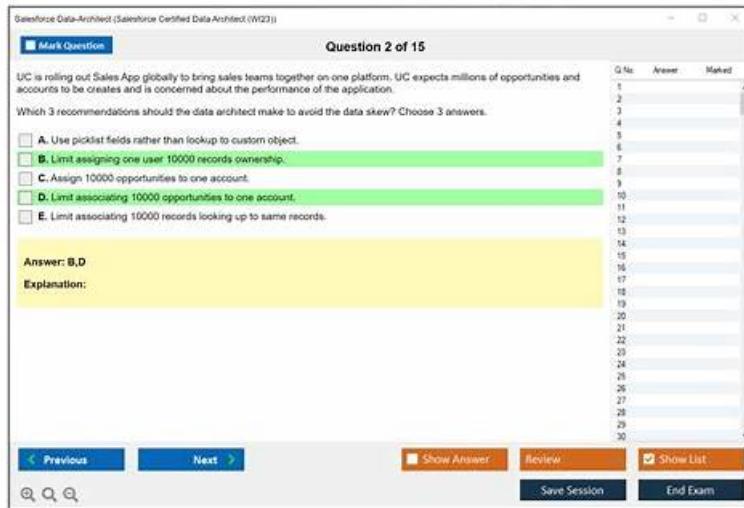


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Salesforce Certified Data Architect Sample Questions (Q178-Q183):

NEW QUESTION # 178

Universal Containers has been a customer of Salesforce for 10 years. Currently they have 2 million accounts in the system. Due to an erroneous integration built 3 years ago, it is estimated there are 500,000 duplicates in the system. Which solution should a data architect recommend to remediate the duplication issue?

- A. Develop an ETL process that utilizes the merge API to merge the duplicate records
- B. **Implement duplicate rules**
- C. Utilize a data warehouse as the system of truth
- D. Extract the data using data loader and use excel to merge the duplicate records

Answer: B

NEW QUESTION # 179

Universal Containers is integrating a new Opportunity engagement system with Salesforce. According to their Master Data Management strategy, Salesforce is the system of record for Account, Contact, and Opportunity data. However, there does seem to be valuable Opportunity data in the new system that potentially conflicts with what is stored in Salesforce. What is the recommended course of action to appropriately integrate this new system?

- A. The Opportunity engagement system should become the system of record for Opportunity records.
- B. The MDM strategy defines Salesforce as the system of record, so Salesforce Opportunity values prevail in all conflicts.
- C. A policy should be adopted so that the system whose record was most recently updated should prevail in conflicts.
- D. Stakeholders should be brought together to discuss the appropriate data strategy moving forward.

Answer: D

Explanation:

The recommended course of action to appropriately integrate the new Opportunity engagement system with Salesforce is to bring the stakeholders together to discuss the appropriate data strategy moving forward. This is because there may be valuable data in both systems that need to be reconciled and harmonized, and the Master Data Management (MDM) strategy may need to be revised or updated to accommodate the new system. The other options are not recommended, as they may result in data loss, inconsistency, or duplication.

NEW QUESTION # 180

Universal Containers' system administrators have been complaining that they are not able to make changes to its users' record, including moving them to new territories without getting "unable to lock row" errors. This is causing the system admins to spend hours updating user records every day.

What should the data architect do to prevent the error?

- A. Analyze Splunk query to spot offending records.
- B. Enable granular locking.
- C. Reduce number of users updated concurrently.
- D. Increase CPU for the Salesforce org.

Answer: B

Explanation:

Enabling granular locking (option B) is the best option to prevent the error, as it allows finer control over how records are locked during automated or manual processes, and reduces the chances of lock contention or deadlock. Reducing number of users updated concurrently (option A) is not a good option, as it may limit the productivity and efficiency of the system admins, and it does not address the root cause of the error. Analyzing Splunk query to spot offending records (option C) is also not a good option, as it may require more time and effort, and it does not provide a permanent solution for the error. Increasing CPU for the Salesforce org (option D) is also not a good option, as it may introduce additional cost and complexity, and it does not solve the root cause of the error.

NEW QUESTION # 181

Universal Containers (UC) has deployed Salesforce to manage Marketing, Sales, and Support efforts in a multi-system ERP environment. After reaching the limits of native reports & dashboards, UC leadership is looking to understand what options can be used to provide more analytical insights. What two approaches should an architect recommend? Choose 2 answers

- A. Wave Analytics
- B. Weekly Snapshots
- C. AppExchange Apps
- D. Setup Audit Trails

Answer: A,C

NEW QUESTION # 182

Universal Containers (UC) has implemented Sales Cloud for its entire sales organization, UC has built a custom object called projects_c that stores customers project detail and employee billable hours.

The following requirements are needed:

A subnet of individuals from the finance team will need to access to the projects object for reporting and adjusting employee utilization.

The finance users will not access to any sales objects, but they will need to interact with the custom object.

Which license type a data architect recommend for the finance team that best meets the requirements?

- A. **Lighting platform plus**
- B. Service Cloud
- C. Light Platform Start
- D. Sales Cloud

Answer: A

Explanation:

The data architect should recommend Lighting platform plus license type for the finance team that best meets the requirements. This license type allows users to access custom objects and run reports and dashboards on them, without accessing any sales objects. Option A is incorrect because Service Cloud license type is more suitable for customer service users who need to access cases, knowledge, and other service objects. Option B is incorrect because Sales Cloud license type is more suitable for sales users who need to access accounts, contacts, opportunities, and other sales objects. Option C is incorrect because Light Platform Start license type does not allow users to run reports and dashboards on custom objects.

NEW QUESTION # 183

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