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Saylor BUS105 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Using Managerial Accounting: Trends and Ratios: This section of the exam measures the skills of accounting analysts and covers the use of trend analysis and financial ratios. It focuses on evaluating business health and operational efficiency through key accounting indicators.
Topic 2	<ul style="list-style-type: none">Job Costing: This section of the exam measures the skills of business managers and covers how costs are assigned to specific jobs or products. It introduces job order costing systems and discusses how to track materials, labor, and overhead for customized production orders.
Topic 3	<ul style="list-style-type: none">Managerial Accounting: This section of the exam measures the skills of accounting analysts and covers the role of managerial accounting within organizations. It explains how internal financial information is used to support planning, controlling, and decision-making activities and contrasts it with financial accounting.
Topic 4	<ul style="list-style-type: none">Budgets: This section of the exam measures the skills of accounting analysts and covers the development and use of various budgets. It explores operating budgets, cash budgets, and master budgets, and explains how they support financial planning and performance management.

Topic 5	<ul style="list-style-type: none"> • Cost Behavior Patterns: This section of the exam measures the skills of business managers and covers how different costs behave relative to changes in activity levels. It outlines fixed, variable, and mixed cost patterns, and explains how this understanding helps in planning and budgeting.
Topic 6	<ul style="list-style-type: none"> • Variance Analysis: This section of the exam measures the skills of business managers and covers the comparison of budgeted versus actual results. It includes analyzing variances in costs and revenues and interpreting these variances to understand business performance.

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Saylor Managerial Accounting (SAYA-0009) Exam Sample Questions (Q27-Q32):

NEW QUESTION # 27

Cost behavior patterns tend to be reliable within which of the following?

- A. The current ratio
- B. A contribution margin
- **C. A relevant range**
- D. Free cash flow

Answer: C

NEW QUESTION # 28

Strang Tax provides tax consulting services to its clients whom they charge on an hourly basis. They would like to use differential analysis to determine whether profits would change if they dropped certain clients. Which of the following items should be excluded from this analysis?

- **A. Rent expenses**
- B. Wages payable
- C. Project management costs
- D. Consulting fees

Answer: A

NEW QUESTION # 29

Which row correctly identifies the calculation to establish standard costs for direct materials, direct labor, and factory overhead?

Standard Cost for Direct Materials for One Unit	Standard Cost for Direct Labor for One Unit	Standard Cost for Factory Overhead for one Unit
Standard Quantity X Standard Price	Standard Hours X Standard Rate	Standard Quantity X Standard Hours
Standard Quantity X Standard Price	Standard Quantity X Standard Rate	Standard Quantity X Standard Rate
Standard Quantity X Standard Price	Standard Quantity X Standard Hours	Standard Quantity X Standard Rate
Standard Quantity X Standard Rate	Standard Quantity X Standard Rate	Standard Quantity X Standard Rate

- A. Row 1
- **B. Row 4**
- C. Row 2
- D. Row 3

Answer: B

NEW QUESTION # 30

Diamonds and More produced a new line of necklaces that sell for \$350 each. Management requires a profit equal to 40 percent of the selling price. What is the target cost of this product?

- A. \$140
- B. \$175
- **C. \$210**
- D. \$350

Answer: C

NEW QUESTION # 31

Which of the following might a capital budget decision consider?

- A. Historical cash flows
- B. Customer satisfaction surveys
- **C. Future cash inflows vs. future cash outflows**
- D. Minimum wage requirements

Answer: C

NEW QUESTION # 32

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