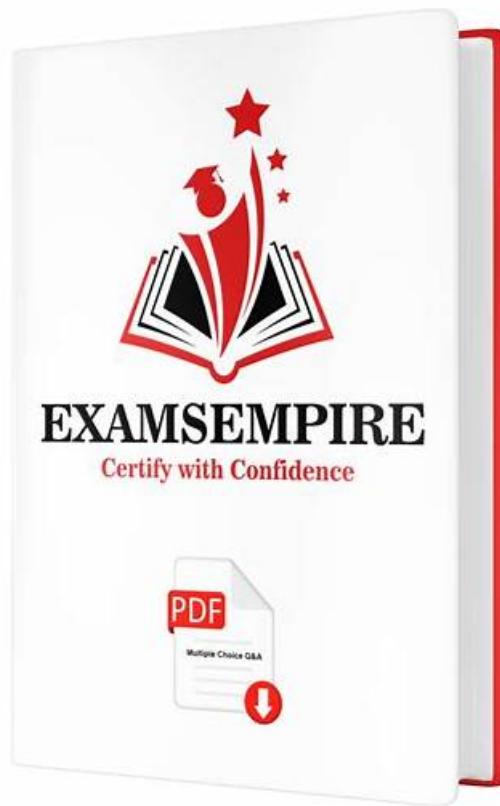


# Plat-Admn-201 Valid Exam Topics & New Plat-Admn-201 Dumps Book



The Salesforce Certified Platform Administrator (Plat-Admn-201) questions are being offered in three easy-to-use and different formats. These formats are Salesforce Dumps PDF, desktop-based Salesforce Plat-Admn-201 practice test software, and web-based Plat-Admn-201 practice exam. All these three Plat-Admn-201 Exam Dumps formats contain real, valid, and updated Plat-Admn-201 exam questions that surely repeat in the upcoming Plat-Admn-201 exam and you can easily pass the Salesforce Plat-Admn-201 exam on the first attempt.

## Salesforce Plat-Admn-201 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Automation: This domain covers automation tools for streamlining business processes, including assignment and escalation rules, Flow configuration for various scenarios, and approval process setup.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Object Manager and Lightning App Builder: This domain focuses on Salesforce data architecture, including object relationships, field customization, page layout management, and understanding the implications of field deletions on dependent features.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Productivity and Collaboration: This domain addresses activity management, Chatter collaboration, Salesforce mobile app customization, and AppExchange applications including managed and unmanaged packages.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>Service and Support Applications: This domain covers case management systems, including case assignment, queues, and automation through escalation rules, auto-response rules, and Einstein for Service.</li></ul>

Topic 5	<ul style="list-style-type: none"> <li>Configuration and Setup: This domain covers foundational administrative tasks including company settings, user interface configuration, user management with licenses and access controls, and implementing security measures through login restrictions and the Salesforce sharing model.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>Agentforce AI: This domain introduces AI-powered agents in Salesforce, covering use cases, configuration in Agent Builder, security considerations, and troubleshooting agent permissions.</li> </ul>
Topic 7	<ul style="list-style-type: none"> <li>Data and Analytics Management: This domain focuses on data operations including importing, exporting, and backing up data, maintaining data quality through validation rules, and creating reports and dashboards while understanding sharing model impacts.</li> </ul>

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## **Salesforce Certified Platform Administrator Sample Questions (Q113-Q118):**

### **NEW QUESTION # 113**

Senior leadership wants to be notified of any opportunities over \$250,000 with more than a 75% probability of closing. Which feature should a Platform Administrator set up to facilitate this?

- A. Guidance for Success
- B. Similar Opportunities
- C. Reports and Dashboards
- D. **Big Deal Alerts**

### **Answer: D**

Explanation:

Big Deal Alerts are a specialized, "out-of-the-box" notification feature specifically for the Opportunity object. This tool allows a Platform Administrator to define a threshold based on "Amount" and "Probability." When an opportunity is created or updated and meets these thresholds (in this case, >\$250k and >75%), Salesforce automatically sends an email notification to a specified user or a list of stakeholders. This is the most efficient way to meet the requirement because it is a native feature designed exactly for high-value deal visibility. While Reports and Dashboards (Option C) can display this data, they are "pull" mechanisms that require leadership to actively check them, whereas a Big Deal Alert is a "push" mechanism that ensures immediate awareness. Guidance for Success (Option A) provides tips within a sales path, and Similar Opportunities (Option D) helps reps find related deals, but neither is designed for automated leadership notifications.

