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Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q55-Q60):

NEW QUESTION # 55
A revenue cloud customer has posted a cash payment that was created on account A by mistake.what are the steps to apply this to the correct invoice on account B?

- A. Allocate the payment if allocated,create a refund and then create a new payment foraccount B
- B. Allocate the payment if allocated and reparent the payment to account B
- C. Allocate the payment to an invoice on account B
- D. Set the payment status to canceled and create a new payment on account B

Answer: A

NEW QUESTION # 56
How can a Revenue Cloud Consultant create a new payment Method for a credit card thatwill be saved for future Payments?

- A. From the Account, Payment Method related list, then click the new Payment Method Credit Card button.
- B. From the Payment credit cards related list, click the new credit card button.
- C. Enter the credit card details into a new payment method record. salesforce users should use platform encryption for PCI Compliance.
- D. Enter the credit card details into a new payment Method record Click the Tokenizebutton

Answer: A

NEW QUESTION # 57
An Invoice Scheduler is set up with Target Date = January 15 and Bill Usage Charges = False. Which setting will generate invoice lines?

- A. Order Products with Next Charge Date equal to or earlier January 15
- B. Usage Summaries with Next Billing Date equal to or earlier than January 15
- C. Order Products with Next Billing Date equal to or after January 15
- D. Order Products with Next Billing Date equal to or earlier than January 15

Answer: D

Explanation:
In Salesforce Revenue Cloud, an Invoice Scheduler is used to automate the generation of invoices for billable order products. The Invoice Scheduler uses an Invoice Run to evaluate when and if an Order Product gets invoiced1.
When the Invoice Scheduler is set up with a Target Date (e.g., January 15) and Bill Usage Charges is set to False, it will generate invoice lines for Order Products with a Next Billing Date that is equal to or earlier than the Target Date1. This is because the Invoice Run is looking for eligible Order Products that match its criteria, which in this case would be Order Products with a Next Billing Date on or before the Target Date1.

It's important to note that the Invoice Scheduler kicks off Invoice Runs when it hits the start time that you specify. For example, if you have a monthly Invoice Scheduler that runs on the 15th of every month, it will generate invoices for all Order Products with a Next Billing Date of January 15 or earlier1.
Reference:
Use Invoice Scheduler to Generate Invoices - Salesforce
Using Invoice Schedulers to Automate Invoice Creation - Salesforce

NEW QUESTION # 58
A Revenue Cloud Consultant Surveys a customer'sSales Cloud implementation anddiscovers Multiple triggers, Workflow and flow Processes applied to the Opportunityobject. what is the most appropriate recommendation tothe customer before designing aRevenue Cloud Solution?

- **A. Recommend using a single automation type for best Performance.**
- B. Recommend to enable the CPQ Package Setting for "Large Quote Threshold" to anappropriate value in order to prevent future performance issues.
- C. Recommend continued use of multiple automation types where Revenue Cloudcapabilities cannot address the business requirements
- D. Recommend the current automations are appropriate, optimize further if necessary.

Answer: A

Explanation:
When encountering a Salesforce Sales Cloud implementation with multiple triggers, workflow, and flow processes applied to the Opportunity object, it is advisable to recommend consolidating these automations into a single type. This approach is recommended to optimize performance and maintainability, reducing complexity and potential conflicts between different automation types. Consolidating automations into one trigger, process builder, or flow ensures a more streamlined and efficient execution of business logic, contributing to better system performance and easier troubleshooting and maintenance.

NEW QUESTION # 59
What Planning Strategies Should be taken to Make User AcceptanceTesting(UAT) efficient?(Choose 3 options)

- **A. Define and agree on acceptance criteria with customer**
- **B. Finalize test plans before the build Phase completes**
- C. Execute all tests on behalf of the customer
- D. Issue change orders for all incidents that arise during testing
- **E. Train UAT testers on the new functionality**

Answer: A,B,E

NEW QUESTION # 60
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of HR.

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