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Salesforce Communications Cloud Accredited Professional Sample Questions (Q75-Q80):

NEW QUESTION # 75
Sonic telecommunication delivers B2C internet (broadband) and TV services to the customer and technician need to perform various task for the add product operations. At one point in the flow there is a manual task that required technician to complete the steps and to provide information back to order management system to identify the equipment ordered, which action should consultant take to support the manual task resolution?

- A. Use data raptor to assist with integration and introduce several manual task into the flow.

- B. Design and attach the omni scripts to the manual task to help technician with each step that are required to be completed manually
- C. Use call out to fully automate the flow so that no manual steps are required
- D. Use the integration procedure to manage the various task that technician need to undertake

Answer: B

NEW QUESTION # 76

ABC cloud communication service provider that uses communication cloud for their B2B Market. ABC cloud sells services to tier 1 enterprise companies across the globe the number of items in the cart for each customer is usually high and with new products being introduced, the company expects even higher cart numbers. Sales representative started to notice performance reduction while submitting big carts to order management. A consultant was asked to provide design guidance for product design while taking into consideration communication cloud CPQ and order management constraints. Which two options should the consultant consider while designing the commercial catalog?

- A. Avoid deep product hierarchy and big list of add on, limit the number of advance rule such as AutoAdd or Auto Remove products.
- B. Keep the number of attribute on the product low, avoid big picklist and direct assignments.
- C. Model all product in flat while controlling the cardinality with AutoAdd and AutoRemove advanced rules
- D. Advise them to use picklist attribute with multiple pick lists values instead of configuring new products

Answer: D

NEW QUESTION # 77

Acme technology is Tier 1 Provider selling fixed line internet and TV services. In order to send Set top boxes (STB) and modem they are requiring a single call to the shipping fulfillment system, which combination can be sent to the customer. They also want to ensure optimal performance and avoid unnecessary use of storage of inventory in customer base.

- A. Decompose the Modem & STB to one CFS technical product using M:1 decomposition relationship. Configure the scope filed on the modem and STB products to Account
- B. Decompose the Modem & STB to distinct CFS technical product using 1:1 decomposition relationship. Configure the scope field on CFS technical product definition to downstream Order Item.
- C. Decompose the Modem & STB to distinct CFS technical product using 1:1 decomposition relationship. Configure the scope filed on the modem and STB products to downstream Order Item.
- D. Decompose Modem & STB into one CFS using M:1 decomposition pattern configure scope field on CFS technical product definition to Account

Answer: D

NEW QUESTION # 78

UC rolling out new offer, which must be fulfilled using industries order management. Orchestration must integrate with the provisioning system, which accepts a different payload for activating the service What is the recommendation approach for designing the orchestration while minimizing unnecessary configurations?

- A. Create two orchestration plans, one having the activation orchestration item and other with deactivation item. Configure the orchestration items based on the products
- B. Create two orchestration plan, one having the activation Orchestration item and other with the deactivation. Configure one scenario to map activation to Add action and deactivation to disconnect action
- C. Create one orchestration plan definition with two orchestration definition having mutually exclusive condition. Configure the scenario to include both Add and disconnect actions.
- D. Create two orchestration plan, one having the activation Orchestration item and other with the deactivation. Configure scenario to map activation to add action and deactivate

Answer: B

NEW QUESTION # 79

What are three main factors that should lead a consultant to consider assetization of a commercial product or service?

- A. The Product sold is a device accessory such as phone case
- B. The product services sold can undergo future attribute changes
- C. The product/service sold is high volume, one time billing event, such as a pay per view
- D. The product services sold will have child features added in the future
- E. The product Service sold has a recurring charge

Answer: B,D

NEW QUESTION # 80

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