

MB-335퍼펙트공부자료, MB-335최신업데이트인증공부자료

SAP C-C4H430-94

SAP Certified Application Associate - SAP Commissions Implementation

2

최신 SAP Certified Application Associate C-C4H430-94 무료샘플문제 (Q21-Q26):

질문 #21

Which of the following most accurately describes a payee?

- A. An entity who is a user in SAP Commissions.
- B. An employee or external entity who receives incentive compensation.
- C. A unique job role in an organization.
- D. The assignment of a participant to a position for a period of time.

정답:B

질문 #22

Each Sales Rep receives 5% on each individual sale up to \$10,000. Individual sales over \$10,000 and up to \$15,000 are paid at 10%. Any individual sales over \$15,000 receive 15% commission. Which rule should you use to create this payment structure? Choose the correct answer.

- A. Per Credit Incentive Rule
- B. Bonus Incentive Rule
- C. Indirect Credit Rule
- D. Secondary Measurement Rule

정답:A

질문 #23

Which of the following tasks can be performed by a payee? Note: There are 2 correct answers to this question.

- A. Submit a dispute.
- B. Accept a compensation plan.
- C. Run Compensate and Pay.
- D. Create a dashboard.

정답:A,B

질문 #24

Which of the following are characteristics of Calendars? Note: There are 2 correct Answers to this question.

- A. You can have two rules with the same names, as long as they are on different Calendars.
- B. You can change the dates of a period after a Pipeline has been run without causing a disconnect in the results.
- C. Leaf periods on a Calendar CANNOT contain gaps or overlap.
- D. You CANNOT delete a period once a Pipeline has been run for that period.

C-C4H430-94퍼펙트최신버전공부자료인기인증시험덤프

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최신 Microsoft Certified: Dynamics 365 MB-335 무료 샘플문제 (Q117-Q122):

질문 # 117

You need to address the ignition switch issue.

Which three actions should you perform? Each answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Copy link and products.
- B. Define business impact.
- C. Change product lifecycle state.
- D. Set product readiness to automatic.
- E. Set product readiness to manual.

정답: B,C,E

설명:

Topic 5, Adatum Corporation Adatum Corporation is a multi-entity corporation located in Seattle, Washington in the United States. The company is a leading producer of specialty cakes and cookies. The company also manufactures specialty chocolates that use ethically sourced ingredients from around the world. The company plans to launch a new product line of organic chocolates later this year.

Adatum plans to implement Dynamics 365 Finance and Dynamics 365 Supply Chain Management to manage financials, inventory, and manufacturing capabilities across the entire organization.

* Manufactured products are stored at the distribution warehouses until they are shipped to customers.

* Individually branded pre-packaged cake and cookie mixes are supplied to specialty cafes and restaurants.

The mixes are shipped directly to the cafes and restaurants from the production factories.

* The company maintains a fleet of trucks and also subcontracts shipments between the factories and warehouses to outside vendors.

* The mixes and specialty chocolates are based on standard recipes that use precise ingredient ratios. There are strict rules around ingredient substitutions.

* All mixes use one of three base recipes as their foundation: BaseA, BaseB, and BaseC. Additional ingredients, spices, and flavorings are then added to make the final product.

* BaseA and BaseB are made in large batches and stored until they are used in the other mixes.

* Mixes with BaseA have a shelf life of six months due to the type of flour it uses.

* Specialty chocolates are manufactured only during the holiday season.

* Specialty desserts are offered during the holiday season. This year, customers may specify additional icing colors and cake layers when placing orders. Depending on the popularity of two of the new colors, they may be offered the next year.

* Cocoa oil that is extracted during the production of some of the specialty chocolates is used in the BaseB foundation mix.

* Cleaning and setup of machinery between products has been causing delays in production.

* Prices of raw ingredients such as sugar can fluctuate greatly depending on seasonal and worldwide demand.

* To properly record profitability, all raw materials use the first in, first out (FIFO) costing method, while finished products are recorded at standard costs.

