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Salesforce Certified Administrator certification is a valuable asset to have in the technology industry. It demonstrates that an individual has the skills and knowledge required to manage and administer Salesforce effectively. Salesforce Certified Administrator certification is ideal for professionals who are responsible for managing and administering Salesforce in their organization. It is also suitable for individuals who are interested in pursuing a career in Salesforce administration.

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Salesforce is a popular Customer Relationship Management (CRM) platform that is used by organizations across the globe to streamline their sales, marketing, and customer service processes. The Salesforce Certified Administrator (Salesforce-Certified-Administrator) exam is a certification program designed for individuals who want to demonstrate their expertise in administering and managing Salesforce. Salesforce-Certified-Administrator Exam is ideal for professionals who are responsible for setting up, configuring, and maintaining Salesforce in their organizations.

Salesforce Certified Administrator Sample Questions (Q152-Q157):

NEW QUESTION # 152

The VP of Sales at Cloud Kicks is receiving an error message that prevents them from saving an Opportunity. The administrator attempted the same edit without receiving an error.

How can the administrator validate the error the user is receiving?

- A. View the setup audit trail.
- B. Review the sharing model
- C. Edit the page layout.
- **D. Log in as the user**

Answer: D

Explanation:

Explanation

Log in as the user is a feature that can be used to validate the error the user is receiving. Log in as the user allows an administrator to access Salesforce as another user and perform actions on their behalf, such as editing an opportunity. This can help troubleshoot issues that are specific to a user's profile, role, or permissions. References: https://help.salesforce.com/s/articleView?id=sf.admin_login.htm&type=5

NEW QUESTION # 153

Universal Container wants to prevent its service team from accessing deal records. While service users are unable to access deal list views, they are able to find the deal records via a search.

What options should the administrator adjust to fully restrict access?

- A. Record setting and search index
- **B. Page layouts and field-level security**
- C. App permissions and search terms
- D. Permissions and tab visibility

Answer: B

NEW QUESTION # 154

Once an opportunity reaches the negotiation stage at cloud kicks, The Amount field becomes required for sales users. Sales managers need to be able to move opportunities into this stage without knowing the amount.

How should the administrator require this field during the negotiation stage for sales users but allow their managers to make changes?

- A. Make the field required for all users.
- B. Create a formula field to fill in the field for managers.
- C. Assign the administrator profile to the managers.
- **D. Configure a validation rule to meet the criteria.**

Answer: D

Explanation:

Explanation

To require the Amount field during the negotiation stage for sales users but allow their managers to make changes, the administrator should configure a validation rule that checks if the user profile is not a sales manager, the stage is negotiation, and the amount is blank. This will prevent sales users from saving the record without entering an amount, but allow sales managers to do so. Making the field required for all users will not meet the requirement. Creating a formula field or assigning the administrator profile to the managers will not affect field requirement.

References: https://help.salesforce.com/s/articleView?id=sf.validation_rules_overview.htm&type=5

NEW QUESTION # 155

The administrator at Ursa Major Solar has created a custom report type and built a report for sales operation team. However, none of the users are able to access the report.

Which two options could cause this issue?

Choose 2 Answers

- **A. The report is saved in a private folder**
- B. The user's profile is missing view access.
- **C. The custom report type is in development.**

- D. The org has reached its limit of custom report types.

Answer: A,C

Explanation:

Explanation

There are two possible reasons why users are unable to access a report based on a custom report type created by an administrator. One is that the custom report type is in development mode, which means that it is not deployed and available for use by other users except for administrators and users with manage custom report types permission. The other is that the report is saved in a private folder, which means that it is visible only to its owner and not shared with other users or groups. References:

https://help.salesforce.com/s/articleView?id=sf.reports_builder_custom_report_types.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.reports_builder_folders.htm&type=5

NEW QUESTION # 156

DreamHouse Reality needs to use consistent picklist value on a category filed on accounts and cases, with value respective to record types.

Which two features should the administrator use to fulfill this requirement?

Choose 2 Answers

- A. Multi-Select Picklist
- B. Dependent Picklist
- C. Custom Picklist
- D. Global Picklist

Answer: C,D

NEW QUESTION # 157

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