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Salesforce Communications Cloud Accredited Professional Sample Questions (Q61-Q66):

NEW QUESTION # 61

United telecom has large product catalog; over time their catalog has increased in number of factors. They have chosen communication cloud as their product of choice to reduce their product catalog size. Which are the two steps shall consultant take to

migrate these issue and build a stable product catalog.

- A. Make use of object types and attributes to better handle scalability using EPC functionality.
- B. Bundle the similar product together to reduce the volume
- C. Rationalize the product catalog by identifying duplicates and legacy products that can be removed
- D. Mark the orderable flag on the legacy system to false so that they cannot be used.

Answer: A,C

NEW QUESTION # 62

Universal Connect (UC) offers business TV services to its customer. As part of the offerings, UC requires the business TV's attribute to be changes to gold if account's SLA field value is 'Gold'. What solution does consultant recommend to achieve the requirement?

- A. Attribute Rules
- B. Advance Rules
- C. Context Rules
- D. Compatibility Rules

Answer: B

NEW QUESTION # 63

Exclusive VPN corporation wants to automate their offering of complete B2B services and realizes that their order can be very large and will from time to time violate Order Management's Document size limits. Which two techniques can a consultant use to migrate the risk of large order hitting governor limits?

- A. User enterprise sales model capabilities to ensure orders are split by site prior to submission to order management.
- B. Ensure platform Events mode is enabled for Order Management
- C. Split Line Items in the same order before submitting the order and request an increase to order size limits
- D. Asynchronously submit the order to Order Management to allow decomposition and orchestration to happen separately.

Answer: A,B

NEW QUESTION # 64

Orbit telecommunication has announced that their B2C mobile business is doing well and there will be high order increase next year well beyond anything they had planned.

What are the two preparatory steps that a consultant should take to ensure the stability in production?

- A. Ensure platform events mode is enabled
- B. Ensure that customer have enough Async Apex Callouts and platform events available to cover the load
- C. Ensure mule soft is employed for integration to reduce the consumption of salesforce resources
- D. Ensure Enterprise sales management (ESM) is employed to split the large order prior to submission to order management system

Answer: A,B

NEW QUESTION # 65

Universal Containers (UC) is a communication service provider using communication cloud. UC negotiate customer specific pricing with a B2B customer, which will subsequently be used for the pricing order by the customer, which two actions must a consultant take to meet this requirements?

- A. Create a Quote, add customer contract based discounts for the customer specific pricing and create a Frame Agreement from the Quote
- B. Create a New Promotion, Configure Price Overrides for the customer specific pricing and mark it as a Frame Agreement Promotion
- C. Create a Contract, add Contract line items for the customer specific pricing and mark it as a Frame Agreement Contract

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