### **NEW QUESTION # 114**

Cloud Kicks wants Agentforce to adapt its behavior based on real-time customer input. Which feature directly enables this capability? 1

- A. Tableau
- B. Data Cloud
- C. Screen flow
- D. **Custom actions**

### **Answer: D**

Explanation:

Agentforce is built to be dynamic, meaning it doesn't just follow a static script but rather "reasons" through a problem using an agentic loop. The feature that directly allows an agent to adapt its behavior and take specific, real-time steps based on customer

input is Custom Actions<sup>3</sup>. When a customer provides information-such as a specific order number or a request to change an address-the agent identifies the user's intent and selects the most relevant action to execute<sup>4</sup>. These actions can be powered by Flows, Apex, or Prompt Templates, giving the agent the ability to interact with Salesforce data in real-time. While Data Cloud (Option A) provides the data foundation for grounding, it is the actions themselves that define the agent's behavioral capabilities<sup>6</sup>. Screen flows (Option C) provide a guided UI for humans, but custom actions are what allow the agent to function autonomously<sup>7</sup>. Tableau (Option D) is an analytics tool and does not drive real-time agent behavior<sup>8</sup>.

#### NEW QUESTION # 115

Cloud Kicks (CK) has a new Platform Administrator who is asked to put together a memo detailing Salesforce usage to budget for upcoming license purchases. Where should the administrator go to find out what type of licenses CK has purchased and how many are available?

- A. User licenses related list in company information
- B. Search for licenses types in setup
- C. Usage-based entitlements related list in company information
- D. User management settings in setup

**Answer: A**

Explanation:

The Company Information page in the Setup menu is the "source of truth" for an organization's high-level metadata and licensing. In the User Licenses related list on this page, the administrator can see every license type purchased (e.g., Salesforce, Salesforce Platform, Force.com), the total number of seats allocated, the number of seats currently in use, and the number of remaining available licenses. This is the first place an administrator should look for budgeting and capacity planning. "Usage-based entitlements" (Option A) tracks limited-resource features like Login minutes or Data Cloud credits, but not standard seat-based user licenses. Searching for license types (Option B) or checking user management settings (Option D) will not provide a consolidated summary of the total license pool.

#### NEW QUESTION # 116

Which two solutions is a Platform Administrator able to find on AppExchange to enhance their organization?

- A. Customers
- B. Consultants
- C. Communities
- D. Components

**Answer: B,D**

Explanation:

The Salesforce AppExchange is a vast marketplace designed to extend the functionality of a Salesforce organization through various types of solutions.

Components: Administrators can find pre-built Lightning Components (A) to enhance record pages, such as custom maps, weather widgets, or specialized data entry forms. These can be dragged and dropped directly in the Lightning App Builder.

Consultants: The AppExchange also serves as a directory for certified Salesforce Consultants (D). This allows organizations to find and vet professional partners who specialize in specific industries or technical implementations to help them scale their Salesforce instance.

While "Communities" (Option C) refers to a Salesforce product (now Experience Cloud), you don't "find" them on the AppExchange to enhance an org; rather, you might find packages to enhance them. "Customers" (Option B) are not a solution found on the marketplace. By leveraging the AppExchange, a Platform Administrator can quickly implement proven solutions without the need for extensive internal development.

#### NEW QUESTION # 117

Ursa Major Solar (UMS) wants a place within Salesforce to discuss sensitive records. UMS would like to be able to add new members but does not want non-members to be able to see any information about the forum. What should a Platform Administrator configure to achieve this?

- A. Chatter Private Group

- B. Private Chatter Channel
- C. Chatter Public Group
- D. Chatter Unlisted Group

**Answer: D**

### Explanation:

To facilitate the discussion of "sensitive records" where even the existence of the group must be hidden from non-members, a Chatter Unlisted Group is the appropriate solution. Unlike a Private Group (Option B), which can be seen in searches and lists even if the content is hidden, an Unlisted Group does not appear in search results and requires an explicit invitation to join. This ensures that only members know the forum exists, meeting the highest privacy requirement. Public Groups (Option C) are visible to everyone and are not suitable for sensitive discussions<sup>42</sup>. "Private Chatter Channel" (Option D) is not a standard term for this type of collaboration group. Unlisted groups must be enabled in Chatter Settings before they can be created by administrators.

## NEW QUESTION # 118

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