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SAP C-BCSCX-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Articulating Value and Business Outcomes: This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.
Topic 2	<ul style="list-style-type: none">Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.

Topic 3	<ul style="list-style-type: none"> • Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.
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SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q27-Q32):

NEW QUESTION # 27

Which of the following are some of the benefits of using SAP Business Technology Platform with SAP Customer Experience?

Note: There are 3 correct answers to this question.

- A. SAP Build can be used to create custom apps.
- B. SAP Cloud ALM tools and accelerators can be used to help jumpstart a customer implementation.
- C. Business process analysis is available out-of-the-box.
- D. AI capabilities empower sales & marketing analysts to accelerate decisions.
- E. SAP Integration Suite is available to integrate applications.

Answer: A,D,E

NEW QUESTION # 28

Which of the following features are available in SAP Service Cloud Version 2?

Note: There are 2 correct answers to this question.

- A. Guided selling
- B. Agent Desktop
- C. Omnichannel experience
- D. Billing

Answer: B,C

NEW QUESTION # 29

Which application would you recommend to manage the customer consent and preference lifecycle?

- A. SAP Sales Cloud Version 2
- B. SAP Commerce Cloud
- C. SAP Emarsys
- D. SAP Customer Data

Answer: D

NEW QUESTION # 30

Which SAP Customer Experience solution helps accelerate sales cycles and boost conversion rates by leveraging a powerful deal prediction engine?

- A. SAP Customer Data Cloud
- **B. SAP Sales Cloud Version 2**
- C. SAP Customer Data Platform
- D. SAP Emarsys

Answer: B

NEW QUESTION # 31

What are some of the features of SAP Commerce Cloud?

Note: There are 3 correct answers to this question.

- **A. Support end-to-end e-commerce processes**
- B. Management of opportunities
- C. Customer credit scoring
- **D. Delivery of an e-commerce platform**
- **E. Checkout and payment modules**

Answer: A,D,E

NEW QUESTION # 32

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C-BCSCX-2502 certification training of our website is a tool to help students reflect their own strength. In recent years, too many graduates of elite schools are unable to find jobs. College students face unemployment when they graduate. This is unexpected when college students have just entered the campus. C-BCSCX-2502 Exam Torrent also helps students enter famous enterprises. With the increasing numbers of university graduates, the prestigious school diploma is no longer a passport for entering a good company. In recruiting, the company pays more attention to the students' ability.

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