

100% Pass 2026 Salesforce Analytics-DA-201 Updated Test Study Guide



Salesforce Admin-201 Exam Official Practice Questions

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1. 1. What should a system administrator use to disable access to a custom application for a group of users?

- A. Profiles
- B. Sharing rules
- C. Web tabs
- D. Page layouts: A. Profiles

2. 2. Universal Containers needs to track the manufacturer and model for specific car companies. How can the system administrator ensure that the manufacturer selected influences the values available for the model?

- A. Create the manufacturer field as a dependent picklist and the model as a controlling picklist.
- B. Create a lookup field from the manufacturer object to the model object.
- C. Create the manufacturer field as a controlling picklist and the model as a dependent picklist.
- D. Create a multi-select picklist field that includes both manufacturers and models.: C. Create the manufacturer field as a controlling picklist and the model as a dependent picklist.

3. 3. Sales representatives at Universal Containers need assistance from product managers when selling certain products. Product managers do not have access to opportunities, but need to gain access when they are assisting with a specific deal. How can a system administrator accomplish this?

- A. Notify the product manager using opportunity update reminders.
- B. Enable opportunity teams and allow users to add the product manager.
- C. Use similar opportunities to show opportunities related to the product manager.
- D. Enable account teams and allow users to add the product manager.: B. Enable opportunity teams and allow users to add the product manager.

4. 4. What should a system administrator consider before importing a set of records into Salesforce? (There are two correct answers.)

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Salesforce Certified Tableau Data Analyst Sample Questions (Q98-Q103):

NEW QUESTION # 98

Below are some of the values in the Order_ID field:



Order_ID
C_123_P2_2
D_24_PX
D_24_A_PX_500
F_PQ_12
F_35_PX_500

Which calculation should a Data Analyst use to return the two-letter combinations starting with the letter "P" for each of these values?

- A. `MID([Order_ID], FIND([Order_ID], "P") + 1, 2)`
- B. `LEFT(SPLIT([Order_ID], "_", 2), 2)`
- C. `SPLIT([Order_ID], "_", -2)`
- D. `FINDNTH([Order_ID], "P*", 1)`

Answer: A

NEW QUESTION # 99

You have a dataset that contains sales data. The following is a sample of the data.



Month Year	Sales
February 2020	\$20,301
April 2020	\$36,522
January 2020	\$48,971
May 2020	\$52,203
July 2020	\$52,982
June 2020	\$52,982
March 2020	\$58,872
August 2020	\$63,121
October 2020	\$77,777
December 2020	\$83,829
September 2020	\$87,867
November 2020	\$118,448

You need to return a value of true if a month has sales greater than \$50,000. otherwise the formula must return a value of false. Which two formulas achieve the goal Choose two

- A. `IIF(SUM([Sales]) > 50000, TRUE, FALSE)`
- B. `[Sales] > 50000`
- C. `SUM([Sales]) IN (50000)`
- D. `MAX([Sales], 50000)`

Answer: A,B

Explanation:

The two formulas that will return a value of true if a month has sales greater than \$50,000, otherwise the formula must return a value of false, are:

B). `IIF(SUM([Sales]) > 50000, TRUE, FALSE)` D). `[Sales] > 50000`

The IIF function is a logical function that returns one value if a condition is true, and another value if the condition is false. In this case, the condition is `SUM([Sales]) > 50000`, which means that the sum of sales for a month is greater than \$50,000. The function will return TRUE if the condition is true, and FALSE if the condition is false.

The comparison operator `>` is a logical operator that returns TRUE if the left operand is greater than the right operand, and FALSE otherwise. In this case, the operands are `[Sales]` and `50000`, which means that the sales for a month are greater than \$50,000. The

operator will return TRUE if the sales are greater than \$50,000, and FALSE otherwise.

