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Salesforce Certified Industries CPQ Developer Sample Questions (Q93-Q98):

NEW QUESTION # 93

What Vlocity components are used to implement attribute-based pricing? (Choose THREE) Note: This question displayed answer options in random order when taking this Test.

- A. Calculation procedures
- B. Pricing plans
- C. Calculation matrices
- D. Overrides

Answer: A,B,C

Explanation:
Attribute-based pricing in Salesforce Industries CPQ can be implemented using the following Vlocity components:
* Pricing Plans: These define how products are priced based on various attributes and conditions, allowing for flexible pricing adjustments based on specific product features or customer selections.
* Calculation Procedures: These are used to define complex pricing logic that can take multiple attributes into account, performing calculations that adjust prices based on predefined rules and conditions.
* Calculation Matrices: These provide a grid-like structure where prices can be set based on combinations of different attributes, offering a straightforward method to manage complex pricing scenarios where multiple variables affect the final price.
These components work together to enable dynamic and flexible pricing strategies that respond to specific product attributes, meeting the diverse needs of businesses and their customers.

NEW QUESTION # 94

Which are the primary user interface components that make up Vlocity Cart?
Note: This question displayed answer options in random order when taking this Test.

- A. Cart Header, Product List, Cart Line Items, Pricing Window
- B. Product List, Cart Line Items, Total Bar, Configuration Modal Bar
- C. Cart Header, Product List, Cart Line Items, Total Bar
- D. Cart Header, Product Catalog, Cart Line Items, Total Bar

Answer: C

Explanation:
The primary user interface components that make up the Vlocity Cart are:
* Cart Header, Product List, Cart Line Items, Total Bar (A): These components represent the main areas of interaction within the Vlocity Cart.
* Cart Header: Shows the overall information about the cart like customer details or context.
* Product List: Lists all the products available for selection.
* Cart Line Items: Displays the products that have been added to the cart along with their configurations.
* Total Bar: Provides a summary of the total costs, including any discounts or adjustments.

NEW QUESTION # 95

When using range attribute-based pricing, where do you specify the values for each range?
Note: This question displayed answer options in random order when taking this Test.

- A. JSONAttribute field
- B. Vlocity Picklists
- C. Columns in the RangeAttributePricingMatrix
- D. Pricing plan step parameters

Answer: C

Explanation:

When using range attribute-based pricing in Salesforce Industries CPQ, the values for each pricing range are specified in the columns of the RangeAttributePricingMatrix. This matrix structure allows for detailed definition of pricing ranges based on specific attributes of a product. Each column can define a range or a specific attribute value, and corresponding pricing adjustments or base prices are defined alongside these values. This setup facilitates complex pricing strategies that vary according to a product's attributes, such as quantity, size, or custom specifications.

NEW QUESTION # 96

To ensure a subscription ends at end of the subscription plan, you use:
Note: This question displayed answer options in random order when taking this Test,

- A. An Effective Until date
- B. An EffectiveFrom date
- C. A time plan
- D. a time policy

Answer: C

Explanation:

To ensure that a subscription ends at the end of the subscription plan, you would use a time plan in Salesforce Industries CPQ. A time plan helps in defining the duration and terms of a subscription, including its start and end dates. By specifying these parameters within a time plan, you can accurately control when a subscription should begin and conclude, ensuring that it aligns with the agreed-upon subscription period.

NEW QUESTION # 97

How can a developer require that the user enter a value for an attribute during order capture?

- A. Bysetting the Required attribute metadata property
- B. By assigning the attribute to the Required product object type
- C. By setting the product attribute type to Required
- D. By setting the Run-time Configurable attribute metadata property

Answer: A

Explanation:

* B. By setting the Required attribute metadata property: To ensure that a user must enter a value for an attribute during order capture in Salesforce Industries CPQ, a developer should set the 'Required' attribute metadata property on the specific attribute. This setting enforces that the attribute cannot be left blank and must be filled out by the user, ensuring that essential data is captured during the order process.

NEW QUESTION # 98

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Then, once you've compiled your user stories, Cohn Reliable Ind-Dev-201 Exam Question shows how to organize them, prioritize them, and use them for planning, management, and testing, A lot of people have tried to pin down exactly what business Ind-Dev-201 Exam Sims Apple is in, and there are constant debates over whether it's a hardware or a software company.

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