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SAP Certified Associate - Positioning WalkMe Sample Questions (Q19-Q24):

NEW QUESTION # 19

What unique technology powers WalkMe's AI-first Digital Adoption Platform (DAP), enabling it to understand application context and drive adoption success?

- A. FedRAMP Certified Platform
- B. SAP Ecosystem Integration
- C. Library of Pre-Made Content
- **D. DeepUI Technology**

Answer: D

Explanation:

The correct answer is:

C . DeepUI Technology ☐

☐ Why DeepUI?

WalkMe's proprietary DeepUI technology is the core behind its AI-first Digital Adoption Platform (DAP). It uses advanced AI-driven element recognition to understand applications like humans do, automatically adjusting guidance content when application interfaces change-ensuring reliability and consistency in user support.

☐ Why not the others?

* A. SAP Ecosystem Integration - While WalkMe integrates with SAP, this is not the unique AI engine powering the platform.

* B. Library of Pre-Made Content - WalkMe offers content building tools, but these aren't the core technology that uses AI context.

* D. FedRAMP Certified Platform - This refers to security compliance, not the AI-based functionality used for context-aware guidance.

☐ Final Answer:

C . DeepUI Technology provides the AI-powered foundation that enables WalkMe's contextual, adaptive DAP experience.

NEW QUESTION # 20

What are WalkMe's strengths compared to competitors? Note: There are 3 correct answers to this question.

- **A. WalkMe's analytics provide actionable insights to optimize user adoption and ROI**
- **B. WalkMe is recognized as a leader by both IDC and Forrester for platform capabilities**
- **C. WalkMe's Digital Adoption Platform (DAP) supports cross-platform deployment with AI-driven technology**
- D. WalkMe has the second largest revenue share and customer base in the Digital Adoption Platform (DAP) category
- E. WalkMe is purpose-built for exclusive use on specific applications

Answer: A,B,C

NEW QUESTION # 21

Which feature of WalkMe helps enterprises maintain consistent branding across tools to improve user adoption?

- A. Discovery
- B. Multi-Language
- **C. Theming**
- D. WalkMe Shield

Answer: C

Explanation:

The correct answer is: D

D . Theming ☐

☐ Explanation

According to SAP's training materials on learning.sap.com, WalkMe's Theming feature is specifically designed to help enterprises maintain consistent branding across tools. This feature ensures that WalkMe elements-such as tooltips, walk-thrus, and help menus-seamlessly integrate with the look and feel of existing applications. By aligning colors, fonts, and overall design, Theming significantly boosts user trust and adoption rates.

☐ Why the other options are incorrect

* A. Multi-Language: Enables content translation and localization, but doesn't impact branding aesthetics.

- * B. WalkMe Shield: Specialized in automation testing and content validation-not for styling or branding
- * C. Discovery: Focuses on identifying unused software and compliance risks, not UI customization or branding.
- ☐ Final Answer:
- D . Theming - it ensures consistent branding across tools, which helps improve user adoption and engagement.

NEW QUESTION # 22

Which of the following are measurable impacts delivered by WalkMe? Note: There are 3 correct answers to this question.

- A. Elimination of all R&D costs within enterprises
- B. Enhanced user satisfaction through NPS and CSAT improvements
- C. Faster and more flexible product delivery
- D. Reduction in compliance-related issues through automatic insights
- E. Increased employee productivity through streamlined workflows

Answer: B,C,E

NEW QUESTION # 23

Which market trend is most relevant to driving adoption for tools like WalkMe?

- A. Rising popularity of traditional employee training methods
- B. Preference for local software providers
- C. Increasing investment in physical retail stores
- D. Global movement towards digital transformation

Answer: D

NEW QUESTION # 24

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