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Salesforce Certified Agentforce Life Sciences Consultant Sample Questions (Q85-Q90):

NEW QUESTION # 85

Choose 1 option.

An Agentforce Life Sciences Consultant has finished configuring the Q4 Launch Plan and set the status to "In Progress." However, field sales reps report that they cannot see the plan or their targets on their dashboards. The Start Date is today. The system requires a specific batch process to transition the plan from "In Progress" to "Active" based on the start date.

Which job must the consultant run in the Admin Console?

- A. Update Activity Plan Status
- B. Activity Plan Trigger Handler
- C. Validate Activity Plans

Answer: A

Explanation:

The correct answer is B because the issue is the Activity Plan status transition. Salesforce describes Activity Plans as the mechanism to establish strategic plans and define activity goals for sales representatives over a specific period. The Life Sciences Activity Plans developer guidance also explains that activity plans define goals for employees, including targeted accounts, plan-cycle duration, activity types, and progress tracking.

In this scenario, the plan exists and has a Start Date of today, but it is still in In Progress status. Reps cannot see the plan or their targets because the plan has not moved into the operational Active state. The specific job designed for this is Update Activity Plan Status, which evaluates the plan's dates and moves eligible plans from In Progress to Active. Running that job makes the plan available for execution and dashboard reporting.

Option A is incorrect because Activity Plan Trigger Handler suggests trigger-based automation, not the named batch process that transitions plan status according to dates. Option C, Validate Activity Plans, is also incorrect because validation checks whether the plan setup is correct; it does not perform the status transition required by the question. The consultant should run Update Activity Plan Status in the Admin Console.

NEW QUESTION # 86

Choose 1 option.

Cumulus Pharma wants to ensure that whenever a field sales rep discusses a product during a visit, for example "Immunexis," the rep is required to record product-specific information before being allowed to submit the visit.

How should the Agentforce Life Sciences Consultant configure this requirement?

- A. Create a validation rule on the Visit object that checks for discussions on the "Immunexis" product.
- B. Mark the Comments field as required on the Provider Visit Product Discussion page layout.
- C. **Enable Require Discussion in Product Discussion Settings for the "Immunexis" product record.**

Answer: C

Explanation:

Option C is correct because the requirement is product-specific and should be configured through Product Discussion Settings, not through a generic page-layout or Visit validation rule. Salesforce's Life Sciences Cloud Visit Management data model includes Provider Visit Product Discussion as the object that represents products discussed during a visit, including key details about the product brand, therapeutic area, and related information. Salesforce also documents ProviderVisitProdDiscussion as representing additional notes or information about products discussed during a healthcare provider visit.

The question asks for a configuration that applies when a specific product, such as Immunexis, is discussed. Enabling Require Discussion in Product Discussion Settings for the product record is the most targeted standard configuration because it ties the requirement to that product's visit discussion behavior.

Option A is not the best answer because a custom validation rule on Visit would have to inspect related product-discussion records and could become complex or unreliable for mobile visit submission behavior. Option B is also insufficient because making a Comments field required on the page layout would apply based on the layout, not specifically when Immunexis is discussed. It also would not necessarily enforce product-specific discussion requirements across all relevant visit submission paths. Therefore, the consultant should enable Require Discussion in Product Discussion Settings for the Immunexis product record.

NEW QUESTION # 87

Choose 1 option.

An Agentforce Life Sciences Consultant updated the Account page layout and modified several translation files. Field sales reps using offline mode cannot see these changes in their Agentforce Life Sciences mobile app, even after a successful data sync.

Which action ensures the changes are available for offline users?

- A. Update the Mobile Offline Briefcase filters.
- B. **Generate a new metadata cache for the relevant profiles.**
- C. Reset the Sync Processor job status.

Answer: B

Explanation:

Option C is correct because Life Sciences mobile offline behavior depends on metadata cache for page layouts, metadata definitions, and offline user interface configuration. Salesforce Help for customizing the Life Sciences Cloud mobile app states that the generated metadata cache includes object schemas and metadata definitions that the mobile app stores locally to support both

online and offline modes. Salesforce Help for setting up the Life Sciences Cloud mobile app also identifies object metadata cache settings, application settings, profile-based configurations, and UI customizations as part of the mobile setup process.

