW QUESTION # 60

A customer has a CSV file of existing leads and contacts they want to import into Marketing Cloud Account Engagement as new prospects. Their Salesforce org contains duplicate leads and contacts with the same email address. They want to make sure the newly created prospects in Marketing Cloud Account Engagement are linked to specific lead and contact records in Salesforce. Their Marketing Cloud Account Engagement account allows multiple prospects with the same email address. What import method should be recommended?

- A. Match records by CRM ID
- B. Q Match records by email address
- C. Match records by Account ID
- D. Match records by fuzzy match rules

**Answer: A**

### NEW QUESTION # 61

What is possible with a trigger in engagement program?

- A. Specific email link click
- B. Form handler error
- C. Email link click
- D. File open

**Answer: D**

### NEW QUESTION # 62

LenoxSof wants a custom user role in Marketing Cloud Account Engagement that will allow a user to perform imports, but not to configure fields. In order to create this custom user role, they will copy an existing default user role that already has these permissions.

Which default user role should be copied in order to maintain these permissions?

- A. Marketing
- B. Sales
- C. Administrator
- D. Sales Manager

**Answer: A**

### NEW QUESTION # 63

The sales team wants marketing to automatically nurture current customers who are up for renewal in 60 days in an ongoing basis. Which two actions would be needed to nurture the prospects?

Choose 2 answers

- A. Make a recipient list for the program
- B. Make a suppression list for the program
- C. Make a repeating engagement program

- D. Make a segmentation rule for the program

**Answer: A,C**

## NEW QUESTION # 64

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