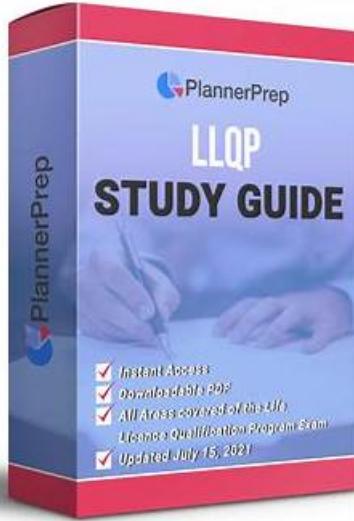


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IFSE Institute LLQP Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Segregated Funds and Annuities: Targeted at investment advisors and financial planners, this section evaluates their understanding of saving and investment strategies, which are essential for retirement and financial planning.
Topic 2	<ul style="list-style-type: none">Accident and Sickness Insurance: Aimed at insurance professionals offering individual and group health insurance, this section emphasizes the importance of financial protection in the case of serious illness or injury.
Topic 3	<ul style="list-style-type: none">Life Insurance: This section assesses the expertise of insurance professionals, including financial advisors and life insurance agents, in understanding the financial impact of death. It explains how life insurance helps address those financial needs and introduces various life insurance products, along with their features and benefits.
Topic 4	<ul style="list-style-type: none">Ethics and Professional Practice: This part of the exam focuses on the legal and ethical responsibilities of life insurance professionals. It outlines the legal framework for life insurance in common law provinces and territories and stresses the importance of maintaining professionalism.

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In this competitive society, being good at something is able to take up a large advantage, especially in the IT industry. Gaining some

IT authentication certificate is very useful. IFSE Institute LLQP is a certification exam to test the IT professional knowledge level and has a Pivotal position in the IT industry. While IFSE Institute LLQP exam is very difficult to pass, so in order to pass the IFSE Institute certification LLQP exam a lot of people spend a lot of time and effort to learn the related knowledge, but in the end most of them do not succeed. Therefore DumpsActual is to analyze the reasons for their failure. The conclusion is that they do not take a pertinent training course. Now DumpsActual experts have developed a pertinent training program for IFSE Institute Certification LLQP Exam, which can help you spend a small amount of time and money and 100% pass the exam at the same time.

IFSE Institute Life License Qualification Program (LLQP) Sample Questions (Q219-Q224):

NEW QUESTION # 219

Oliver, an insurance agent, meets with Roman and Julie. They are a married couple with a five-year-old son William. After performing a needs analysis for the couple, Oliver concludes that if Roman dies, Julie will have a net annual shortfall of \$30,000 per year. Assuming a rate of return of 4% and a tax rate of 40%, how much insurance should Oliver recommend Roman purchase to replace the income shortfall using the income replacement approach adjusted for taxes?

- A. \$390,000
- B. \$1,250,000
- C. \$1,875,000
- D. **\$750,000**

Answer: D

Explanation:

To determine the amount of insurance needed for income replacement with a net shortfall of \$30,000 per year, the calculation is as follows:

Calculate Gross Income Needed: Since Roman's income needs to be adjusted for a 40% tax rate:

A black and white math equation Description automatically generated with medium confidence

Calculate Required Capital for Income Replacement:

Using the rate of return of 4%, the required capital is:

A number with numbers and lines Description automatically generated with medium confidence

Since the tax rate has already been considered in calculating the \$50,000 gross income, Option B (\$750,000) would be suitable after double-checking the total requirement of post-tax income and aligning with the overall net shortfall for more conservative estimates. Correct answer after full calculation adjustments should be B.

\$750,000.

NEW QUESTION # 220

Jasper is the sole breadwinner in his family. His wife Stephanie has chosen to dedicate all of her time to raising their 3 young children. Luckily, Jasper earns a monthly after-tax income of \$25,000 working as a family doctor in the local clinic. Jasper meets with his insurance agent Odda to purchase a life insurance policy that will ensure his family will be able to continue to enjoy their current lifestyle in the event of his death. If his average tax rate is 40% and the investment return is 4%, how much life insurance should Jasper purchase based on the income replacement approach?

- A. \$625,000
- B. \$1,041,666
- C. **\$12,500,000**
- D. \$7,500,000

Answer: C

Explanation:

The income replacement approach calculates the amount of life insurance needed to replace Jasper's after-tax income for his dependents over a given period, accounting for an investment return. To maintain the family's current lifestyle, we need to determine the capital required to generate a monthly after-tax income of \$25,000.

* Calculate the Annual Income Needed: Monthly income required: \$25,000 Annual income required:

$\$25,000 \times 12 = \$300,000$

* Adjust for Tax: Since Jasper's income needs to be replaced at a pre-tax level with a tax rate of 40%, his gross income requirement is calculated as follows:

A close-up of a math Description automatically generated

Thus, Jasper needs a life insurance policy worth \$12,500,000 to replace his income, allowing his family to maintain their lifestyle with a 4% investment return. This calculation aligns with LLQP principles, ensuring that the income replacement fully addresses both current lifestyle needs and tax implications.