The other options are not correct for this scenario. The IN function is a logical function that returns TRUE if a value is in a set of values, and FALSE otherwise. In this case, the value is SUM([Sales]), which is not in the set of values (50000). The function will always return FALSE. The MAX function is an aggregation function that returns the maximum value in a field or expression. In this case, the field or expression is [Sales], 50000, which is not valid syntax. The function will return an error. References:

<https://help.tableau.com/current/pro>

[/desktop/en-us/functions_functions_logical.htm#IIF](https://help.tableau.com/current/pro/desktop/en-us/functions_functions_logical.htm#IIF) <https://help.tableau.com/current/pro/desktop/en-us/operators.htm> https://help.tableau.com/current/pro/desktop/en-us/functions_functions_aggregate.htm#MAX

NEW QUESTION # 100

You have the following dataset.

Customer Name	Sales	Rank
Adrian Barton	10,000	3
Raymond Buch	12,000	2
Sean Miller	12,000	2
Tamara Chapp	18,000	1

You need to calculate the ranking shown in the Rank field.

How should you complete the formula? (Use the dropdowns in the Answer Area to select the correct options to complete the formula.)

Answer Area

The Answer Area contains two dropdown menus. The first dropdown menu is open, showing the following options: RANK, RANK_DENSE, RANK_MODIFIED, and ROW_NUMBER. The second dropdown menu is closed, showing the following options: ([Customer Name]), ([Sales]), and (SUM[Sales]).

Answer:

Explanation:

Answer Area

The Answer Area shows the completed formula: RANK_DENSE(SUM[Sales], 1). The first dropdown menu is open, showing the selected option: RANK_DENSE. The second dropdown menu is closed, showing the selected option: (SUM[Sales]).

Explanation:

To calculate the ranking shown in the Rank field, you need to use the RANK_UNIQUE function, which returns the unique rank of each value in a partition. You need to specify the expression as SUM([Sales]), which calculates the total sales for each product. You also need to specify the order as descending, which means that the highest sales will have the lowest rank. Finally, you need to specify the restart as every

[Category], which means that the ranking will reset for each category. References: https://help.tableau.com/current/pro/desktop/en-us/functions_functions_tablecalculation.htm https://help.tableau.com/current/pro/desktop/en-us/calculations_calculatedfields_lod_rank.htm

NEW QUESTION # 101

You have a data set that contains three columns named Sales, Profit, and Quantity.

You need to build the following scatter plot.



Rows shelf: salesforce

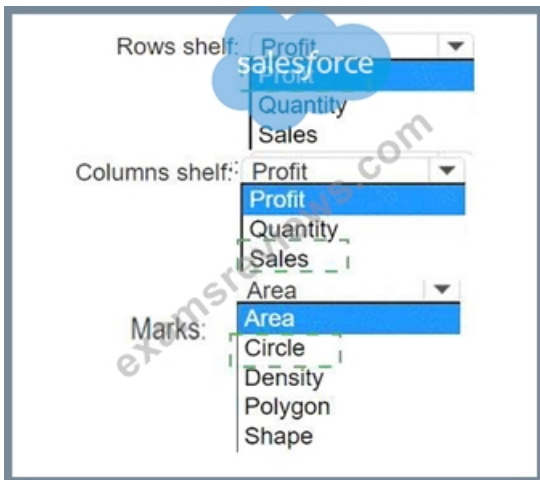
Columns shelf:

Marks:

