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## Salesforce Certified Education Cloud Consultant Sample Questions (Q135-Q140):

### NEW QUESTION # 135

Which object should be configured for all student and support staff interactions, activities, and assigned support staff?

- A. Advising Pools
- B. Case
- C. Relationships
- D. Account

**Answer: B**

#### Explanation:

Case is an object that should be configured for all student and support staff interactions, activities, and assigned support staff. Case is an object that represents a request or an issue that requires resolution or assistance from an organization. Case can be used to track various information about a student's request or issue, such as status, priority, category, or resolution. The consultant can configure Case for all student and support staff interactions, activities, and assigned support staff using features such as Case Assignment Rules, Case Escalation Rules, or Case Teams. Relationships, Account, and Advising Pools are not objects that should be configured for all student and support staff interactions, activities, and assigned support staff. Reference:

[https://help.salesforce.com/s/articleView?id=sf.cases\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.cases_overview.htm&type=5)

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#### NEW QUESTION # 136

A college plans to implement Student Success Hub and wants to configure Pathways to support students in their academic journey. What should be considered when implementing Pathways?

- A. There are only two levels of Program Plan requirements in Pathways.
- **B. Pathways uses Program Plan and Plan Requirement records.**
- C. There is a limit to the number of Plan Requirement records.

#### Answer: B

#### Explanation:

The college should consider that Pathways uses Program Plan and Plan Requirement records when implementing Pathways to support students in their academic journey. Pathways is a feature in Student Success Hub that allows users to create and manage personalized learning plans for students based on their goals and interests. Pathways uses Program Plan and Plan Requirement records to define the structure and requirements of a learning plan, such as courses, credits, or milestones. The college should consider that Pathways uses Program Plan and Plan Requirement records when implementing Pathways to support students in their academic journey by configuring and customizing these records to match their academic programs and policies. There is a limit to the number of Plan Requirement records or there are only two levels of Program Plan requirements in Pathways are not things that the college should consider when implementing Pathways to support students in their academic journey. Reference:

<https://www.salesforce.org/products/student-success-hub/overview/>

<https://powerofus.force.com/s/article/SSHub-Pathways>

#### NEW QUESTION # 137

A university is working with a consultant to install and configure the Education Data Architecture (EDA). The university uses the Default Account Model. The university wants accounts to include the first and last name of each contact at the time the contact is created.

Which action should the consultant take in EDA Settings to meet this requirement?

- **A. Edit Administrative Account Name Format.**
- B. Select the Run Backfill button.
- C. Set the Account Model to Household.

#### Answer: A

#### Explanation:

The Default Account Model in EDA creates one account for each contact and names it after the contact's full name. However, if the contact's name changes, the account name does not update automatically. To meet the requirement of including the first and last name of each contact at the time the contact is created, the consultant should edit the Administrative Account Name Format in EDA Settings. This allows the consultant to define a custom formula for naming accounts based on contact fields. For example, the formula could be FirstName & " " & LastName. Reference: [Salesforce Education Cloud Academy: Consultant Fundamentals], [EDA Account Naming]

#### NEW QUESTION # 138

The Recruitment and Admissions office wants to use Salesforce to track prospective students, recruitment events, student applications, digital engagement, and interactions with prospects on their mobile devices. Prospective students communicate via SMS on their mobile devices, social media, and email.

Which solution should the consultant recommend?

- A. Activity timeline
- B. Salesforce Maps
- C. Einstein Bots

**Answer: C**

Explanation:

Einstein Bots are chatbots that can automate conversations with prospective students on various channels, such as SMS, social media, and email. They can provide information, answer questions, collect data, and hand off the conversation to a human agent if needed. Einstein Bots can help the Recruitment and Admissions office to track digital engagement and interactions with prospects on their mobile devices, and improve the student experience<sup>12</sup>. Salesforce Maps is a location intelligence solution that helps sales and service teams optimize their territories, routes, and schedules<sup>3</sup>. Activity timeline is a feature that displays a chronological list of activities related to a record, such as calls, emails, meetings, and tasks<sup>4</sup>. Neither of these solutions are directly relevant to the scenario described in the question.

**NEW QUESTION # 139**

The career center at a university plans to use Student Success Hub and is preparing to import student data. In which order should the data be imported?

- A. Course, Course Offering, Program Plan, and Affiliation records
- B. Account, Term, Course, and Course Offering records
- C. Account, Term, Program Enrollment, and Course records

**Answer: C**

Explanation:

The data should be imported in the order of Account, Term, Program Enrollment, and Course records for the career center that plans to use Student Success Hub and is preparing to import student data. The order of data import is important to ensure that the data is consistent and accurate in Salesforce and that the relationships between the objects are maintained. The data should be imported in the order of Account, Term, Program Enrollment, and Course records because these objects have dependencies or lookups to each other. For example, a Program Enrollment record has a lookup to an Account record and a Term record, and a Course record has a lookup to a Term record. Importing the data in this order can help avoid errors or missing data. Course, Course Offering, Program Plan, and Affiliation records or Account, Term, Course, and Course Offering records are not correct orders of data import for the career center that plans to use Student Success Hub and is preparing to import student data.

Reference:

<https://powerofus.force.com/s/article/EDA-Data-Import>

<https://powerofus.force.com/s/article/EDA-Program-Enrollments>

**NEW QUESTION # 140**

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