This directly matches the issue. The reps completed a data sync, but data sync alone does not necessarily refresh page layout metadata or translation changes used by the offline mobile app. Since the consultant changed Account page layout configuration and translation files, the correct action is to regenerate the metadata cache for the relevant profiles so offline users receive the updated metadata package.

Option A is incorrect because resetting the Sync Processor job status addresses synchronization processing, not metadata or translation availability. Option B is also incorrect because Mobile Offline Briefcase filters control which records or data are available offline; they do not publish updated page layouts or translated labels. Therefore, the consultant should generate a new metadata cache for the affected profiles.

NEW QUESTION # 88

Choose 1 option.

Field sales reps use the Remote Engagement feature to facilitate and manage remote visits with Healthcare Providers (HCPs). HCPs are required to review and accept terms and conditions when joining remote visits. The reps must be able to support the terms and conditions in multiple languages.

Which configuration meets this requirement?

- A. Create a survey on the Experience Cloud site to collect the preferred language from the HCP.
- **B. Add the Language Selector component to the Experience Cloud site.**
- C. Configure the Start Remote Session quick action and map the preferred language from the Account record.

Answer: B

Explanation:

The correct answer is A because Salesforce's Remote Engagement setup guidance for Life Sciences Cloud specifically identifies the Experience Cloud site as the place where language support is configured for remote engagement experiences. Salesforce Help for creating an Experience Cloud site for Remote Engagement states that, for language support, the administrator should select Components and drag the Language Selector component to the page. This directly supports the requirement for HCPs to review and accept terms and conditions in multiple languages when joining remote visits.

Remote Engagement involves an HCP-facing experience, not only a sales-rep mobile action. The terms and conditions are presented through the Experience Cloud site used for the remote session, so the language-selection capability must be available there. Adding the Language Selector lets the HCP choose the appropriate language in the site experience before reviewing the terms.

Option B is incorrect because configuring the Start Remote Session quick action may help reps launch or manage remote sessions, but it does not provide the HCP-facing multilingual site control required for terms and conditions. Option C is also incorrect because a survey can collect feedback or preferences, but it is not the Salesforce-recommended way to localize the terms-and-conditions experience. The correct configuration is to add the Language Selector component to the Experience Cloud site.

NEW QUESTION # 89

Choose 1 option.

Cumulus Pharma has configured and activated a new agent using the Life Sciences Field Sales template. However, when a field sales rep attempts to use the agent to generate a summary for a targeted Healthcare Provider (HCP), they are unable to access the feature. Reps must have the privileges required to interact with these capabilities.

Which permission set should the Agentforce Life Sciences Consultant assign to grant access to these Agentforce features?

- **A. Access Life Sciences Customer Engagement Agentforce**
- B. Agentforce Service Agent User
- C. Life Sciences Commercial User

Answer: A

Explanation:

Option C is correct because Salesforce Help identifies "Access Life Sciences Customer Engagement Agentforce" as the permission required for Life Sciences Customer Engagement Agentforce capabilities. In the Salesforce Help reference for the Life Sciences "Generate Healthcare Provider Summary" action, Salesforce lists the required access as Access Life Sciences Customer Engagement Agentforce. It also notes that, to run flows associated with agent actions, users need the Run Flows app permission or access to the individual flows.

This directly matches the scenario. The Life Sciences Field Sales agent template has already been configured and activated, but the

field sales rep cannot use the agent-generated HCP summary capability. That means the issue is not the existence of the agent or the template; it is the user's permission to access the Life Sciences Customer Engagement Agentforce features. Salesforce's Account Summarization permissions documentation also references Access Life Sciences Customer Engagement Agentforce as part of the permission setup for account summarization, alongside standard Life Sciences user permission sets. Option A, Life Sciences Commercial User, is not specific enough to grant access to these Agentforce capabilities. Option B, Agentforce Service Agent User, relates to Agentforce service use cases and is not the Life Sciences Customer Engagement permission named in the documentation. Therefore, the consultant should assign Access Life Sciences Customer Engagement Agentforce.

NEW QUESTION # 90

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