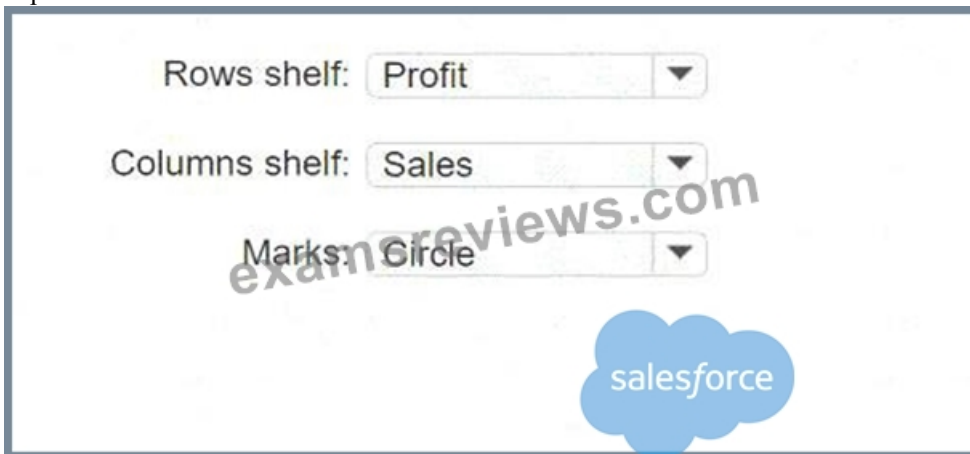
Profit
Profit
Quantity
Sales
Profit
Profit
Quantity
Sales
Area
Area
Circle
Density
Polygon
Shape

Answer:

Explanation:



Explanation:



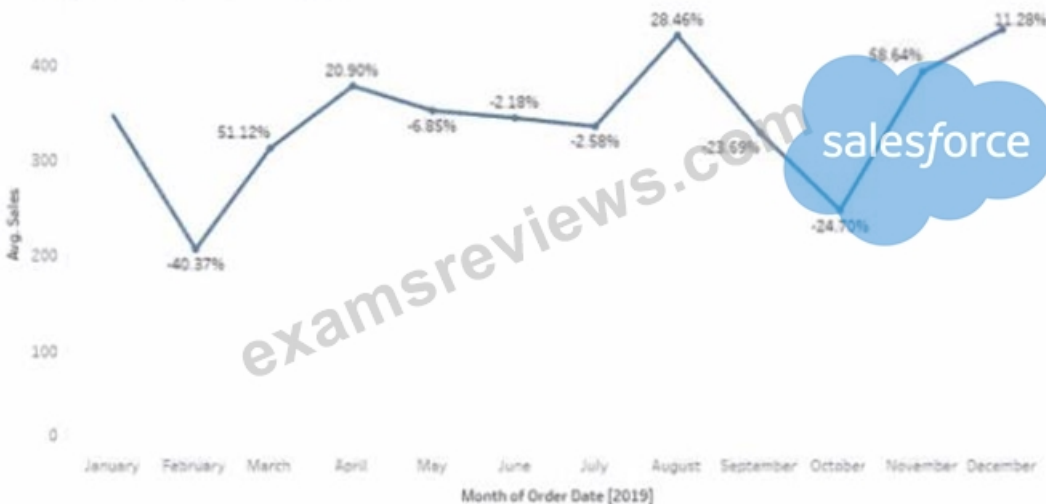
To build the scatter plot shown in the image, you need to place the Profit measure on the Rows shelf and the Sales measure on the Columns shelf. This will create a Cartesian chart with Profit as the y-axis and Sales as the x-axis. Then, you need to change the mark type to Circle on the Marks card. This will display the data points as circles that vary in size according to the Quantity measure. You can also add color or shape encoding to the marks to show additional dimensions or measures in the view. References:

- * Build a Scatter Plot
- * Understanding and Using Scatter Plots
- * Scatter plot in Tableau

NEW QUESTION # 102

You have the following line chart that shows the average sales by month.

Average sales by month in year 2019



Which month had the biggest increase in swage sales compared to me previous month in 2019?

- A. August
- B. December
- C. October
- D. November

Answer: D

Explanation:

Based on the line chart provided, each point on the line chart represents the average sales for a given month, and the percentage values indicate the change in average sales compared to the previous month. The month of November shows a significant increase from the month of October, indicated by a large upward spike on the chart and a high percentage increase.

NEW QUESTION # 103

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