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## Salesforce Order Management Administrator Accredited Professional Sample Questions (Q15-Q20):

### NEW QUESTION # 15

Which data type is the Status field on an Order Summary object?

- A. Text
- B. Number
- C. String
- D. Picklist

**Answer: D**

Explanation:

The Status field on an Order Summary object is a picklist data type. A picklist is a field that allows users to select one value from a predefined list of values. The Status field on an Order Summary object indicates the current state of the order, such as Draft, Activated, Completed, or Cancelled. The values for the Status field are defined in the OrderStatus picklist field on the Order object. Reference: Order Management Objects, [Picklist Fields]

#### NEW QUESTION # 16

A customer orders a product through B2C Commerce but changes the quantity ordered after the Order Summary record is created in Order Management. Later, the customer returns one of the products. Which objects will be created in Order Management?

- A. A Cancel Order object and Return Order object
- B. The Order Summary object and Change Order object
- C. A Change Order object and Cancel Order Object
- **D. A Return Order object and Change Order object**

**Answer: D**

Explanation:

The objects that will be created in Order Management when a customer orders a product through B2C Commerce but changes the quantity ordered after the Order Summary record is created in Order Management, and then returns one of the products are:

A Return Order object. A Return Order is a record that represents a return request for an order or part of an order. A Return Order has a lookup relationship to both Order Summary and Change Order objects, and it contains information such as the return reason, status, date, etc.

A Change Order object. A Change Order is a record that represents a change request for an order or part of an order. A Change Order has a lookup relationship to the Order Summary object, and it contains information such as the change type, status, date, etc.

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#### NEW QUESTION # 17

Which two objects are found within Order Management?

- **A. Payment Summary**
- B. Cart
- C. Packing Manifest
- D. Receipt
- **E. Fulfillment Order**

**Answer: A,E**

Explanation:

Two objects that are found within Order Management are:

Fulfillment Order. A Fulfillment Order is a record that represents a group of products in an order that are fulfilled together from the same location. A Fulfillment Order has a lookup relationship to the Order Summary object, and it contains information such as the fulfillment location, delivery method, status, etc.

Payment Summary. A Payment Summary is a record that represents a payment made for an order or part of an order. A Payment Summary has a lookup relationship to both Order Summary and Invoice objects, and it contains information such as the payment amount, method, status, etc.

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#### NEW QUESTION # 18

What can an administrator use to control what inventory is exposed on specific selling channels?

- A. Product Filter Status
- B. Selling Channel Flag
- **C. Product Eligibility Flag**
- D. Selling Channel Status

**Answer: C**

Explanation:

The Product Eligibility Flag is a custom field on the Product object that indicates whether a product is eligible for a specific selling channel. An administrator can use this field to control what inventory is exposed on different channels, such as web, mobile, or store. For example, if a product has the Product Eligibility Flag set to Web Only, it will not be available for other channels. Reference: Order Management Objects, [Product Eligibility Flag]

#### NEW QUESTION # 19

An item is not able to be fulfilled by the location assigned to the Item's Fulfillment Order. What two steps does a customer service representative need to do to move the item to a different fulfillment location?

Choose 2 answers

- **A. Create a new Fulfillment Order Product assigned to the appropriate Fulfillment Order**
- B. Delete the Fulfillment Order Product record from the Fulfillment Order's related
- **C. Change the Quantity field of the Fulfillment Order Product to 0 from the Fulfillment Order's related list**
- D. Cancel the Fulfillment Order

**Answer: A,C**

#### NEW QUESTION # 20

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