

100% Pass Quiz 2026 C_C4H47_2503: Authoritative Valid SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Test Registration



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SAP C_C4H47_2503 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.
Topic 2	<ul style="list-style-type: none">Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.
Topic 3	<ul style="list-style-type: none">Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.

Topic 4	<ul style="list-style-type: none"> • Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.
Topic 5	<ul style="list-style-type: none"> • SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.
Topic 6	<ul style="list-style-type: none"> • Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.
Topic 7	<ul style="list-style-type: none"> • Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups.

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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q39-Q44):

NEW QUESTION # 39

As an Administrator, which capability allows you to configure custom fields into the Lead Intelligence ML (Machine Learning) model?

- A. Manage ML Model
- B. Train ML Model
- C. Readiness Report
- D. Manage Extensions

Answer: A

NEW QUESTION # 40

As an Administrator, you want to configure Opportunity for the mobile app. Which of the following configurations can be performed? Note: There are 3 correct answers to this question.

- A. Rearrange fields using drag-and-drop feature
- B. Configure Opportunity status
- C. Configure Opportunity type
- D. Define fields that you want to see in the product add/edit form
- E. Add new fields from the list of available fields in Opportunity Header

Answer: A,D,E

NEW QUESTION # 41

When maintaining Account master data, where can you enter Payment Terms?

- A. In the Account Hierarchy
- **B. In the Account Sales Data**
- C. In the Account Overview
- D. In the Account General Data

Answer: B

NEW QUESTION # 42

Which offering provides access to SAP Sales Cloud Version 2?

- A. RISE with SAP
- **B. GROW with SAP package add-ons**
- C. GROW with SAP
- D. SAP Business Technology Platform

Answer: B

NEW QUESTION # 43

As an Administrator for mobile app, which of the following can you configure for Visits?

Note: There are 3 correct answers to this question.

- A. Visit KPI
- B. Visit Routes
- **C. Visit quick filters on list page**
- **D. Visit Header fields**
- **E. Visit Type**

Answer: C,D,E

NEW QUESTION # 44

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