

MB-280 Exam Cram Review | Valid MB-280 Test Papers



What's more, part of that DumpsActual MB-280 dumps now are free: <https://drive.google.com/open?id=1SDAub-jqEK9-9Yv8ibcIepteMM0fh9KC>

It was a Xi'an coach byword that if you give up, the game is over at the same time. The game likes this, so is the exam. Not having enough time to prepare for their exam, many people give up taking IT certification exam. However, with the help of the best training materials, you can completely pass Microsoft MB-280 test in a short period of time. Don't you believe in it? DumpsActual real questions and answers are the materials that it can help you get high marks and pass the certification exam. Please try it.

Without doubt, our Microsoft MB-280 practice dumps keep up with the latest information and contain the most valued key points that will show up in the real Microsoft MB-280 Exam. Meanwhile, we can give you accurate and instant suggestion for our customer services know every detail of our Microsoft MB-280 exam questions.

>> MB-280 Exam Cram Review <<

Valid MB-280 Test Papers, MB-280 Valuable Feedback

The Microsoft MB-280 certification is one of the hottest career advancement credentials in the modern Microsoft world. The MB-280 certification can help you to demonstrate your expertise and knowledge level. With only one badge of MB-280 certification, successful candidates can advance their careers and increase their earning potential. The Microsoft MB-280 Certification Exam also enables you to stay updated and competitive in the market which will help you to gain more career opportunities.

Microsoft Dynamics 365 Customer Experience Analyst Sample Questions (Q11-Q16):

NEW QUESTION # 11

BDM1 logs into the Sales Hub on June 3, 2024. BDM1 opens the assistant from the navigation bar.

Which two open opportunities will BDM1 see mentioned in the close date coming soon reminder cards? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer:

Explanation:

Explanation:

BDM1 has a reminder setting for close dates that are coming up within the next 21 days, as configured in the system. Given that BDM1 logs in on June 3, 2024, here's how to determine which opportunities will be highlighted in the "Close date coming soon" reminder cards:

* Calculate the Reminder Period:

* With a 21-day notification period, any opportunities with close dates on or before June 24, 2024 (21 days from June 3), will

trigger a reminder card in the assistant.

* Evaluate Close Dates for Opportunities:

* London Office: Scheduled to close on June 4, 2024, which is within 21 days from June 3.

* Toronto Office: Scheduled to close on June 12, 2024, which also falls within the 21-day reminder period.

* Mexico City Office: Scheduled to close on June 18, 2024, within the 21-day reminder period.

* Seattle Office: Scheduled to close on June 19, 2024, also within the 21-day period.

Based on this, London Office and Toronto Office are within the specified period and thus will appear as close date reminders for BDM1.

Microsoft Dynamics 365 References:

* Assistant and Insights cards in Dynamics 365 Sales

By applying the specified close date threshold, we can confirm that the reminder cards for opportunities closing on June 4 and June 12 will be displayed to BDM1, which corresponds to London Office and Toronto Office.

NEW QUESTION # 12

A company has implemented Dynamics 365 Sales Enterprise. The salespeople often travel to meet customers and require mobile-friendly solutions to various scenarios.

You need to provide a solution for the traveling salespeople.

Which apps should you recommend in each scenario? To answer, move the appropriate apps to the correct scenarios. You may use each app once, more than once, or not at all. You may need to move the split bar between panes or scroll to view content.

NOTE: Each correct match is worth one point.

Answer:

Explanation:

Reference:

View Outlook Meetings and Appointments: Dynamics 365 for phones and tablets app Dynamics 365 for phones and tablets provides integration with Outlook, enabling users to access their calendar, including meetings and appointments, alongside Dynamics 365 data. This is suitable for mobile scenarios where salespeople need to access both their Dynamics 365 data and Outlook calendar seamlessly.

Generate SSRS Quotes: Dynamics 365 Sales on the web

The Dynamics 365 Sales on the web app supports advanced functionalities such as generating and exporting SQL Server Reporting Services (SSRS) quotes, which is typically done in a desktop environment due to the complexity and requirements of report generation.

This app is best suited for tasks that involve more detailed and intricate operations, such as generating and handling SSRS reports, which may not be as conveniently accessible on mobile devices.

These recommendations provide the appropriate solutions for traveling salespeople, ensuring they have access to notifications, appointments, and reporting capabilities tailored to their mobile needs and working environment.

NEW QUESTION # 13

You are a marketing automation consultant.

Your customer wants to understand the benefits of using the query assist feature in Dynamics 365 Customer Insights - Journeys.

Why might your customer want to use this feature?

- A. When looking at a marketing journey created by another user, the natural language feature makes it easier to understand the logic of the journey and decide whether it meets the campaign goals.
- B. Using the natural language feature allows marketers to search Dataverse to retrieve single records using a right-hand pane on the model-driven app
- C. When looking at a segment created by another user, the natural language feature makes it easier to identify which journeys the segment is used in.
- D. Using the natural language feature allows marketers to build segments using simple words to specify what audience they want to target.

Answer: D

Explanation:

* The Query Assist feature in Dynamics 365 Customer Insights - Journeys utilizes natural language processing to help marketers easily build segments.