* Large fluctuations have been occurring at month end in costs reported due to the inability to track production runs that span from month-to-month.

* Leftover flour and sugar from production runs are collected, packaged, and donated to local food banks if the amount is too small to use in other runs.

* To maintain Adatum's certification as a manufacturer of ethically sourced ingredients, the traceability of every ingredient in all products to their source must be tracked.

* All products must be randomly tested for adherence to quality standards for ingredient makeup and weight.

* Similar recipes must be able to be produced in succession to limit machinery cleaning and setup times.

* All costs must be tracked for each production run and be able to be reconciled at the end of the monthly accounting cycle, including any work in process (WIP) costs and donations.

* The organic chocolate line must be set up. The ingredients cannot be mixed with non-organic ingredients in inventory.

* Mixes are generally stored and sold in 16-ounce bags. Some quantities are sold and distributed in 5, 10, and

20-gallon containers to large restaurants.

- * Each mix has a single unique item number and is tracked per batch produced.
- * Specialty chocolate products must be stored in climate-controlled areas of the warehouse.
- * QA TesterA discovers during a random test that the batch of a mix does not contain the necessary amount of IngredientB.
- * VendorZ, who transports finished goods from PlantA to Warehouses, is consistently late picking up product.
- * OperatorA must consolidate partial mix batch group runs into saleable package quantities.
- * UserB must set up the mix items.
- * UserC learns that mixes containing BaseA have been stamped with a batch date from the flour vendor and is not being calculated from the mix manufacturing date. The mixes from the past month that might be impacted need to be identified and the calculation needs to be corrected.
- * UserD must update the costs of finished goods. Accounting wants labor calculated in WIP based on how much time an individual spends performing the operation, as well as the finished goods to post to a specific different ledger account.
- * UserE must set up and maintain the cost of sugar.
- * UserF must decrease downtime for the machinery.
- * UserG must plan the specialty desserts for the current holiday season.

질문 # 118

A company produces custom-made bicycles that offer many different configurations.

Your standard bicycle, B-0001, is made with many common components such as a frame and wheels.

Customers can choose between two frames: F-0001 or F-0009. Wheel W-0001 is only compatible with frame F-0001.

You create the following configuration groups: Frames, Wheels

You need to ensure that users can only select valid combinations of frames and wheels.

In which order should you perform the actions? To answer, move all actions from the list of actions to the answer area and arrange them in the correct order.

정답:

설명:

Explanation:

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/pim/dimension-based-product-configuration>

질문 # 119

You need to determine the batch values on the combined mix batches for OperatorA.

Which values should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

정답:

설명:

Explanation:

질문 # 120

You need to set up the system to calculate the overhead rates automatically for production.

Which four actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

정답:

설명:

Explanation:

Topic 3, Case Study 3 Adventure Works

This is a case study. Case studies are not timed separately. You can use as much exam time as you would like to complete each case. However, there may be additional case studies and sections on this exam. You must manage your time to ensure that you are able to complete all questions included on this exam in the time provided.

To answer the questions included in a case study, you will need to reference information that is provided in the case study. Case studies might contain exhibits and other resources that provide more information about the scenario that is described in the case study. Each question is independent of the other question on this case study.

At the end of this case study, a review screen will appear. This screen allows you to review your answers and to make changes before you move to the next section of the exam. After you begin a new section, you cannot return to this section.

To start the case study

To display the first question on this case study, click the Next button. Use the buttons in the left pane to explore the content of the case study before you answer the questions. Clicking these buttons displays information such as business requirements, existing environment, and problem statements. If the case study has an All Information tab, note that the information displayed is identical to the information displayed on the subsequent tabs. When you are ready to answer a question, click the Question button to return to the question.

Background

Adventure Works Cycles is a high-end bicycle manufacturer in North America. Their standard model bicycles are available year-round. Limited-edition bicycle models are released several times a year to boutique retailers domestically.

