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Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q87-Q92):

NEW QUESTION # 87

Which three types of Account-Account relationships are displayed in the Actionable Relationship Center?

- A. Accounts & Businesses
- B. Accounts & Groups
- C. Accounts & Members

- D. Accounts & Peers

Answer: A,B,D

Explanation:

The following types of Account-Account relationships are displayed in the Actionable Relationship Center (ARC):

Accounts & Businesses: This type of relationship shows the accounts that are related to a business account, such as owners, partners, or beneficiaries. You can use this type of relationship to understand the ownership structure and financial interests of a business account.

Accounts & Peers: This type of relationship shows the accounts that are related to another account by a peer-to-peer relationship, such as friends, colleagues, or associates. You can use this type of relationship to identify potential referrals and cross-selling opportunities from an account's network.

Accounts & Groups: This type of relationship shows the accounts that are related to a group account, such as household members, trust members, or business group members. You can use this type of relationship to view the aggregated financial data and activities of a group account. Verified Reference: : Salesforce Help Article 2 : Salesforce Help Article 3 : Salesforce Help Article 4

NEW QUESTION # 88

During a project's design phase, a consultant must provide a Financial Services Cloud solution that can support Compliant Data Sharing (CDS). What are three things the consultant should consider regarding CDS?

- A. A financial services company wants to track different categories of financial accounts in its org. Relationship managers must be able to see all of these financial accounts in one place on the customer's Account record page grouped by categories. Which three steps should an administrator take to configure the Financial Account object and the Account Lightning record page to meet the design?
- B. In a standard Salesforce org, Role Hierarchy for Account and Opportunity objects is enabled by default and can't be turned off.
- C. Participant Roles provide another way to grant data access without overwriting sharing behavior from existing sharing features.
- D. Compliance managers and Salesforce administrators can enable CDS for Account and Opportunity objects.
- E. Role Hierarchy-based sharing is disabled by default in CDS.

Answer: C,D,E

NEW QUESTION # 89

The Lake Tahoe Bank Salesforce Admin is planning to migrate data into the new Financial Services Cloud org. The Admin can control whether Rollup By Lookup (RBL) rules or record rollups are queried and calculated. Before initiating data insert or update operations, the Admin wants to disable rollups to speed up data loading. Where in Salesforce would the Admin temporarily disable rollups to accelerate uploads?

- A. Custom Settings
- B. Object Settings
- C. App Manager
- D. Company Settings

Answer: A

NEW QUESTION # 90

What are the three building blocks of Flow Orchestration?

- A. Stages
- B. Blocks
- C. Steps
- D. Work Items
- E. Processes

Answer: A,C,D

Explanation:

The following are the building blocks of Flow Orchestration:

Steps: Steps are discrete units of work that can be performed by a user or a system within a flow orchestration. Steps can have different types, such as user input steps, system action steps, decision steps, or subflow steps. Steps can also have different attributes, such as name, description, icon, input variables, output variables, or preconditions.

Stages: Stages are logical groupings of steps that represent phases or milestones within a flow orchestration.

Stages can have different attributes, such as name, description, icon, entry criteria, exit criteria, or completion actions.

Work Items: Work Items are instances of flow orchestrations that track the progress and status of each execution. Work Items can have different attributes, such as name, description, owner, assignee, due date, priority, status, stage history, or step history. Verified References: : Salesforce Help Article [7] : Salesforce Help Article [8] : Salesforce Help Article [9]

NEW QUESTION # 91

The administrator at universal containers will create a custom field to track a specific Tier 2 support user on a case record. What data type should be used while creating this custom field?

- A. Lookup Filter
- B. Hierarchical relationship
- **C. Lookup relationship**
- D. Formula

Answer: C

NEW QUESTION # 92

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