* By using simple language, marketers can describe their target audience without needing to know complex query syntax, making

segmentation more accessible.

* This feature is designed to streamline segment creation, allowing marketers to quickly define their audience with natural language inputs, which is particularly useful for users who may not be familiar with technical query building.

NEW QUESTION # 14

You are a sales manager at an international company using Dynamics 365 Sales.

You need to set up the product catalog, including the ability to organize your products into a hierarchy.

Which four actions should you perform in sequence? To answer, move the four appropriate actions from the list of actions to the answer area. Arrange the four actions in the correct order.

Answer:

Explanation:

Explanation:

NEW QUESTION # 15

Case Study 2 - Terra Flora

Background information

Terra Flora, Incorporated is a boutique pet hotel that has been in business for six (6) months. The hotel guests include both dogs and cats.

The founder created the Dynamics 365 Sales Professional environment to grow their network and pipeline. They started out using out-of-the-box capabilities only and using the Sales Professional app only. Only one environment (production) is in use.

The pet hotel is gaining in popularity and the number of bookings is growing. The founder has shifted their focus to customizing their environment to record the information they need to delight their customers by tailoring the experience to their unique pets.

Terra Flora has recently hired a part-time carer for the resident pets. The carer has been granted the Salesperson security role to allow them to record new leads and update customer information.

You are a Dynamics 365 Customer Experience consultant who has been hired to assist Terra Flora with their customizations, resolve issues, and advise on best designs to meet their requirements.

Configurations

Overall configurations

To better understand their four-legged customers, Terra Flora has created a custom Pet table, which is user-owned and related 1-n with the Contact table, which represents the pets' primary owner.

The Pet table has been added to the Sales Professional app sitemap. The table has the following columns, each created WITHOUT making any changes to the advanced options.

A pet sub-grid has been added to the Contact main form, using the Active Pets view.

Additionally, Read, Write, and Update, Append, Append To, and Assign access to the Pet table has been added to the Salesperson security role.

"Onboard new pet" business process flow

The founder is creating a business process flow named Onboard new pet to ensure that appropriate information is recorded for all new pets, starting with ensuring the correct litter choices are selected for cats who will be staying at Terra Flora.

When the Onboard new pet business process flow is done, the founder wants to have access to a view that will display all active pets including the and Type columns, as well as the current stage on the Onboard new pet business process flow.

Name

Pet table icon

A custom image .svg file has been created for the Pet table.

Terra Flora wants to ensure this image is displayed alongside the pet page within the app.

Related Pet table activities

Terra Flora wants carers to be able to see their pets' activity history, as well as add new activities related to their pets. They want the following information to appear on their pets' timeline:

- Tasks carers completed or should do.
- E-mails exchanged with pet's owner (customer).
- A record of phone calls.

Other types of activities should NOT appear to users on the Pets forms.

The founder edited the Pet table advanced setting to enable associating Pet records with activities. The founder also added Pet table to the app sitemap that is being used.

Attachments are enabled for the Pet table, including notes and files. But users should NOT see posts in the pet's activity timeline.

Post configuration is NOT enabled for the Pet table.

Logs

Auditing, log access, and read logs have been enabled in the production environment.

Auditing has started on the Terra Flora environment and has been enabled for common entities.

Marketing

Breed galas

To celebrate their upcoming first year in operation, the founder is planning a series of breed galas. The series begins with a Corgi dog breed meet-up gala.

The breed of an owner's pet may be mentioned in many places within the system, including:

1. Emails (subject or body).
2. Notes (including Word documents exports of PDFs uploaded as attachments).
3. Single or multiple lines of text columns on any standard table (including lead, contact and opportunity at minimum).
4. On the Pet table in either the Description or in the Breed columns.

Additionally, the breed may be referenced in several ways including singular, multiple, shorthand (for example: corgi, corgis, or corgs), and may have been misspelled.

Corgi meet-up gala

The carer needs to be assigned ownership of several Contact records (representing customers that own Corgis) that live nearby so that event flyers can be delivered personally. When the carer is delivering flyers, they need to quickly check the owner and related pet information on their phone.

When the Contact records are assigned to carer, any pets that are related to these contacts via the primary owner relationship should also be assigned to the carer.

The founder has created a business process flow on the Pet table named Corgi meet-up to allow Corgis to be registered as attending the gala. This business process flow is second in the default order on the Pet table. If the carer has a conversation with the owners, the carer is required to add notes to the timeline and complete the first stage of the business process flow.

Issues

Duplicate records

Before the creation of the Pet table, information regarding pets was either added to the owner's Contact record in the form of notes or created as records themselves.

Contact

These Contact records used the name of the pet in the Last Name column and the owner's address in the first set of Address columns.

When these pet Contact records are identified, they are deactivated.

No duplicate detection rules have been published and duplicate pet records are currently present across both the Contact and Pet tables.

Auditing

When a pet's dietary requirements or a Contact's email address is updated, Terra Flora requires the following information to be logged:

1. The user who made the change.
2. The current and previous values of the columns.
3. The time and date of the changes.

Terra Flora also needs to track any exports of records to Microsoft Excel within the compliance center.

