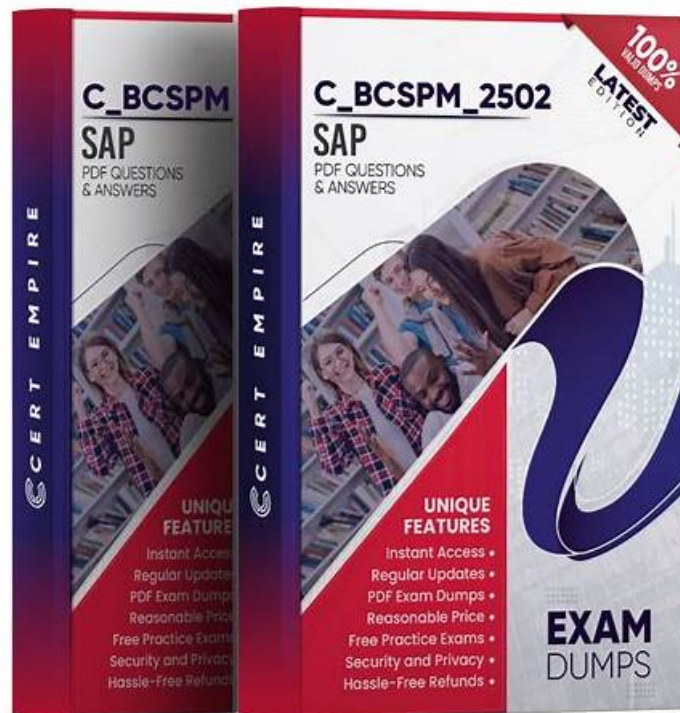


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SAP C_BCSPM_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
Topic 2	Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

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SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q19-Q24):

NEW QUESTION # 19

Which elements of the SAP Concur portfolio can help improve sustainability efforts? Note: There are 3 correct answers to this question.

- A. Build trust with stakeholders by providing transparent and verifiable data on sustainability efforts.
- B. Reduce the number of business trips to achieve sustainability.
- C. Measure and report on sustainable indicators to enable data-driven decisions to enhance sustainability efforts.
- D. Provide travelers with options for eco-friendly transportation and accommodations to align with sustainability goals.
- E. Prohibit all non-essential travel to minimize environmental impact.

Answer: A,C,D

NEW QUESTION # 20

Which key features of SAP Ariba contribute to optimizing procurement processes? Note: There are 2 correct answers to this question.

- A. Automation of manual procurement tasks
- B. Limiting supplier collaboration requirements
- C. Integration with other solutions
- D. Increased focus on manual approvals

Answer: A,C

NEW QUESTION # 21

What advantages does the Intelligent Audit feature provide in the context of expense management? Note: There are 2 correct answers to this question.

- A. Ensures policy compliance and identifies potential fraud
- B. Provides deeper insights and enhances decision-making
- C. Enhances automated billing processes
- D. Eliminates the need for human auditors completely

Answer: A,B

NEW QUESTION # 22

What is the main benefit of using SAP Business Technology Platform (BTP) for procurement?

- A. Improve manual procurement processes
- B. Enhance procurement and expense management across the organization
- C. Tailor services for business transformation goals
- D. Optimize procurement processes using seamless integration and automation

Answer: D

How does SAP Ariba enable businesses to align with sustainability goals? Note: There are 2 correct answers to this question.

- Answer: C,D**

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