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## SAP Certified Associate - Positioning WalkMe Sample Questions (Q19-Q24):

### NEW QUESTION # 19

What unique technology powers WalkMe's AI-first Digital Adoption Platform (DAP), enabling it to understand application context and drive adoption success?

- A. FedRAMP Certified Platform
- B. SAP Ecosystem Integration
- C. Library of Pre-Made Content
- D. DeepUI Technology

**Answer: D**

Explanation:

The correct answer is:

C . DeepUI Technology

Why DeepUI?

WalkMe's proprietary DeepUI technology is the core behind its AI-first Digital Adoption Platform (DAP). It uses advanced AI-driven element recognition to understand applications like humans do, automatically adjusting guidance content when application interfaces change-ensuring reliability and consistency in user support.

Why not the others?

- \* A. SAP Ecosystem Integration - While WalkMe integrates with SAP, this is not the unique AI engine powering the platform.
- \* B. Library of Pre-Made Content - WalkMe offers content building tools, but these aren't the core technology that uses AI context.
- \* D. FedRAMP Certified Platform - This refers to security compliance, not the AI-based functionality used for context-aware guidance.

Final Answer:

C . DeepUI Technology provides the AI-powered foundation that enables WalkMe's contextual, adaptive DAP experience.

### NEW QUESTION # 20

What are WalkMe's strengths compared to competitors? Note: There are 3 correct answers to this question.

- A. WalkMe's analytics provide actionable insights to optimize user adoption and ROI
- B. WalkMe is recognized as a leader by both IDC and Forrester for platform capabilities
- C. WalkMe's Digital Adoption Platform (DAP) supports cross-platform deployment with AI-driven technology
- D. WalkMe has the second largest revenue share and customer base in the Digital Adoption Platform (DAP) category
- E. WalkMe is purpose-built for exclusive use on specific applications

**Answer: A,B,C**

### NEW QUESTION # 21

Which feature of WalkMe helps enterprises maintain consistent branding across tools to improve user adoption?

- A. Discovery
- B. Multi-Language
- C. Theming
- D. WalkMe Shield

**Answer: C**

Explanation:

The correct answer is: D

D . Theming

Explanation

According to SAP's training materials on learning.sap.com, WalkMe's Theming feature is specifically designed to help enterprises maintain consistent branding across tools. This feature ensures that WalkMe elements-such as tooltips, walk-thrus, and help menus-seamlessly integrate with the look and feel of existing applications. By aligning colors, fonts, and overall design, Theming significantly boosts user trust and adoption rates.

Why the other options are incorrect

- \* A. Multi-Language: Enables content translation and localization, but doesn't impact branding aesthetics.

- \* B. WalkMe Shield: Specialized in automation testing and content validation-not for styling or branding.
- \* C. Discovery: Focuses on identifying unused software and compliance risks, not UI customization or branding.
- Final Answer:
- D. Theming - it ensures consistent branding across tools, which helps improve user adoption and engagement.

## NEW QUESTION # 22

Which of the following are measurable impacts delivered by WalkMe? Note: There are 3 correct answers to this question.

- A. Elimination of all R&D costs within enterprises
- B. Enhanced user satisfaction through NPS and CSAT improvements
- C. Faster and more flexible product delivery
- D. Reduction in compliance-related issues through automatic insights
- E. Increased employee productivity through streamlined workflows

**Answer: B,C,E**

## NEW QUESTION # 23

Which market trend is most relevant to driving adoption for tools like WalkMe?

- A. Rising popularity of traditional employee training methods
- B. Preference for local software providers
- C. Increasing investment in physical retail stores
- D. Global movement towards digital transformation

**Answer: D**

## NEW QUESTION # 24

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