Relationship behavior

Recently, a pet owner informed Terra Flora that their pet cat has been rehomed.

After receiving this information, the carer deleted the owner's Contact record from the system, which in turn deleted the Pet record.

Shortly after, the new pet owner contacted Terra Flora to book their cat for a stay and was frustrated that Terra Flora had NOT retained a record of their cat's dietary requirements or any of the previous carer notes about the cat.

In such situations, Terra Flora now requires that the owner's Contact record should NOT be allowed to be deleted if any Pet records are related to it via the primary owner look-up column.

Users should be required to update the look-up column to new owner's Contact record or remove the current value first before they can delete the Pet record. If the new owner's Contact record is selected on a pet, any active bookings against the pet should also be updated to the new owner, but previous inactive bookings should NOT be updated.

Business process flows and the Corgi meet-up gala

The founder has recently made an update to the Onboard new pet business flow but now CANNOT activate it.

For the Corgi gala, the founder has asked the carer for help in:

1. completing the registrations that the founder started, and
2. registering more Corgis for the upcoming gala.

When the carer creates new pet records, the carer is UNABLE to see the Corgi meet-up business process flow.

Currently, when the carer checks the owner's record on their phone, the related pet information is difficult to view as they must scroll down to review the information.

You need to configure the required audit settings.

Which two actions should you perform? Each correct answer presents part of the solution.

(Choose two.)

NOTE: Each correct selection is worth one point.

- A. Enable Audit user access in system settings.
- B. Enable auditing on the Contact table.
- C. Enable auditing on the Email address column.
- D. Enable Start read auditing in system settings.
- E. Enable auditing on the Pet table.
- F. Enable auditing on the Dietary requirements column.

Answer: C,F

Explanation:

Enable auditing on the Dietary requirements column: Since Terra Flora needs to track changes to pet dietary requirements, you must enable auditing on this specific column in the Pet table. This will log changes related to dietary needs, including who made the change and when.

Enable auditing on the Email address column: Auditing is required for changes to the Contact table's email address, so enabling auditing on the Email address column will ensure that any updates are tracked.

NEW QUESTION # 16

.....

As is known to us, a suitable learning plan is very important for all people. For the sake of more competitive, it is very necessary for you to make a learning plan. We believe that our MB-280 actual exam will help you make a good learning plan. You can have a model test in limited time by our MB-280 Study Materials, if you finish the model test, our system will generate a report according to your performance. And in this way, you can have the best pass percentage on your MB-280 exam.

Valid MB-280 Test Papers: <https://www.dumpsactual.com/MB-280-actualtests-dumps.html>

These two versions of our MB-280 practice guide helps you to test your knowledge and over the exam anxiety, Just let us know your puzzles on MB-280 study materials and we will figure out together, Microsoft MB-280 Exam Cram Review In short, it depends on your own choice, You will get the most valid and best useful MB-280 study material with a reasonable price, The MB-280 study materials are specially designed for the candidates like you and to help all of you get your desired certification successfully.

Asynchronous Procedures and Callback, On the one hand, time is pretty MB-280 Valuable Feedback precious especially when you are prepare for the exam, more time equals to more knowledge for you, if you have decided to buy our MB-280 pass-for-sure materials, you will find that our operation system works very fast and efficiently in so much that you will receive our MB-280 Exam Guide only in five to ten minutes after purchasing.

Actual MB-280 Test Material Makes You More Efficient - DumpsActual

These two versions of our MB-280 practice guide helps you to test your knowledge and over the exam anxiety, Just let us know your puzzles on MB-280 study materials and we will figure out together.

In short, it depends on your own choice, You will get the most valid and best useful MB-280 study material with a reasonable price, The MB-280 study materials are specially designed MB-280 for the candidates like you and to help all of you get your desired certification successfully.

- Download a Free demo and free updates of Microsoft MB-280 Exam questions by www.troytecdumps.com The page for free download of ➡ MB-280 on www.troytecdumps.com will open immediately Exam Cram MB-280 Pdf
- Free PDF Quiz 2026 Microsoft Trustable MB-280: Microsoft Dynamics 365 Customer Experience Analyst Exam Cram Review Search for ➡ MB-280 and obtain a free download on www.pdfvce.com MB-280 New Cram Materials
- Certificate MB-280 Exam MB-280 Learning Mode Valid MB-280 Mock Exam Immediately open www.vce4dumps.com and search for MB-280 to obtain a free download Hot MB-280 Spot Questions
- Latest MB-280 Dumps Book MB-280 New Cram Materials Valid MB-280 Exam Questions Download ➡ MB-280 for free by simply entering (www.pdfvce.com) website MB-280 Reliable Study Questions
- Free PDF 2026 MB-280: Valid Microsoft Dynamics 365 Customer Experience Analyst Exam Cram Review The page for free download of “ MB-280 ” on www.dumpsmaterials.com will open immediately MB-280 Learning Mode
- Free PDF 2026 MB-280: Valid Microsoft Dynamics 365 Customer Experience Analyst Exam Cram Review Download