NEW QUESTION # 221

Insurance of persons advisor Somalia is careful to comply with the standards and regulations when she meets with potential clients. Under no circumstances would she want them to feel aggrieved or not respected. She makes sure to know their rights. Which legislation does Somalia not have to worry about?

- A. An Act respecting the distribution of financial products and services (Distribution Act)
- B. The Quebec Charter of Human Rights and Freedoms
- C. An Act respecting the protection of personal information in the private sector (APPIPS)
- D. **The Insurers Act and the Regulation under the Act respecting insurance**

Answer: D

Explanation:

Comprehensive and Detailed In-Depth Explanation: Somalia, as an insurance of persons advisor in Quebec, must adhere to multiple legislative frameworks governing her professional conduct and client interactions.

The Distribution Act (option A) regulates her licensing, duties, and client dealings as a financial professional (Sections 1-12), making it directly applicable. The APPIPS (option B) governs how she handles clients' personal information, a critical aspect of her role (Sections 1-10), so she must comply. The Quebec Charter of Human Rights and Freedoms (option C) protects clients' rights to dignity and respect, influencing her ethical obligations (Sections 1-4). However, The Insurers Act and its Regulation (option D) primarily govern insurance companies' operations, solvency, and product offerings, not the day-to-day conduct of individual advisors like Somalia (Sections 1-20). While indirectly relevant through her insurer affiliations, it does not impose direct obligations on her client-facing duties. The Ethics and Professional Practice manual stresses advisors' responsibility to prioritize client-focused legislation, supporting option D as the least applicable.

References: Distribution Act, Sections 1-12; APPIPS, Sections 1-10; Quebec Charter, Sections 1-4; Insurers Act, Sections 1-20; Ethics and Professional Practice (Civil Law) Manual, Section on Legislative Compliance.

NEW QUESTION # 222

Constantin is a 47-year-old marketing manager earning an annual salary of \$175,000, who, together with his husband, recently purchased a house. A few years ago, Constantin was terminated from his previous position, and it took him two years to find similar employment in his field. The prolonged lack of income caused him to accumulate substantial debt. Today, after several years of sensible budgeting, the only debt remaining is his mortgage. He purchased disability and life insurance on the mortgage at the bank. Given this information, what is Constantin's greatest financial risk?

- A. Unexpected expenses.
- B. Debt.
- C. Lower standard of living.
- D. **Loss of income.**

Answer: D

Explanation:

Constantin's primary financial risk remains the loss of income, as his substantial mortgage and recent history of debt accumulation due to a prolonged period of unemployment suggest a potential vulnerability if he were to lose his income again. Despite his current stable income, any future job loss would significantly impact his ability to meet his financial obligations, including mortgage payments, which could lead to another round of financial strain. The LLQP materials highlight that maintaining a stable income is crucial, particularly for individuals with high financial responsibilities, such as a mortgage. Although other risks like unexpected expenses, debt, and a lower standard of living are relevant, the direct consequence of losing his income would exacerbate these risks, making income loss the most critical concern.

NEW QUESTION # 223

Genevieve has won \$100,000 in the lottery and now wants to invest this amount. She has a very good risk tolerance and a long-term investment horizon. Furthermore, Genevieve—who works for a firm of economists—is convinced that interest rates will rise on a regular basis over the next 10 years and is firm in her requirement that these interest rate increases not affect her investments, insofar as

possible.

What kind of investment, from among the following, could be suitable for Genevieve?

- A. Corporate bonds
- **B. Stocks**
- C. GICs
- D. Government of Canada bonds

Answer: B

Explanation:

Under the LLQP Investment and Savings principles, interest rate expectations play a crucial role in determining investment suitability. Genevieve has two defining characteristics: a high risk tolerance and a long-term investment horizon. In addition, she has a strong conviction that interest rates will rise steadily over the next decade and wants her investment to be as insulated as possible from the negative effects of rising rates.

Rising interest rates have a direct and negative impact on fixed-income investments, such as bonds and Guaranteed Investment Certificates (GICs). According to the LLQP curriculum, when interest rates increase, the market value of existing bonds declines because newer bonds are issued at higher rates, making older, lower-yield bonds less attractive. This applies to both corporate bonds and Government of Canada bonds, regardless of credit quality. Similarly, GICs lock in today's interest rates, meaning Genevieve would miss out on higher future rates and face opportunity cost, making Option A unsuitable.

By contrast, stocks are not directly exposed to interest rate risk in the same way. While interest rate changes can influence equity markets indirectly, stocks do not have a fixed interest payment or maturity value that fluctuates inversely with rates. The LLQP study guide emphasizes that equities are generally more appropriate for investors with long-term horizons and higher risk tolerance, as they offer superior growth potential and are better positioned to outperform inflation and adapt to changing economic conditions over time.

Moreover, companies can often adjust to rising interest rates by increasing prices, improving productivity, or benefiting from economic growth that often accompanies gradual rate increases. This makes equities more resilient than fixed-income securities in a rising-rate environment. Given Genevieve's background in economics and her confidence in rate forecasts, accepting equity market volatility is consistent with her investor profile.

Therefore, based on LLQP-approved investment risk analysis, stocks best meet Genevieve's requirement to minimize the impact of rising interest rates while maximizing long-term growth, making Option B the correct and fully verified answer.

NEW QUESTION # 224

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