Adventure Works has had the most success with their limited-edition bicycles. These bicycles have high margins, are in high demand, and have a strong following with the younger generation biking community.

Current environment

General

Adventure Works expects to triple their manufacturing capabilities in the next few years due to increasing demand. The company plans to invest in Dynamics 365 Finance, Dynamics 365 Supply Chain Management, and the Power Platform products to migrate from a custom-built enterprise resource planning (ERP) solution and Microsoft Excel worksheets.

Adventure Works sells only to the United States and Canada. Despite their limited market, they cannot keep up with current demand. Over time, they want to expand their market to remain profitable.

Adventure Works has no capabilities or budget to undertake any development beyond Excel formula-level tasks.

Bicycle manufacturing

* Bicycle models are measured and reported against how well a single model performs as a sum of all the variations of that model. For example, the Street Kid YOLO model sold 25,000 units in 2019 across all variations of the product, but the Purple Female frame made up 30 percent of that model's sales.

* The Street Kid YOLO models sell in different volumes depending on the market.

* The creation of production orders for bicycles occurs monthly and is based on historical sales.

* Each part of a bicycle's assembly occurs at a different station in the Adventure Works production facility.

* A piece of paper that has eight sections accompanies a bicycle throughout the manufacturing process.

As each step is completed, the respective section is completed and signed off by a production worker.

* The completed paper is used in the put-away process by the warehouse workers.

Financials

* The standard model and limited-edition bicycle teams are separate operating units within the manufacturing division. Financials are tracked and reported separately even though they are produced and sold in the same sales channels.

* Updates to the standard model bicycle models are created when a part for a bicycle becomes unavailable. This can change the cost of the product.

* An updated model of a bicycle with new parts will be maintained as a new item and have a new price.

However, it will look like the exact same product to retailers and distributors.

Manufacturing process

The bicycle manufacturing process is shown in the following graphic:

□ Limited-edition bicycle process

The limited-edition bicycles are made up of an Adventure Works custom frame with all other parts created by local artists and manufacturers.

* Each bicycle has a unique set of new items that make up the bill of materials (BOM) because all parts are created to specification.

* A single pilot limited-edition bicycle is created as a proof of concept.

* Adventure Works occasionally reuses components from existing bicycles, but most limited-edition bicycles are made of handcrafted components designed to specifications.

* Each limited-edition bicycle is built, and hand signed by a single Adventure Works artisan.

* Sales price must be auto calculated after the cost price is derived.

* Before creating the proof of concept limited-edition bicycle, the approximate sales price needs to be determined through a cost-plus 20 percent calculation.

* All items except for the frame in the prototype process are considered finished items and can be sold individually.

* The frame items require modifications in accordance with the manufacturing process as well as painting.

* Each Adventure Works limited-edition bicycle artisan is scheduled to create a specific number of bicycles in a production run that must be completed by a certain date.

* Limited-edition bicycle artisans work exclusively on a given run of limited-edition bicycles and are not able to work on other tasks.

Limited-edition bicycle BOM assembly process

The prototype process for the limited-edition bicycles is shown in the following graphic:

□ Requirements

General

* Adventure Works will consist of three legal entities: the primary legal entity of the United States (AWUS), sales in Canada (AWCA), and an international expansion (AWIN).

* AWIN must be able to sell only standard model bicycles.

* AWUS and AWCA must be able to sell both standard model and limited-edition bicycles.

* Warehouse workers must use the Warehouse Management mobile application to manage all inventory

* inbound and outbound from the warehouse.

Bicycle manufacturing

* The handlebars, back wheels, and front wheels must not change for any of the bicycle model configurations.

* Standard model bicycle production scheduling must be configured to start as soon as possible.

* Bicycle components must be automatically reserved when the item is released to the production floor.

* Standard model bicycle production must be automatically created on a predefined schedule.

* As soon as bicycles are completed, they must be available to fulfill the backlog of orders.

* Limited-edition bicycle production must be configured to meet the end date for when the bicycles must be completed.

