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Salesforce Order-Management-Administrator Exam Syllabus Topics:

| Topic | Details |
|---------|--|
| Topic 1 | <ul style="list-style-type: none">• User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency. |

| | |
|---------|--|
| Topic 2 | <ul style="list-style-type: none"> • Data Model: This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments. |
| Topic 3 | <ul style="list-style-type: none"> • Deployment and Debugging: In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios. |
| Topic 4 | <ul style="list-style-type: none"> • Order Management Basics: In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements. |

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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q31-Q36):

NEW QUESTION # 31

What are two reasons an admin should choose an Event over a Trigger when it comes to building out a solution?

- A. Event order is not guaranteed within a topic
- B. Events are asynchronous
- C. Events cannot be subscribed to in a batch for bulk operations
- D. Events do not participate in a transaction scope

Answer: B,D

Explanation:

Explanation

Two reasons an admin should choose an Event over a Trigger when it comes to building out a solution are:

Events are asynchronous. This means that events are processed in the background, without blocking the main execution thread. This can improve the performance and user experience of the solution, as well as avoid governor limits and timeouts.

Events do not participate in a transaction scope. This means that events are independent of the transaction that publishes them, and they do not affect the rollback or commit behavior of the transaction. This can avoid unwanted side effects and errors in the solution, as well as decouple the logic from the data.

Verified References:

https://developer.salesforce.com/docs/atlas.en-us.platform_events.meta/platform_events/platform_events_intro.htm
https://developer.salesforce.com/docs/atlas.en-us.platform_events.meta/platform_events/platform_events_considerations.htm

NEW QUESTION # 32

What object does the Ensure Funds Apex Flow action look for when resolving Invoice balances associated with an Order Summary?

- A. Order Payment Summaries
- B. Payments
- C. Order Payments
- D. Payment Summaries

Answer: A

Explanation:

Explanation

The object that the Ensure Funds Apex Flow action looks for when resolving Invoice balances associated with an Order Summary is Order Payment Summaries. This object represents the payments made for an order, and it has a lookup relationship to both Invoice and Order Summary objects. The Ensure Funds Apex Flow action uses this object to calculate the balance due for each Invoice and update its status accordingly. Verified References:

https://help.salesforce.com/s/articleView?id=sf.order_management_order_payment_summary.htm&type=5

NEW QUESTION # 33

Which data type is the Status field on an Order Summary object?

- A. Text
- B. Picklist
- C. String
- D. Number

Answer: B

Explanation:

The Status field on an Order Summary object is a picklist data type. A picklist is a field that allows users to select one value from a predefined list of values. The Status field on an Order Summary object indicates the current state of the order, such as Draft, Activated, Completed, or Cancelled. The values for the Status field are defined in the Order Status picklist field on the Order object.

Reference: Order Management Objects, [Picklist Fields]

NEW QUESTION # 34

An administrator needs to import Order Summary records containing historical data but does not want them to be actioned on by Order Management. Which feature supports this use case?

- A. Unmanaged Order Checkbox
- B. Custom checkbox
- C. Order Management Type Picklist
- D. Order Life Cycle Type Picklist

Answer: A

Explanation:

The feature that supports this use case is the Unmanaged Order Checkbox. This is a standard field on the Order Summary object that indicates whether the order is managed by Order Management or not. If this field is checked, then the order is not actioned on by Order Management, and it does not trigger any flows or processes. The administrator can use this field to import Order Summary records containing historical data without affecting the order lifecycle. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_order_summary.htm&type=5

NEW QUESTION # 35

What object does the Ensure Funds Apex Flow action look for when resolving Invoice balances associated with an Order Summary?

- A. Order Payment Summaries
- B. Payments
- C. Order Payments
- D. Payment Summaries

Answer: A

Explanation:

The object that the Ensure Funds Apex Flow action looks for when resolving Invoice balances associated with an Order Summary is Order Payment Summaries. This object represents the payments made for an order, and it has a lookup relationship to both Invoice and Order Summary objects. The Ensure Funds Apex Flow action uses this object to calculate the balance due for each Invoice and update its status accordingly. Verified References: https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_ensure_funds_async.htm&type=5

NEW QUESTION # 36

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