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Salesforce ADM-201 Certification Exam is a multiple-choice exam that consists of 60 questions. ADM-201 exam is timed and candidates have 105 minutes to complete it. The passing score for the exam is 65%. Individuals who pass the exam are awarded the Salesforce Certified Administrator credential, which is recognized worldwide as a symbol of excellence in Salesforce Administration. This credential can open up new career opportunities and increase earning potential for those who hold it.

**>> Standard ADM-201 Answers <<**

## Pass Guaranteed 2026 Efficient ADM-201: Standard Salesforce Certified Administrator Answers

ADM-201 provides actual ADM-201 Exam Questions to help candidates pass on the first try, ultimately saving them time and resources. These questions are of the highest quality, ensuring success for those who use them. To achieve success, it's crucial to have access to quality Salesforce Certified Administrator (ADM-201) exam dumps and to prepare for the likely questions that will appear on the exam. ADM-201 helps candidates overcome any difficulties they may face in exam preparation, with a 24/7 support team ready to assist with any issues that may arise.

## Domain 2: User Setup (7%)

This topic evaluates the applicants' competency in defining the stages to set up and/or maintain a user (including resetting passwords, resolving locked user accounts, assigning licenses) as well as understanding the results caused by activating/deactivating or freezing a

user.

The ADM-201 exam consists of 60 multiple-choice questions that are to be answered within 105 minutes. The questions are designed to test the candidate's understanding of various Salesforce concepts and their ability to apply them in real-world scenarios. ADM-201 Exam can be taken online or in-person at a Salesforce testing center, and the registration fee is $200.

# Salesforce Certified Administrator Sample Questions (Q89-Q94):

**NEW QUESTION # 89**
Which of the following profile permissions will enables the User to edit any record, regardless of the Sharing Model?

- A. None of the Above
- B. View All Data
- C. Customize Application
- D. Modify All Data
- E. View Setup and Configuration

**Answer: D**


**NEW QUESTION # 90**
Ursa Major Solar recently acquired a company whose Sales team has a unique sales process, with stages that are different from the current setup of stages in Salesforce.
The Chief Technology Officer (CTO) has decided that the new Sales team should NOT change their process at all.
What should the Administrator do to incorporate the new Sales team's process?

- A. Create new values for the Opportunity Stage field; create a new Sales Process assigned to a custom Record Type for the new Sales team.
- B. Create new values for the Opportunity Stage field; order them so that the new Sales team's values are at the bottom of the picklist.
- C. Create a Record Type and page layout for the new Sales team and a custom field for the new Stages.
- D. Create new values for the Opportunity Stage field and use field-level security to control which teams see which fields.

**Answer: C**


**NEW QUESTION # 91**
You have to enable the Report Builder Upgrade first to use Scatter Charts.

- A. True
- B. False

**Answer: A**


**NEW QUESTION # 92**
AW Computing has added a new custom text field called Market Segment on the Lead object. When a Lead is converted, the new field is not getting copied to the Account record.
What should the administrator do to ensure the Market Segment field from a Lead is copied to the converted Account record in routine?

- A. Ensure the Market Segment field on the Lead is mapped to right field on Account.
- B. Write a Validation Rule to ensure the Account has a value in that field.
- C. Write a record-triggered flow to copy the custom field from Lead to Account.
- D. Ensure Account has a field that has the exact same name as the new Lead field.

**Answer: A**

Explanation:
Explanation
To ensure Market Segment field from Lead is copied to converted Account record in routine manner without manual intervention ,

an administrator should ensure Market Segment field on Lead is mapped to right field on Account using Lead Field Mapping tool under Lead Settings. This tool allows mapping custom fields from Lead object to custom fields on Account , Contact , or Opportunity objects so that data is transferred when leads are converted . For example , an administrator can map Market Segment field on Lead to Market Segment field on Account using this tool . Ensuring Account has a field that has same name as new Lead field

, writing validation rule , or writing record-triggered flow are not necessary for copying custom fields from Lead to Account .
References : https :// help . salesforce . com / s / articleView ? id = sf .
leads_custom_field_mapping . htm & type = 5


## NEW QUESTION # 93

All the following are Main Setup areas in Salesforce.com EXCEPT?

- A. Personal Setup
- B. Administration Setup
- C. App Setup
- D. Data Setup

**Answer: D**


## NEW QUESTION # 94

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