* Production orders need to track financials by standard model or limited-edition bicycle manufacturing teams.

* The system must log the immediate consumption of BOMs for traceability.

* All inventory is warehouse enabled.

* Finished goods are reported as finished by the warehouse worker who picks up the finished product from the packaging area.

* Finished products must automatically have put-away work completed for them.

New limited-edition bicycle process

Adventure Works is creating a new, limited-edition bicycle to commemorate the company's tenth anniversary.

The limited-edition bicycle will be designed for charity events and be produced for the summer season.

* The bicycle must be available in men's, women's, and unisex frame styles. It will be painted in one of 50 hand-painted designs representing the charity of the customer's choosing.

* A limited run of 100 bicycles must be created.

* The limited-edition bicycles must use the same production process as the standard model bicycles.

* The limited-edition bicycles must use the same parts used for previous limited-edition bicycles, except for the unique paint colors.

* Frames must be painted in-house.

* Five painting options are available only in the unisex frame style.

New limited-edition bicycle orders

* Customers must be able to place sales orders for the item in the chosen frame configuration, including style and color.

* When an order for the new limited-edition bicycle is created, payment must be provided.

* An approval for an order must exist for the order to be processed.

* Upon approval of an order, production must start immediately and not require re-entry of data.

질문 # 121

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company implements Dynamics 365 Supply Chain Management and configures the system to support process manufacturing. The company manufactures pain-relieving lotions. Several of the primary ingredients are delivered at different concentrations depending on the ingredient and vendor. Ingredient A is the primary active ingredient in the lotion. Ingredient B is used as a compensating ingredient.

You need to ensure that the system is set up to support the manufacturing process.

Solution: Create a dimension-based product master with variants and use the trade agreements to specify the different pricing.

Does the solution meet the goal?

- A. No
- B. Yes

정답: A

설명:

Explanation

The solution does not meet the goal. Here is the explanation:

To ensure that the system is set up to support the process manufacturing of pain-relieving lotions, you should use the following

steps1:

Create a product master for the lotion and release it to the relevant legal entities. On the Product dimension groups page, select Constraint-based configuration as the configuration technology, and select the configuration dimension. On the Released product details page, select Configurable on the Engineer tab.

Create a constraint-based product configuration model for the lotion and add it as a version to the product master. On the Constraint-based product configuration model details page, add attributes, constraints, subcomponents, BOM lines, and route operations to define the features and structure of the lotion. For example, you can add an attribute for ingredient A and specify its concentration as a value. You can also add constraints to limit the combinations of attribute values that are allowed.

Create a price model for the lotion and link it to the product configuration model. On the Price models page, add price components and specify how they are calculated based on attributes, subcomponents, BOM lines, or route operations. For example, you can add a price component for ingredient A and specify different prices for different concentrations.

Configure products on sales orders, sales quotations, purchase orders, or production orders by using the Product configuration models page. You can select values for attributes and see how they affect the price of the lotion. You can also view the price details and see how each price component contributes to the total price.

The solution in the question is not correct, because it does not involve constraint-based product configuration or price models.

Creating a dimension-based product master with variants and using trade agreements to specify different pricing would not allow you to handle different concentrations of ingredients or calculate prices based on attributes.

1: Product configuration overview : Create constraint-based configuration : Price models

질문 # 122

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- MB-335퍼펙트 공부자료 시험 최신 덤프공부 □ ➔ www.itdumpskr.com □을(를) 열고 (MB-335) 를 입력하고 무료 다운로드를 받으십시오 MB-335시험대비 인증공부자료
- MB-335인증 시험덤프 □ MB-335높은 통과율 인기덤프 □ MB-335퍼펙트 덤프문제 □ ➔

www.exampassdump.com □□□에서 “MB-335”를 검색하고 무료 다운로드 받기|MB-335시험대비 인증공부자료

KoreaDumps MB-335 최신 PDF 버전 시험 문제집을 무료로 Google Drive에서 다운로드하세요.

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